

2301 North Cameron Street Harrisburg, Pennsylvania 17110-9408 717-787-4194

July 18, 2018

# Board comments regarding Pennsylvania Department of Agriculture public input form

The largest category of comments suggested adding processing/manufacturing capacity or developing new dairy products. This is outside the Board's authority, but the Pennsylvania Department of Agriculture and the Center for Dairy Excellence commissioned a Pennsylvania Dairy Study which looked at and addressed some of these issues. That study and related material may be found at <a href="http://centerfordairyexcellence.org/pennsylvania-dairy-study/">http://centerfordairyexcellence.org/pennsylvania-dairy-study/</a>. Please contact the Department of Agriculture or the Center for Dairy Excellence for more information.

In addition Senator Tammy Baldwin (D-WI) recently introduced in the US Senate the Dairy Business Innovation Act of 2018. This legislation would establish regional initiatives to provide technical assistance and grants to promote innovation in dairy products, support new and expanding dairy businesses, and assist with plant modernization. Please contact Senator Casey at <a href="https://www.casey.senate.gove/contact/">https://www.casey.senate.gove/contact/</a> and Senator Toomey at <a href="https://www.toomey.senate.gov/?p=contact">https://www.toomey.senate.gov/?p=contact</a> for further information.

A large number of comments suggested establishing or expanding state government programs to provide direct assistance to dairy farmers. Ideas included tax incentives and government loans. At the May 16, 2018, listening session the Pennsylvania State Grange provided information regarding a tax credit available to Massachusetts dairy farmers – information regarding that tax credit is at <a href="http://www.mmb.pa.gov/Legal/Documents/Grange%20%20Testimony.pdf">http://www.mmb.pa.gov/Legal/Documents/Grange%20%20Testimony.pdf</a>. These types of programs require legislative action. Pennsylvania's 2019-19 state budget contains \$5 million dedicated to dairy research and development, organic transition, value-added processing, and marketing grants to support Pennsylvania's dairy producers.

Several comments suggested prohibiting milk imports, both raw for processing and packaged for retail sale. Federal law prevents states from doing this. No state may impose barriers to interstate commerce or discriminate against interstate commerce. This also prevents Pennsylvania from establishing a two-tiered price structure that would favor in-state milk with a lower mandated retail price than established for imported milk.

Many comments referenced milk sales in schools and expressed frustration with the limited milk choices available to students. The Board doesn't regulate the types of milk covered by the Federal meal programs. We recommend contacting Federal legislators to express concerns regarding school milk issues.

Some comments questioned the need for minimum retail prices or suggested eliminating the minimum retail price. The minimum retail price is part of a comprehensive milk pricing program established by the legislature. The Board establishes minimum retail prices based on the criteria found in the Milk Marketing Law. One function of minimum prices is to eliminate price wars, thereby eliminating pressure to reduce farm prices to meet competition. The Pennsylvania Dairy Study (<a href="http://centerfordairyexcellence.org/wp-content/uploads/2017/09/03-18-Analysis-of-Price-and-Processing-Impacts-of-the-PMMB-March-2018.pdf">http://centerfordairyexcellence.org/wp-content/uploads/2017/09/03-18-Analysis-of-Price-and-Processing-Impacts-of-the-PMMB-March-2018.pdf</a>) found that retail prices in Pennsylvania are generally comparable to prices in surrounding markets (the Board's price surveys find the same). More information regarding Board pricing is available at <a href="http://www.mmb.pa.gov/Legal/Documents/PMMB%20Overview.pdf">http://www.mmb.pa.gov/Legal/Documents/PMMB%20Overview.pdf</a> and <a href="http://www.mmb.pa.gov/Legal/Documents/PMMB%20Fact%20Sheet.pdf">http://www.mmb.pa.gov/Legal/Documents/PMMB%20Fact%20Sheet.pdf</a>.

A few other comments suggested that the Board was establishing prices that attracted out-of-state milk to Pennsylvania. The Board establishes minimum prices as required based on the Milk Marketing Law. Basically, minimum prices are established based on evidence presented by interested parties at public hearings (more detail can be found at <a href="http://www.mmb.pa.gov/Legal/Documents/PMMB%20Overview.pdf">http://www.mmb.pa.gov/Legal/Documents/PMMB%20Overview.pdf</a> and

http://www.mmb.pa.gov/Legal/Documents/PMMB%20Fact%20Sheet.pdf). At over-order premium hearings, for instance, the Board usually hears testimony from the Pennsylvania Association of Dairy Cooperatives, Pennsylvania Farm Bureau, Pennsylvania State Grange, and Progressive Agriculture Organization. If all those farmer-based organizations testify for a particular level of over-order premium, with no opposing testimony, the Board will set the over-order premium at that level because it can't ignore uncontradicted testimony. In any event, the Board attempts to set the over-order premium at a level that provides the most additional income to producers while not threatening producers' markets. One could assume that organizations representing dairy farmers have a similar goal when testifying at over-order premium hearings.

