

**Pennsylvania Milk Marketing Board**  
**SALES INTO PMMB AREA 5 BY TYPE OF MILK**  
**Year 2022 Data**

Item (1)	All Dealers Selling into Area (%)	Area 5 CRH Cross-section Dealers (2) Selling into Area (%)
Reduced Fat 2%	34.34	36.64
Standard Milk	24.00	24.54
Lowfat Milk 1%	10.20	10.94
Nonfat Milk	7.09	7.05
Flavored Milk	6.53	6.16
<b>TOTALS</b>	<b>82.17</b>	<b>85.33</b>

## Footnotes:

1.) Top 5 selling controlled milk products for Area 5 based on Year 2022 sales.

2.) Area 5 CRH Cross-Section Dealers:

- DFA Dairy Brands Fluid, LLC – Sharpsville
- Galliker Dairy Company, Inc.
- Schneiders Dairy, Inc.
- Turner Dairy Farms, Inc.
- United Dairy – Fikes (Uniontown location)
- United Dairy, Inc. (Martins Ferry location)

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 5**

**COSTS AND POINTS FOR PROCESSING, PACKAGING & DELIVERY  
YEAR 2022 DATA**

<b>Cost Center</b>	<b>Weighted Costs</b>	<b>Weighted Points</b>	<b>Weighted Cost per Point</b>
<b>Receiving, Lab &amp; Field Work</b>	\$ 2,628,818	146,044,018	\$ 0.0180
<b>Standardization &amp; Pasteurization</b>	\$ 5,254,390	154,063,041	\$ 0.0341
<b>Bottling</b>	\$ 9,173,283	164,336,521	\$ 0.0558
<b>Cold Room</b>	\$ 10,859,235	176,025,260	\$ 0.0617
<b>Delivery</b>	\$ 32,908,552	168,821,330	\$ 0.1949
<b>Selling</b>	\$ 5,553,121	177,682,312	\$ 0.0313

**Total Cost per Point** **\$ 0.3958**

**PENNSYLVANIA MILK MARKETING BOARD**  
**MILK MARKETING AREA 5**

**CONTAINER COSTS**  
**YEAR 2022 UNITS (@ APRIL 2023 COSTS)**

A	B	C	D	E	F	G	H
				(C÷D)			(F x (1+G))
Container Size	Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to OCT-2023) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
<b>GALLON - Plastic</b>	<b>Blow Molded</b>	\$ 2,492,680	11,386,969	\$ 0.2189			
<b>GALLON - Plastic</b>	<b>Purchased</b>	\$ 1,293,140	3,460,849	\$ 0.3737			
<b>GALLON - Combined</b>		\$ 3,785,820	14,847,818	\$ 0.2550	\$ 0.2533	1.90%	\$ <b>0.2581</b>
<b>1/2 GALLON - Plastic</b>	<b>Blow Molded</b>	\$ 1,330,879	8,396,679	\$ 0.1585			
<b>1/2 GALLON - Plastic</b>	<b>Purchased</b>	\$ 1,593,962	6,732,440	\$ 0.2368			
<b>1/2 GALLON - Paper</b>	<b>Purchased</b>	\$ -	-	\$ -			
<b>1/2 GALLON - Combined</b>		\$ 2,924,841	15,129,119	\$ 0.1933	\$ 0.1858	1.73%	\$ <b>0.1890</b>
<b>QUART - Plastic</b>	<b>Purchased</b>	\$ 891,739	4,714,994	\$ 0.1891			
<b>QUART - Paper</b>	<b>Purchased</b>	\$ 98,602	786,884	\$ 0.1253			
<b>QUART - Combined</b>		\$ 990,341	5,501,878	\$ 0.1800	\$ 0.1800	1.57%	\$ <b>0.1828</b>
<b>PINT - Plastic</b>	<b>Purchased</b>	\$ 1,116,334	6,165,634	\$ 0.1811			
<b>PINT - Paper</b>	<b>Purchased</b>	\$ 4,127	57,953	\$ 0.0712			
<b>PINT - Combined</b>		\$ 1,120,461	6,223,587	\$ 0.1800	\$ 0.1593	1.62%	\$ <b>0.1619</b>
<b>12 Ounce</b>	<b>Purchased</b>	\$ 5,313	30,093	\$ 0.1766	\$ 0.1766		\$ 0.1766
<b>10 Ounce <sup>(1)</sup></b>	<b>Purchased</b>			\$ 0.0544	\$ 0.0544		\$ 0.0544
<b>1/2 PINT - Plastic</b>	<b>Purchased</b>	\$ 1,311,702	15,187,485	\$ 0.0864	\$ 0.0661	0.92%	\$ <b>0.0667</b>
<b>1/2 PINT - Paper</b>	<b>Purchased</b>	\$ 1,926,983	53,146,741	\$ 0.0363	\$ 0.0421	0.85%	\$ <b>0.0425</b>
<b>4 Ounce</b>	<b>Purchased</b>	\$ 135,108	3,817,020	\$ 0.0354	\$ 0.0354	1.53%	\$ <b>0.0359</b>
<b>Bulk Per Quart</b>	<b>Purchased</b>	\$ 95,290	929,237	\$ 0.1026	\$ 0.1026	1.30%	\$ <b>0.1039</b>

Footnote:

1. None of the Area 5 cross-section Dealers bottled price-Controlled product in this size container during Year 2022. The cost per unit presented is per a prior year.

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 5**

**COSTS AND POINTS FOR INGREDIENTS, CONDENSED & POWDER  
YEAR 2022 POUNDS (@ APRIL 2023 COSTS)**

<b>Product</b>	<b>Weighted Costs</b>	<b>Weighted Pounds</b>	<b>Weighted Cost per Pound</b>
<b>Standard (Whole) Milk</b>	\$ 2,780	64,025,702	\$ -
<b>Reduced Fat (2%) Milk</b>	\$ 14,036	94,984,008	\$ <b>0.0001</b>
<b>Low Fat (1%) Milk</b>	\$ 3,877	29,042,693	\$ <b>0.0001</b>
<b>Non Fat (Skim) Milk</b>	\$ 17,274	18,305,117	\$ <b>0.0009</b>
<b>Flavored Milk</b>	\$ 915,914	16,305,225	\$ <b>0.0562</b>
<b>Flavored Reduced Fat Milk</b>	\$ 933,945	18,087,999	\$ <b>0.0516</b>
<b>Flavored NONFAT Milk</b>	\$ 481,542	11,713,190	\$ <b>0.0411</b>
<b>Buttermilk</b>	\$ 66,616	1,539,693	\$ <b>0.0433</b>
<b>Egg Nog</b>	\$ 147,416	584,468	\$ <b>0.2522</b>

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 5**

**COSTS AND (REVENUES) FOR SHRINKAGE AND BULK SALES  
YEAR 2022 DATA**

	A	B	C	D	E	F	G
						- (C - D - E)	
Cost/(Revenue) Factor	Product Pounds	Butterfat Pounds	Revenue	Costs	Additional Processing Costs	Net Cost or (Profit)/Loss	Weighted Cost or (Profit)/Loss
1 Shrinkage	22,709,273	1,182,237	n/a	\$ 7,400,745	n/a	\$ 7,400,745	\$ 2,199,251
2 Bulk MILK - diverted	259,579,352	10,171,870	\$ 65,076,428	\$ 63,041,003	n/a	\$ (2,035,425)	\$ (1,021,136)
3 Bulk MILK - transferred	29,141,218	602,975	\$ 7,446,270	\$ 6,771,656	\$ 1,226,060	\$ 551,446	\$ 371,388
4 Bulk MILK - TOTAL (Row 2 + Row 3)	288,720,570	10,774,845	\$ 72,522,698	\$ 69,812,659	\$ 1,226,060	\$ (1,483,979)	\$ (649,748)
5 Bulk CREAM - transferred	22,885,282	9,369,678	\$ 27,816,059	\$ 25,561,791	\$ 688,609	\$ (1,565,659)	\$ (459,503)

	H	I	J
			(H ÷ I)
Cost/(Revenue) Factor	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
6 Shrinkage (Row 1)	\$ 2,199,251		
7 Bulk MILK (Profit)/Loss (Row 4)	\$ (649,748)		
8 Bulk CREAM (Profit)/Loss (Row 5)	\$ (459,503)		
9 Total	\$ 1,090,000	275,493,607	\$ 0.0040

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 5**

**MILK COSTS BEFORE PACKAGING  
OCTOBER 2023 MILK PRICES**

	<b>Class I</b>
Skim Rate	\$ 13.36
Butterfat Rate	\$ 3.0901

Product Description	A	B	C	D	E	F	G	H	I	J	K
	Product Pounds	Butterfat Pounds	(B ÷ A) Percentage	(A - B) Skim Pounds	(B × BF Rate) Butterfat Value	(D × Skim Rate) Skim Value	(E + F) Total Value	(G ÷ A) Cost per Pound	(EX. 4) Ingredient Cost	(EX. 5) Bulk Sale (Profit)/Loss	(H + I + J) Total Cost per Pound
Standard Milk	64,025,702	2,088,167	3.2615%	61,937,535	\$ 6,452,645	\$ 8,274,855	\$ 14,727,500	\$ 0.2300	\$ -	\$ 0.0040	\$ <b>0.2340</b>
Reduced Fat (2%) Milk	94,984,008	1,802,890	1.8981%	93,181,118	\$ 5,571,110	\$ 12,448,997	\$ 18,020,107	\$ 0.1897	\$ 0.0001	\$ 0.0040	\$ <b>0.1938</b>
Low Fat (1%) Milk	29,042,693	259,950	0.8951%	28,782,743	\$ 803,271	\$ 3,845,374	\$ 4,648,645	\$ 0.1601	\$ 0.0001	\$ 0.0040	\$ <b>0.1642</b>
Non Fat (Skim) Milk	18,305,117	21,666	0.1184%	18,283,451	\$ 66,950	\$ 2,442,669	\$ 2,509,619	\$ 0.1371	\$ 0.0009	\$ 0.0040	\$ <b>0.1420</b>
Flavored Milk	16,305,225	564,959	3.4649%	15,740,266	\$ 1,745,780	\$ 2,102,900	\$ 3,848,680	\$ 0.2360	\$ 0.0562	\$ 0.0040	\$ <b>0.2962</b>
Flavored Reduced Fat Milk	18,087,999	186,826	1.0329%	17,901,173	\$ 577,311	\$ 2,391,597	\$ 2,968,908	\$ 0.1641	\$ 0.0516	\$ 0.0040	\$ <b>0.2197</b>
Flavored NONFAT Milk	11,713,190	27,807	0.2374%	11,685,383	\$ 85,926	\$ 1,561,167	\$ 1,647,093	\$ 0.1406	\$ 0.0411	\$ 0.0040	\$ <b>0.1857</b>
Buttermilk	1,539,693	25,383	1.6486%	1,514,310	\$ 78,436	\$ 202,312	\$ 280,748	\$ 0.1823	\$ 0.0433	\$ 0.0040	\$ <b>0.2296</b>
Egg Nog	584,468	39,924	6.8308%	544,544	\$ 123,369	\$ 72,751	\$ 196,120	\$ 0.3356	\$ 0.2522	\$ 0.0040	\$ <b>0.5918</b>

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 5**

**COST UPDATE ADJUSTMENT  
1st HALF COMPARISON (Year 2023 vs. Year 2022)**

A	B	C	D	E	F	G
				(A ÷ C)	(B ÷ D)	(E - F)
1 <sup>st</sup> HALF EXPENSES		1 <sup>st</sup> HALF POINTS		1 <sup>st</sup> HALF COST/POINTS		INCREASE (DECREASE)
2023	2022	2023	2022	2023	2022	

<b>WEIGHTED LABOR COSTS</b>	\$ 20,216,436	\$ 19,574,501	81,407,185	82,395,167	\$ 0.2483	\$ 0.2376	\$ 0.0107
<b>WEIGHTED UTILITY COSTS</b>	\$ 1,366,058	\$ 1,328,602	81,407,185	82,395,167	\$ 0.0168	\$ 0.0161	\$ 0.0007
<b>WEIGHTED INSURANCE COSTS</b>	\$ 634,912	\$ 709,814	81,407,185	82,395,167	\$ 0.0078	\$ 0.0086	\$ (0.0008)

**COST UPDATE ADJUSTMENT per BOTTLING POINT**      **\$ 0.0106**

# PENNSYLVANIA MILK MARKETING BOARD

## MILK MARKETING AREA 5

### Diesel Fuel Costs Adjustment

#### Update of Diesel Fuel Costs from YEAR 2022 to AUGUST 2023

1. Weighted Diesel Fuel Costs - YEAR 2022	\$	4,194,347
2. Average On-Highway Diesel Price per Gallon - YEAR 2022 (1)	\$	5.354
3. On-Highway Diesel Price per Gallon - AUGUST 2023 (1)	\$	4.516
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)		-15.65%
5. Presumed Diesel Fuel Costs - AUGUST 2023 ((Line 1 X Line 4) + Line 1)	\$	<u>3,537,932</u>
6. Change in Diesel Fuel Costs from YEAR 2022 to AUGUST 2023 (Line 5 - Line 1)	\$	(656,415)
7. Weighted Delivery Points - YEAR 2022		<u>168,821,330</u>
<b>8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)</b>	<b>\$</b>	<b><u>(0.0039)</u></b>

## Footnote:

1. Source: 'Weekly Retail On-Highway Diesel Prices' per Energy Information Administration website.  
web address = [https://www.eia.gov/dnav/pet/pet\\_pri\\_gnd\\_dcus\\_r1y\\_w.htm](https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm)



# PENNSYLVANIA MILK MARKETING BOARD

## MILK MARKETING AREA 3

### Heating Fuel Costs Adjustment

#### Update of Heating Fuel Costs from YEAR 2022 to JUNE 2023

1. Weighted Heating Fuel Costs - YEAR 2022	\$	307,927
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2022 (1)	\$	11.35
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2023 (1)	\$	8.54
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)		-24.76%
5. Presumed Heating Fuel Costs - JUNE 2023 ((Line 1 X Line 4) + Line 1)	\$	<u>231,684</u>
6. Change in Heating Fuel Costs from YEAR 2022 to JUNE 2023 (Line 5 - Line 1)	\$	(76,243)
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2022		<u>154,063,041</u>
<b>8. Change in Heating Fuel Costs per S&amp;P Point (Line 6 ÷ Line 7)</b>	<b>\$</b>	<b><u>(0.0005)</u></b>

## Footnote:

1. Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website.  
web address = [https://www.eia.gov/dnav/ng/ng\\_pri\\_sum\\_dcu\\_SPA\\_m.htm](https://www.eia.gov/dnav/ng/ng_pri_sum_dcu_SPA_m.htm)

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 5  
YEAR 2022 DATA**

**CONTAINER EFFICIENCY ADJUSTMENT**

(A)	(B)	(C)	(D)	(E)	(F)
				<i>(C) + (D)</i>	<i>(B) x (E)</i>
Container Size	Area 5-0 Container Sales (Units)	Adjustment per UNIT			Dollar Effect
		Bottling	Cold Room & Delivery	Total	
GALLON	14,847,818	\$ (0.09037)	\$ (0.03136)	\$ <b>(0.1217)</b>	\$ (1,806,979)
1/2 GALLON	15,129,119	\$ (0.01606)	\$ (0.07066)	\$ <b>(0.0867)</b>	\$ (1,311,695)
QUART	5,501,878	\$ 0.06289	\$ 0.05019	\$ <b>0.1131</b>	\$ 622,262
PINT	6,286,806	\$ 0.03341	\$ 0.07052	\$ <b>0.1039</b>	\$ 653,199
12 OUNCE	30,093	\$ 0.03389	\$ 0.04066	\$ <b>0.0746</b>	\$ 2,245
10 OUNCE	-	\$ -	\$ -	\$ -	\$ -
1/2 PINT	68,334,226	\$ 0.01153	\$ 0.01160	\$ <b>0.0231</b>	\$ 1,578,521
4 OUNCE	3,817,020	\$ 0.01541	\$ 0.02088	\$ <b>0.0363</b>	\$ 138,558
Bulk per Quart	929,232	\$ 0.19487	\$ (0.06323)	\$ <b>0.1316</b>	\$ 122,287
					\$ <u>(1,602)</u>

**PENNSYLVANIA MILK MARKETING BOARD**  
**MILK MARKETING AREA 5**

**WHOLESALE PRICE BUILDUP**  
**OCTOBER 2023 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 <sup>(1)</sup>	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Dealer Profit 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 2.0124	\$ 0.2581	\$ 0.0124	\$ (0.1217)	\$ 1.5832	\$ 3.7444	\$ 0.1358	\$ 3.8802	\$ (0.5220)	\$ 0.9748	\$ 4.3330	\$ 4.2000	\$ 0.1330
	1/2 GALLON	\$ 1.0062	\$ 0.1890	\$ 0.0062	\$ (0.0867)	\$ 0.7916	\$ 1.9063	\$ 0.0691	\$ 1.9754	\$ (0.2610)	\$ 0.4874	\$ 2.2018	\$ 2.1457	\$ 0.0561
	QUART	<b>\$ 0.5031</b>	<b>\$ 0.1828</b>	<b>\$ 0.0031</b>	\$ 0.1131	<b>\$ 0.3958</b>	<b>\$ 1.1979</b>	<b>\$ 0.0434</b>	<b>\$ 1.2413</b>	<b>\$ (0.1305)</b>	<b>\$ 0.2437</b>	<b>\$ 1.3545</b>	<b>\$ 1.3583</b>	<b>\$ (0.0038)</b>
	PINT	\$ 0.2516	\$ 0.1619	\$ 0.0016	\$ 0.1039	\$ 0.1979	\$ 0.7169	\$ 0.0260	\$ 0.7429	\$ (0.0653)	\$ 0.1219	\$ 0.7995	\$ 0.7772	\$ 0.0223
	12 OUNCE	\$ 0.1887	\$ 0.1766	\$ 0.0012	\$ 0.0746	\$ 0.1484	\$ 0.5894	\$ 0.0214	\$ 0.6108	\$ (0.0489)	\$ 0.0914	\$ 0.6533	\$ 0.5958	\$ 0.0575
	10 OUNCE	\$ 0.1572	\$ 0.0544	\$ 0.0010	\$ -	\$ 0.1237	\$ 0.3363	\$ 0.0122	\$ 0.3485	\$ (0.0435)	\$ 0.0812	\$ 0.3862	\$ 0.3757	\$ 0.0105
	1/2 PINT	\$ 0.1258	\$ 0.0425	\$ 0.0008	\$ 0.0231	\$ 0.0990	\$ 0.2912	\$ 0.0106	\$ 0.3018	\$ (0.0326)	\$ 0.0609	\$ 0.3301	\$ 0.3181	\$ 0.0120
	4 OUNCE	\$ 0.0629	\$ 0.0359	\$ 0.0004	\$ 0.0363	\$ 0.0495	\$ 0.1850	\$ 0.0067	\$ 0.1917	\$ (0.0163)	\$ 0.0305	\$ 0.2059	\$ 0.1977	\$ 0.0082
	Bulk per Quart	\$ 0.5031	\$ 0.1039	\$ 0.0031	\$ 0.1316	\$ 0.3958	\$ 1.1375	\$ 0.0413	\$ 1.1788	\$ (0.1305)	\$ 0.2437	\$ 1.2920	\$ 1.3556	\$ (0.0636)
REDUCED FAT (2%) MILK	GALLON	\$ 1.6706	\$ 0.2581	\$ 0.0124	\$ (0.1217)	\$ 1.5832	\$ 3.4026	\$ 0.1234	\$ 3.5260	\$ (0.5220)	\$ 0.9748	\$ 3.9788	\$ 3.8466	\$ 0.1322
	1/2 GALLON	\$ 0.8353	\$ 0.1890	\$ 0.0062	\$ (0.0867)	\$ 0.7916	\$ 1.7354	\$ 0.0629	\$ 1.7983	\$ (0.2610)	\$ 0.4874	\$ 2.0247	\$ 1.9689	\$ 0.0558
	QUART	\$ 0.4176	\$ 0.1828	\$ 0.0031	\$ 0.1131	\$ 0.3958	\$ 1.1124	\$ 0.0403	\$ 1.1527	\$ (0.1305)	\$ 0.2437	\$ 1.2659	\$ 1.2700	\$ (0.0041)
	PINT	\$ 0.2088	\$ 0.1619	\$ 0.0016	\$ 0.1039	\$ 0.1979	\$ 0.6741	\$ 0.0244	\$ 0.6985	\$ (0.0653)	\$ 0.1219	\$ 0.7551	\$ 0.7330	\$ 0.0221
	12 OUNCE	\$ 0.1566	\$ 0.1766	\$ 0.0012	\$ 0.0746	\$ 0.1484	\$ 0.5573	\$ 0.0202	\$ 0.5775	\$ (0.0489)	\$ 0.0914	\$ 0.6200	\$ 0.5626	\$ 0.0574
	10 OUNCE	\$ 0.1305	\$ 0.0544	\$ 0.0010	\$ -	\$ 0.1237	\$ 0.3096	\$ 0.0112	\$ 0.3208	\$ (0.0435)	\$ 0.0812	\$ 0.3585	\$ 0.3481	\$ 0.0104
	1/2 PINT	\$ 0.1044	\$ 0.0425	\$ 0.0008	\$ 0.0231	\$ 0.0990	\$ 0.2698	\$ 0.0098	\$ 0.2796	\$ (0.0326)	\$ 0.0609	\$ 0.3079	\$ 0.2961	\$ 0.0118
	4 OUNCE	\$ 0.0522	\$ 0.0359	\$ 0.0004	\$ 0.0363	\$ 0.0495	\$ 0.1743	\$ 0.0063	\$ 0.1806	\$ (0.0163)	\$ 0.0305	\$ 0.1948	\$ 0.1866	\$ 0.0082
	Bulk per Quart	\$ 0.4176	\$ 0.1039	\$ 0.0031	\$ 0.1316	\$ 0.3958	\$ 1.0520	\$ 0.0382	\$ 1.0902	\$ (0.1305)	\$ 0.2437	\$ 1.2034	\$ 1.2673	\$ (0.0639)
LOW FAT (1%) MILK	GALLON	\$ 1.4154	\$ 0.2581	\$ 0.0124	\$ (0.1217)	\$ 1.5832	\$ 3.1474	\$ 0.1142	\$ 3.2616	\$ (0.5220)	\$ 0.9748	\$ 3.7144	\$ 3.5902	\$ 0.1242
	1/2 GALLON	\$ 0.7077	\$ 0.1890	\$ 0.0062	\$ (0.0867)	\$ 0.7916	\$ 1.6078	\$ 0.0583	\$ 1.6661	\$ (0.2610)	\$ 0.4874	\$ 1.8925	\$ 1.8407	\$ 0.0518
	QUART	\$ 0.3539	\$ 0.1828	\$ 0.0031	\$ 0.1131	\$ 0.3958	\$ 1.0487	\$ 0.0380	\$ 1.0867	\$ (0.1305)	\$ 0.2437	\$ 1.1999	\$ 1.2058	\$ (0.0059)
	PINT	\$ 0.1769	\$ 0.1619	\$ 0.0016	\$ 0.1039	\$ 0.1979	\$ 0.6422	\$ 0.0233	\$ 0.6655	\$ (0.0653)	\$ 0.1219	\$ 0.7221	\$ 0.7010	\$ 0.0211
	12 OUNCE	\$ 0.1327	\$ 0.1766	\$ 0.0012	\$ 0.0746	\$ 0.1484	\$ 0.5334	\$ 0.0193	\$ 0.5527	\$ (0.0489)	\$ 0.0914	\$ 0.5952	\$ 0.5386	\$ 0.0566
	10 OUNCE	\$ 0.1106	\$ 0.0544	\$ 0.0010	\$ -	\$ 0.1237	\$ 0.2897	\$ 0.0105	\$ 0.3002	\$ (0.0435)	\$ 0.0812	\$ 0.3379	\$ 0.3281	\$ 0.0098
	1/2 PINT	\$ 0.0885	\$ 0.0425	\$ 0.0008	\$ 0.0231	\$ 0.0990	\$ 0.2539	\$ 0.0092	\$ 0.2631	\$ (0.0326)	\$ 0.0609	\$ 0.2914	\$ 0.2801	\$ 0.0113
	4 OUNCE	\$ 0.0442	\$ 0.0359	\$ 0.0004	\$ 0.0363	\$ 0.0495	\$ 0.1663	\$ 0.0060	\$ 0.1723	\$ (0.0163)	\$ 0.0305	\$ 0.1865	\$ 0.1787	\$ 0.0078
	Bulk per Quart	\$ 0.3539	\$ 0.1039	\$ 0.0031	\$ 0.1316	\$ 0.3958	\$ 0.9883	\$ 0.0358	\$ 1.0241	\$ (0.1305)	\$ 0.2437	\$ 1.1373	\$ 1.2031	\$ (0.0658)
NON FAT (SKIM) MILK	GALLON	\$ 1.2255	\$ 0.2581	\$ 0.0124	\$ (0.1217)	\$ 1.5832	\$ 2.9575	\$ 0.1073	\$ 3.0648	\$ (0.5220)	\$ 0.9748	\$ 3.5176	\$ 3.3871	\$ 0.1305
	1/2 GALLON	\$ 0.6127	\$ 0.1890	\$ 0.0062	\$ (0.0867)	\$ 0.7916	\$ 1.5128	\$ 0.0549	\$ 1.5677	\$ (0.2610)	\$ 0.4874	\$ 1.7941	\$ 1.7391	\$ 0.0550
	QUART	\$ 0.3064	\$ 0.1828	\$ 0.0031	\$ 0.1131	\$ 0.3958	\$ 1.0012	\$ 0.0363	\$ 1.0375	\$ (0.1305)	\$ 0.2437	\$ 1.1507	\$ 1.1551	\$ (0.0044)
	PINT	\$ 0.1532	\$ 0.1619	\$ 0.0016	\$ 0.1039	\$ 0.1979	\$ 0.6185	\$ 0.0224	\$ 0.6409	\$ (0.0653)	\$ 0.1219	\$ 0.6975	\$ 0.6756	\$ 0.0219
	12 OUNCE	\$ 0.1149	\$ 0.1766	\$ 0.0012	\$ 0.0746	\$ 0.1484	\$ 0.5156	\$ 0.0187	\$ 0.5343	\$ (0.0489)	\$ 0.0914	\$ 0.5768	\$ 0.5196	\$ 0.0572
	10 OUNCE	\$ 0.0957	\$ 0.0544	\$ 0.0010	\$ -	\$ 0.1237	\$ 0.2748	\$ 0.0100	\$ 0.2848	\$ (0.0435)	\$ 0.0812	\$ 0.3225	\$ 0.3122	\$ 0.0103
	1/2 PINT	\$ 0.0766	\$ 0.0425	\$ 0.0008	\$ 0.0231	\$ 0.0990	\$ 0.2420	\$ 0.0088	\$ 0.2508	\$ (0.0326)	\$ 0.0609	\$ 0.2791	\$ 0.2674	\$ 0.0117
	4 OUNCE	\$ 0.0383	\$ 0.0359	\$ 0.0004	\$ 0.0363	\$ 0.0495	\$ 0.1604	\$ 0.0058	\$ 0.1662	\$ (0.0163)	\$ 0.0305	\$ 0.1804	\$ 0.1723	\$ 0.0081
	Bulk per Quart	\$ 0.3064	\$ 0.1039	\$ 0.0031	\$ 0.1316	\$ 0.3958	\$ 0.9408	\$ 0.0341	\$ 0.9749	\$ (0.1305)	\$ 0.2437	\$ 1.0881	\$ 1.1524	\$ (0.0643)

Footnote:  
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of -\$0.0031 per quart equivalent.

**PENNSYLVANIA MILK MARKETING BOARD**  
**MILK MARKETING AREA 5**

**WHOLESALE PRICE BUILDUP**  
**OCTOBER 2023 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 <sup>(1)</sup>	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Dealer Profit 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
FLAVORED MILK	GALLON	\$ 2.3696	\$ 0.2581	\$ 0.0124	\$ (0.1217)	\$ 1.5832	\$ 4.1016	\$ 0.1488	\$ 4.2504	\$ (0.5220)	\$ 0.9748	\$ 4.7032	\$ 4.4912	\$ 0.2120
	1/2 GALLON	\$ 1.1848	\$ 0.1890	\$ 0.0062	\$ (0.0867)	\$ 0.7916	\$ 2.0849	\$ 0.0756	\$ 2.1605	\$ (0.2610)	\$ 0.4874	\$ 2.3869	\$ 2.2913	\$ 0.0956
	QUART	\$ 0.5924	\$ 0.1828	\$ 0.0031	\$ 0.1131	\$ 0.3958	\$ 1.2872	\$ 0.0467	\$ 1.3339	\$ (0.1305)	\$ 0.2437	\$ 1.4471	\$ 1.4311	\$ 0.0160
	PINT	\$ 0.2962	\$ 0.1619	\$ 0.0016	\$ 0.1039	\$ 0.1979	\$ 0.7615	\$ 0.0276	\$ 0.7891	\$ (0.0653)	\$ 0.1219	\$ 0.8457	\$ 0.8136	\$ 0.0321
	12 OUNCE	\$ 0.2222	\$ 0.1766	\$ 0.0012	\$ 0.0746	\$ 0.1484	\$ 0.6229	\$ 0.0226	\$ 0.6455	\$ (0.0489)	\$ 0.0914	\$ 0.6880	\$ 0.6231	\$ 0.0649
	10 OUNCE	\$ 0.1851	\$ 0.0544	\$ 0.0010	\$ -	\$ 0.1237	\$ 0.3642	\$ 0.0132	\$ 0.3774	\$ (0.0435)	\$ 0.0812	\$ 0.4151	\$ 0.3984	\$ 0.0167
	1/2 PINT	\$ 0.1481	\$ 0.0425	\$ 0.0008	\$ 0.0231	\$ 0.0990	\$ 0.3135	\$ 0.0114	\$ 0.3249	\$ (0.0326)	\$ 0.0609	\$ 0.3532	\$ 0.3364	\$ 0.0168
	4 OUNCE	\$ 0.0741	\$ 0.0359	\$ 0.0004	\$ 0.0363	\$ 0.0495	\$ 0.1962	\$ 0.0071	\$ 0.2033	\$ (0.0163)	\$ 0.0305	\$ 0.2175	\$ 0.2068	\$ 0.0107
	Bulk per Quart	\$ 0.5924	\$ 0.1039	\$ 0.0031	\$ 0.1316	\$ 0.3958	\$ 1.2268	\$ 0.0445	\$ 1.2713	\$ (0.1305)	\$ 0.2437	\$ 1.3845	\$ 1.4284	\$ (0.0439)
FLAVORED REDUCED FAT MILK	GALLON	\$ 1.7576	\$ 0.2581	\$ 0.0124	\$ (0.1217)	\$ 1.5832	\$ 3.4896	\$ 0.1266	\$ 3.6162	\$ (0.5220)	\$ 0.9748	\$ 4.0690	\$ 3.8720	\$ 0.1970
	1/2 GALLON	\$ 0.8788	\$ 0.1890	\$ 0.0062	\$ (0.0867)	\$ 0.7916	\$ 1.7789	\$ 0.0645	\$ 1.8434	\$ (0.2610)	\$ 0.4874	\$ 2.0698	\$ 1.9816	\$ 0.0882
	QUART	\$ 0.4394	\$ 0.1828	\$ 0.0031	\$ 0.1131	\$ 0.3958	\$ 1.1342	\$ 0.0411	\$ 1.1753	\$ (0.1305)	\$ 0.2437	\$ 1.2885	\$ 1.2763	\$ 0.0122
	PINT	\$ 0.2197	\$ 0.1619	\$ 0.0016	\$ 0.1039	\$ 0.1979	\$ 0.6850	\$ 0.0248	\$ 0.7098	\$ (0.0653)	\$ 0.1219	\$ 0.7664	\$ 0.7362	\$ 0.0302
	12 OUNCE	\$ 0.1648	\$ 0.1766	\$ 0.0012	\$ 0.0746	\$ 0.1484	\$ 0.5655	\$ 0.0205	\$ 0.5860	\$ (0.0489)	\$ 0.0914	\$ 0.6285	\$ 0.5650	\$ 0.0635
	10 OUNCE	\$ 0.1373	\$ 0.0544	\$ 0.0010	\$ -	\$ 0.1237	\$ 0.3164	\$ 0.0115	\$ 0.3279	\$ (0.0435)	\$ 0.0812	\$ 0.3656	\$ 0.3500	\$ 0.0156
	1/2 PINT	\$ 0.1099	\$ 0.0425	\$ 0.0008	\$ 0.0231	\$ 0.0990	\$ 0.2753	\$ 0.0100	\$ 0.2853	\$ (0.0326)	\$ 0.0609	\$ 0.3136	\$ 0.2977	\$ 0.0159
	4 OUNCE	\$ 0.0549	\$ 0.0359	\$ 0.0004	\$ 0.0363	\$ 0.0495	\$ 0.1770	\$ 0.0064	\$ 0.1834	\$ (0.0163)	\$ 0.0305	\$ 0.1976	\$ 0.1875	\$ 0.0101
	Bulk per Quart	\$ 0.4394	\$ 0.1039	\$ 0.0031	\$ 0.1316	\$ 0.3958	\$ 1.0738	\$ 0.0389	\$ 1.1127	\$ (0.1305)	\$ 0.2437	\$ 1.2259	\$ 1.2736	\$ (0.0477)
FLAVORED NONFAT MILK	GALLON	\$ 1.4856	\$ 0.2581	\$ 0.0124	\$ (0.1217)	\$ 1.5832	\$ 3.2176	\$ 0.1167	\$ 3.3343	\$ (0.5220)	\$ 0.9748	\$ 3.7871	\$ 3.5959	\$ 0.1912
	1/2 GALLON	\$ 0.7428	\$ 0.1890	\$ 0.0062	\$ (0.0867)	\$ 0.7916	\$ 1.6429	\$ 0.0596	\$ 1.7025	\$ (0.2610)	\$ 0.4874	\$ 1.9289	\$ 1.8436	\$ 0.0853
	QUART	\$ 0.3714	\$ 0.1828	\$ 0.0031	\$ 0.1131	\$ 0.3958	\$ 1.0662	\$ 0.0387	\$ 1.1049	\$ (0.1305)	\$ 0.2437	\$ 1.2181	\$ 1.2073	\$ 0.0108
	PINT	\$ 0.1857	\$ 0.1619	\$ 0.0016	\$ 0.1039	\$ 0.1979	\$ 0.6510	\$ 0.0236	\$ 0.6746	\$ (0.0653)	\$ 0.1219	\$ 0.7312	\$ 0.7017	\$ 0.0295
	12 OUNCE	\$ 0.1393	\$ 0.1766	\$ 0.0012	\$ 0.0746	\$ 0.1484	\$ 0.5400	\$ 0.0196	\$ 0.5596	\$ (0.0489)	\$ 0.0914	\$ 0.6021	\$ 0.5392	\$ 0.0629
	10 OUNCE	\$ 0.1161	\$ 0.0544	\$ 0.0010	\$ -	\$ 0.1237	\$ 0.2952	\$ 0.0107	\$ 0.3059	\$ (0.0435)	\$ 0.0812	\$ 0.3436	\$ 0.3285	\$ 0.0151
	1/2 PINT	\$ 0.0929	\$ 0.0425	\$ 0.0008	\$ 0.0231	\$ 0.0990	\$ 0.2583	\$ 0.0094	\$ 0.2677	\$ (0.0326)	\$ 0.0609	\$ 0.2960	\$ 0.2804	\$ 0.0156
	4 OUNCE	\$ 0.0464	\$ 0.0359	\$ 0.0004	\$ 0.0363	\$ 0.0495	\$ 0.1685	\$ 0.0061	\$ 0.1746	\$ (0.0163)	\$ 0.0305	\$ 0.1888	\$ 0.1789	\$ 0.0099
	Bulk per Quart	\$ 0.3714	\$ 0.1039	\$ 0.0031	\$ 0.1316	\$ 0.3958	\$ 1.0058	\$ 0.0365	\$ 1.0423	\$ (0.1305)	\$ 0.2437	\$ 1.1555	\$ 1.2046	\$ (0.0491)
BUTTERMILK	GALLON	\$ 1.9792	\$ 0.2581	\$ 0.0124	\$ (0.1217)	\$ 1.5832	\$ 3.7112	\$ 0.1346	\$ 3.8458	\$ (0.5220)	\$ 0.9748	\$ 4.2986	\$ 4.1243	\$ 0.1743
	1/2 GALLON	\$ 0.9896	\$ 0.1890	\$ 0.0062	\$ (0.0867)	\$ 0.7916	\$ 1.8897	\$ 0.0685	\$ 1.9582	\$ (0.2610)	\$ 0.4874	\$ 2.1846	\$ 2.1079	\$ 0.0767
	QUART	\$ 0.4948	\$ 0.1828	\$ 0.0031	\$ 0.1131	\$ 0.3958	\$ 1.1896	\$ 0.0431	\$ 1.2327	\$ (0.1305)	\$ 0.2437	\$ 1.3459	\$ 1.3394	\$ 0.0065
	PINT	\$ 0.2474	\$ 0.1619	\$ 0.0016	\$ 0.1039	\$ 0.1979	\$ 0.7127	\$ 0.0258	\$ 0.7385	\$ (0.0653)	\$ 0.1219	\$ 0.7951	\$ 0.7677	\$ 0.0274
	12 OUNCE	\$ 0.1855	\$ 0.1766	\$ 0.0012	\$ 0.0746	\$ 0.1484	\$ 0.5862	\$ 0.0213	\$ 0.6075	\$ (0.0489)	\$ 0.0914	\$ 0.6500	\$ 0.5887	\$ 0.0613
	10 OUNCE	\$ 0.1546	\$ 0.0544	\$ 0.0010	\$ -	\$ 0.1237	\$ 0.3337	\$ 0.0121	\$ 0.3458	\$ (0.0435)	\$ 0.0812	\$ 0.3835	\$ 0.3698	\$ 0.0137
	1/2 PINT	\$ 0.1237	\$ 0.0425	\$ 0.0008	\$ 0.0231	\$ 0.0990	\$ 0.2891	\$ 0.0105	\$ 0.2996	\$ (0.0326)	\$ 0.0609	\$ 0.3279	\$ 0.3135	\$ 0.0144
	4 OUNCE	\$ 0.0618	\$ 0.0359	\$ 0.0004	\$ 0.0363	\$ 0.0495	\$ 0.1839	\$ 0.0067	\$ 0.1906	\$ (0.0163)	\$ 0.0305	\$ 0.2048	\$ 0.1953	\$ 0.0095
	Bulk per Quart	\$ 0.4948	\$ 0.1039	\$ 0.0031	\$ 0.1316	\$ 0.3958	\$ 1.1292	\$ 0.0410	\$ 1.1702	\$ (0.1305)	\$ 0.2437	\$ 1.2834	\$ 1.3367	\$ (0.0533)

Footnote:  
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of -\$0.0031 per quart equivalent.

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 5**

**WHOLESALE PRICE BUILDUP  
OCTOBER 2023 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 <sup>(1)</sup>	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Dealer Profit 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)

EGG NOG	GALLON	\$ 4.7344	\$ 0.2581	\$ 0.0124	\$ (0.1217)	\$ 1.5832	\$ 6.4664	\$ 0.2345	\$ 6.7009	\$ (0.5220)	\$ 0.9748	\$ 7.1537	\$ 6.2886	\$ 0.8651
	1/2 GALLON	\$ 2.3672	\$ 0.1890	\$ 0.0062	\$ (0.0867)	\$ 0.7916	\$ 3.2673	\$ 0.1185	\$ 3.3858	\$ (0.2610)	\$ 0.4874	\$ 3.6122	\$ 3.1899	\$ 0.4223
	QUART	\$ 1.1836	\$ 0.1828	\$ 0.0031	\$ 0.1131	\$ 0.3958	\$ 1.8784	\$ 0.0681	\$ 1.9465	\$ (0.1305)	\$ 0.2437	\$ 2.0597	\$ 1.8805	\$ 0.1792
	PINT	\$ 0.5918	\$ 0.1619	\$ 0.0016	\$ 0.1039	\$ 0.1979	\$ 1.0571	\$ 0.0383	\$ 1.0954	\$ (0.0653)	\$ 0.1219	\$ 1.1520	\$ 1.0383	\$ 0.1137
	12 OUNCE	\$ 0.4439	\$ 0.1766	\$ 0.0012	\$ 0.0746	\$ 0.1484	\$ 0.8446	\$ 0.0306	\$ 0.8752	\$ (0.0489)	\$ 0.0914	\$ 0.9177	\$ 0.7916	\$ 0.1261
	10 OUNCE	\$ 0.3699	\$ 0.0544	\$ 0.0010	\$ -	\$ 0.1237	\$ 0.5490	\$ 0.0199	\$ 0.5689	\$ (0.0435)	\$ 0.0812	\$ 0.6066	\$ 0.5388	\$ 0.0678
	1/2 PINT	\$ 0.2959	\$ 0.0425	\$ 0.0008	\$ 0.0231	\$ 0.0990	\$ 0.4613	\$ 0.0167	\$ 0.4780	\$ (0.0326)	\$ 0.0609	\$ 0.5063	\$ 0.4487	\$ 0.0576
	4 OUNCE	\$ 0.1480	\$ 0.0359	\$ 0.0004	\$ 0.0363	\$ 0.0495	\$ 0.2701	\$ 0.0098	\$ 0.2799	\$ (0.0163)	\$ 0.0305	\$ 0.2941	\$ 0.2630	\$ 0.0311
	Bulk per Quart	\$ 1.1836	\$ 0.1039	\$ 0.0031	\$ 0.1316	\$ 0.3958	\$ 1.8180	\$ 0.0659	\$ 1.8839	\$ (0.1305)	\$ 0.2437	\$ 1.9971	\$ 1.8778	\$ 0.1193

Footnote:  
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of -\$0.0031 per quart equivalent.

## PENNSYLVANIA MILK MARKETING BOARD MILK MARKETING AREA 5

### RETAIL PRICE BUILDUP OCTOBER 2023 PRICES

	A	B	C	D	E	F	G	
	EX. 11				(A+B+C+D)		(E - F)	
Container Size	Proposed Wholesale Price	12.0% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 4.3330	\$ (0.5200)	\$ 0.6875	\$ 0.1249	\$ 4.63	\$ 4.51	\$ 0.12
	1/2 GALLON	\$ 2.2018	\$ (0.2642)	\$ 0.4521	\$ 0.0663	\$ 2.46	\$ 2.41	\$ 0.05
	QUART	<b>\$ 1.3545</b>	<b>\$ (0.1625)</b>	<b>\$ 0.2583</b>	<b>\$ 0.0402</b>	<b>\$ 1.49</b>	<b>\$ 1.49</b>	<b>\$ -</b>
	PINT	\$ 0.7995	\$ (0.0959)	\$ 0.2098	\$ 0.0253	\$ 0.94	\$ 0.92	\$ 0.02
	12 OUNCE	\$ 0.6533	\$ (0.0784)	\$ 0.1574	\$ 0.0203	\$ 0.75	\$ 0.70	\$ 0.05
	10 OUNCE	\$ 0.3862	\$ (0.0463)	\$ 0.1311	\$ 0.0131	\$ 0.48	\$ 0.47	\$ 0.01
	1/2 PINT	\$ 0.3301	\$ (0.0396)	\$ 0.1546	\$ 0.0124	\$ 0.46	\$ 0.45	\$ 0.01
	4 OUNCE	\$ 0.2059	\$ (0.0247)	\$ 0.0773	\$ 0.0072	\$ 0.27	\$ 0.26	\$ 0.01
	Bulk per Quart	\$ 1.2920	\$ (0.1550)	\$ 0.2583	\$ 0.0387	\$ 1.43	\$ 1.49	\$ (0.06)
REDUCED FAT (2%) MILK	GALLON	\$ 3.9788	\$ (0.4775)	\$ 0.6875	\$ 0.1162	\$ 4.31	\$ 4.19	\$ 0.12
	1/2 GALLON	\$ 2.0247	\$ (0.2430)	\$ 0.4521	\$ 0.0620	\$ 2.30	\$ 2.25	\$ 0.05
	QUART	\$ 1.2659	\$ (0.1519)	\$ 0.2583	\$ 0.0381	\$ 1.41	\$ 1.41	\$ -
	PINT	\$ 0.7551	\$ (0.0906)	\$ 0.2098	\$ 0.0243	\$ 0.90	\$ 0.88	\$ 0.02
	12 OUNCE	\$ 0.6200	\$ (0.0744)	\$ 0.1574	\$ 0.0195	\$ 0.72	\$ 0.67	\$ 0.05
	10 OUNCE	\$ 0.3585	\$ (0.0430)	\$ 0.1311	\$ 0.0124	\$ 0.46	\$ 0.45	\$ 0.01
	1/2 PINT	\$ 0.3079	\$ (0.0369)	\$ 0.1546	\$ 0.0118	\$ 0.44	\$ 0.43	\$ 0.01
	4 OUNCE	\$ 0.1948	\$ (0.0234)	\$ 0.0773	\$ 0.0069	\$ 0.26	\$ 0.25	\$ 0.01
	Bulk per Quart	\$ 1.2034	\$ (0.1444)	\$ 0.2583	\$ 0.0366	\$ 1.35	\$ 1.41	\$ (0.06)
LOWFAT (1%) MILK	GALLON	\$ 3.7144	\$ (0.4457)	\$ 0.6875	\$ 0.1098	\$ 4.07	\$ 3.95	\$ 0.12
	1/2 GALLON	\$ 1.8925	\$ (0.2271)	\$ 0.4521	\$ 0.0588	\$ 2.18	\$ 2.13	\$ 0.05
	QUART	\$ 1.1999	\$ (0.1440)	\$ 0.2583	\$ 0.0365	\$ 1.35	\$ 1.36	\$ (0.01)
	PINT	\$ 0.7221	\$ (0.0867)	\$ 0.2098	\$ 0.0235	\$ 0.87	\$ 0.85	\$ 0.02
	12 OUNCE	\$ 0.5952	\$ (0.0714)	\$ 0.1574	\$ 0.0189	\$ 0.70	\$ 0.65	\$ 0.05
	10 OUNCE	\$ 0.3379	\$ (0.0405)	\$ 0.1311	\$ 0.0119	\$ 0.44	\$ 0.43	\$ 0.01
	1/2 PINT	\$ 0.2914	\$ (0.0350)	\$ 0.1546	\$ 0.0114	\$ 0.42	\$ 0.41	\$ 0.01
	4 OUNCE	\$ 0.1865	\$ (0.0224)	\$ 0.0773	\$ 0.0067	\$ 0.25	\$ 0.24	\$ 0.01
	Bulk per Quart	\$ 1.1373	\$ (0.1365)	\$ 0.2583	\$ 0.0349	\$ 1.29	\$ 1.35	\$ (0.06)
NONFAT (SKIM) MILK	GALLON	\$ 3.5176	\$ (0.4221)	\$ 0.6875	\$ 0.1050	\$ 3.89	\$ 3.77	\$ 0.12
	1/2 GALLON	\$ 1.7941	\$ (0.2153)	\$ 0.4521	\$ 0.0564	\$ 2.09	\$ 2.04	\$ 0.05
	QUART	\$ 1.1507	\$ (0.1381)	\$ 0.2583	\$ 0.0353	\$ 1.31	\$ 1.31	\$ -
	PINT	\$ 0.6975	\$ (0.0837)	\$ 0.2098	\$ 0.0229	\$ 0.85	\$ 0.83	\$ 0.02
	12 OUNCE	\$ 0.5768	\$ (0.0692)	\$ 0.1574	\$ 0.0185	\$ 0.68	\$ 0.63	\$ 0.05
	10 OUNCE	\$ 0.3225	\$ (0.0387)	\$ 0.1311	\$ 0.0115	\$ 0.43	\$ 0.42	\$ 0.01
	1/2 PINT	\$ 0.2791	\$ (0.0335)	\$ 0.1546	\$ 0.0111	\$ 0.41	\$ 0.40	\$ 0.01
	4 OUNCE	\$ 0.1804	\$ (0.0216)	\$ 0.0773	\$ 0.0066	\$ 0.24	\$ 0.24	\$ -
	Bulk per Quart	\$ 1.0881	\$ (0.1306)	\$ 0.2583	\$ 0.0337	\$ 1.25	\$ 1.31	\$ (0.06)

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 5**

**RETAIL PRICE BUILDUP  
OCTOBER 2023 PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	12.0% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
<b>FLAVORED MILK</b>	GALLON	\$ 4.7032	\$ (0.5644)	\$ 0.6875	\$ 0.1339	\$ 4.96	\$ 4.77	\$ 0.19
	1/2 GALLON	\$ 2.3869	\$ (0.2864)	\$ 0.4521	\$ 0.0708	\$ 2.62	\$ 2.54	\$ 0.08
	QUART	\$ 1.4471	\$ (0.1737)	\$ 0.2583	\$ 0.0425	\$ 1.57	\$ 1.56	\$ 0.01
	PINT	\$ 0.8457	\$ (0.1015)	\$ 0.2098	\$ 0.0265	\$ 0.98	\$ 0.95	\$ 0.03
	12 OUNCE	\$ 0.6880	\$ (0.0826)	\$ 0.1574	\$ 0.0212	\$ 0.78	\$ 0.73	\$ 0.05
	10 OUNCE	\$ 0.4151	\$ (0.0498)	\$ 0.1311	\$ 0.0138	\$ 0.51	\$ 0.50	\$ 0.01
	1/2 PINT	\$ 0.3532	\$ (0.0424)	\$ 0.1546	\$ 0.0129	\$ 0.48	\$ 0.46	\$ 0.02
	4 OUNCE	\$ 0.2175	\$ (0.0261)	\$ 0.0773	\$ 0.0075	\$ 0.28	\$ 0.27	\$ 0.01
	Bulk per Quart	\$ 1.3845	\$ (0.1661)	\$ 0.2583	\$ 0.0410	\$ 1.52	\$ 1.56	\$ (0.04)
<b>FLAVORED REDUCED FAT MILK</b>	GALLON	\$ 4.0690	\$ (0.4883)	\$ 0.6875	\$ 0.1184	\$ 4.39	\$ 4.21	\$ 0.18
	1/2 GALLON	\$ 2.0698	\$ (0.2484)	\$ 0.4521	\$ 0.0631	\$ 2.34	\$ 2.26	\$ 0.08
	QUART	\$ 1.2885	\$ (0.1546)	\$ 0.2583	\$ 0.0386	\$ 1.43	\$ 1.42	\$ 0.01
	PINT	\$ 0.7664	\$ (0.0920)	\$ 0.2098	\$ 0.0245	\$ 0.91	\$ 0.88	\$ 0.03
	12 OUNCE	\$ 0.6285	\$ (0.0754)	\$ 0.1574	\$ 0.0197	\$ 0.73	\$ 0.67	\$ 0.06
	10 OUNCE	\$ 0.3656	\$ (0.0439)	\$ 0.1311	\$ 0.0126	\$ 0.47	\$ 0.45	\$ 0.02
	1/2 PINT	\$ 0.3136	\$ (0.0376)	\$ 0.1546	\$ 0.0119	\$ 0.44	\$ 0.43	\$ 0.01
	4 OUNCE	\$ 0.1976	\$ (0.0237)	\$ 0.0773	\$ 0.0070	\$ 0.26	\$ 0.25	\$ 0.01
	Bulk per Quart	\$ 1.2259	\$ (0.1471)	\$ 0.2583	\$ 0.0371	\$ 1.37	\$ 1.42	\$ (0.05)
<b>FLAVORED NONFAT MILK</b>	GALLON	\$ 3.7871	\$ (0.4545)	\$ 0.6875	\$ 0.1116	\$ 4.13	\$ 3.96	\$ 0.17
	1/2 GALLON	\$ 1.9289	\$ (0.2315)	\$ 0.4521	\$ 0.0596	\$ 2.21	\$ 2.13	\$ 0.08
	QUART	\$ 1.2181	\$ (0.1462)	\$ 0.2583	\$ 0.0369	\$ 1.37	\$ 1.36	\$ 0.01
	PINT	\$ 0.7312	\$ (0.0877)	\$ 0.2098	\$ 0.0237	\$ 0.88	\$ 0.85	\$ 0.03
	12 OUNCE	\$ 0.6021	\$ (0.0723)	\$ 0.1574	\$ 0.0191	\$ 0.71	\$ 0.65	\$ 0.06
	10 OUNCE	\$ 0.3436	\$ (0.0412)	\$ 0.1311	\$ 0.0120	\$ 0.45	\$ 0.43	\$ 0.02
	1/2 PINT	\$ 0.2960	\$ (0.0355)	\$ 0.1546	\$ 0.0115	\$ 0.43	\$ 0.41	\$ 0.02
	4 OUNCE	\$ 0.1888	\$ (0.0227)	\$ 0.0773	\$ 0.0068	\$ 0.25	\$ 0.24	\$ 0.01
	Bulk per Quart	\$ 1.1555	\$ (0.1387)	\$ 0.2583	\$ 0.0354	\$ 1.31	\$ 1.35	\$ (0.04)
<b>BUTTERMILK</b>	GALLON	\$ 4.2986	\$ (0.5158)	\$ 0.6875	\$ 0.1240	\$ 4.59	\$ 4.44	\$ 0.15
	1/2 GALLON	\$ 2.1846	\$ (0.2622)	\$ 0.4521	\$ 0.0659	\$ 2.44	\$ 2.37	\$ 0.07
	QUART	\$ 1.3459	\$ (0.1615)	\$ 0.2583	\$ 0.0400	\$ 1.48	\$ 1.48	\$ -
	PINT	\$ 0.7951	\$ (0.0954)	\$ 0.2098	\$ 0.0252	\$ 0.93	\$ 0.91	\$ 0.02
	12 OUNCE	\$ 0.6500	\$ (0.0780)	\$ 0.1574	\$ 0.0202	\$ 0.75	\$ 0.69	\$ 0.06
	10 OUNCE	\$ 0.3835	\$ (0.0460)	\$ 0.1311	\$ 0.0130	\$ 0.48	\$ 0.47	\$ 0.01
	1/2 PINT	\$ 0.3279	\$ (0.0393)	\$ 0.1546	\$ 0.0123	\$ 0.46	\$ 0.44	\$ 0.02
	4 OUNCE	\$ 0.2048	\$ (0.0246)	\$ 0.0773	\$ 0.0071	\$ 0.26	\$ 0.26	\$ -
	Bulk per Quart	\$ 1.2834	\$ (0.1540)	\$ 0.2583	\$ 0.0385	\$ 1.43	\$ 1.47	\$ (0.04)

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 5**

**RETAIL PRICE BUILDUP  
OCTOBER 2023 PRICES**

		A	B	C	D	E	F	G
		EX. 11				(A+B+C+D)		(E - F)
Container Size		Proposed Wholesale Price	12.0% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)
EGG NOG	GALLON	\$ 7.1537	\$ (0.8584)	\$ 0.6875	\$ 0.1938	\$ 7.18	\$ 6.39	\$ 0.79
	1/2 GALLON	\$ 3.6122	\$ (0.4335)	\$ 0.4521	\$ 0.1008	\$ 3.73	\$ 3.35	\$ 0.38
	QUART	\$ 2.0597	\$ (0.2472)	\$ 0.2583	\$ 0.0575	\$ 2.13	\$ 1.97	\$ 0.16
	PINT	\$ 1.1520	\$ (0.1382)	\$ 0.2098	\$ 0.0340	\$ 1.26	\$ 1.15	\$ 0.11
	12 OUNCE	\$ 0.9177	\$ (0.1101)	\$ 0.1574	\$ 0.0268	\$ 0.99	\$ 0.88	\$ 0.11
	10 OUNCE	\$ 0.6066	\$ (0.0728)	\$ 0.1311	\$ 0.0185	\$ 0.68	\$ 0.62	\$ 0.06
	1/2 PINT	\$ 0.5063	\$ (0.0608)	\$ 0.1546	\$ 0.0167	\$ 0.62	\$ 0.56	\$ 0.06
	4 OUNCE	\$ 0.2941	\$ (0.0353)	\$ 0.0773	\$ 0.0093	\$ 0.35	\$ 0.32	\$ 0.03
	Bulk per Quart	\$ 1.9971	\$ (0.2397)	\$ 0.2583	\$ 0.0559	\$ 2.07	\$ 1.96	\$ 0.11