A number of comments expressed concerns regarding dairy cooperatives and cooperative governance. Cooperative governance and relationships between members and their cooperatives are outside the Board's authority. The Milk Marketing Law specifically prohibits the Board from regulating how cooperatives reblend proceeds. However, the Board provided testimony at a House Agriculture and Rural Affairs Committee hearing that the provisions of HB 1265 (regarding over-order premium transparency) could be readily implemented. That testimony can be found at <a href="http://www.mmb.pa.gov/Migration/Documents/PMMB%20HB1265%20Testimony.pdf">http://www.mmb.pa.gov/Migration/Documents/PMMB%20HB1265%20Testimony.pdf</a>. House Bill 1265 was not passed by the legislature.

Several comments opposed plant-based drinks being labelled as "milk." Standards of identity for milk products are regulated by the United States Food and Drug Administration. Concerns regarding use of the term "milk" for plant-based drinks should be directed to Federal legislators and the US FDA. The Board understands that the FDA will soon open a docket to solicit public comments and develop a guidance document to enforce the standards of identity.

# Comments received on the Pennsylvania Department of Agriculture web site public input form

1 -A Public Dairy Comments form has been submitted by:

Prefix:

First Name: George Middle Initial: N Last Name: Rice

Address Line 1: 200 Conococheague Rd

Address Line 2: City: Blain State: PA

Zip Code: 17006

Are you a dairy farmer?: Yes

Comments: One thing that has always irked me when selling our milk is the hauling deduction. Why? We the farmer are the seller, not the buyer. When I have to order parts at the equipment dealer, they add on the freight charge. They are the seller not the end buyer. Same a car dealership, next to last line on the window sticker is the destination charge, or shipping added onto the final price. Let the processor add on the hauling charge to the end consumer. Consumers won't like it at the grocery store, but they are paying the freight on everything else they purchase.

It won't solve all dairy farmers problems, but it sure would help. ENOUGH!

2 - A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Sivan Middle Initial: Last Name: Nizan

Address Line 1: 0 Woodland Rd Address Line 2: SMB 162

City: Pittsburgh State: PA

Zip Code: 15232

Are you a dairy farmer?: No

Comments: I would like to see a certification or tracking method to easily show if dairy products use milk from Pennsylvania farmers. I do not drink milk, but I do eat ice cream, yogurt, cheese, and butter, and this type of service will allow me to support PA dairy without having to buy milk.

3-A Public Dairy Comments form has been submitted by:

Prefix: Mr.

First Name: Dennis Middle Initial: Last Name: Weller

Address Line 1: wellers dairy 1294 shermans valley rd

Address Line 2:

City: elliottburg State: PA

Zip Code: 17024

Are you a dairy farmer?: Yes

Comments: Hello, I have a few concerns with how our current system works in the dairy industry. My points follow as we are way over regulated and feel lost in our industry that many don't feel our pressure, long hours and sacrifice that we put in to provide a quality healthy product Is our advertising dollars actually being used for advertising and if so I don't see them. Where are the got milk commercials etc? Real seal? If these dollars are not being used we sure could put them to better use. Why do we have to have a state minimum price? The difference between what we receive and what milk is sold for is a huge difference. Are we getting our over order money and where does the difference go? Are federal orders doing more harm than good? IF we would do on farm processing its actually easier to do raw then pasteurized. Why all the regs? Why cant milk be labeled fat free, 98% fat free etc. Use of milk, cheese, yogurt names etc for dairy and NOT for vegan products such as almond milk etc.

4-A Public Dairy Comments form has been submitted by:

Prefix: Mr.
First Name: Bill
Middle Initial:

Last Name: Chirdon

Address Line 1: 171 Apple Tree Road

Address Line 2: City: Hummelstown

State: PA

Zip Code: 17036

Are you a dairy farmer?: No

Comments: Hire several Food Scientists. Develop shelf stable dairy based sports beverages. The drinks will be formulated to be high in calcium, antioxidants, fruit, and fiber. All age groups will enjoy the refreshing beverage!

5-A Public Dairy Comments form has been submitted by:

Prefix: Mr.

First Name: David Middle Initial: E Last Name: Wanker

Address Line 1: 43353 Whitney Rd

Address Line 2: City: Spartansburg

State: PA

Zip Code: 16434

Are you a dairy farmer?: Yes

Comments: Here's a great idea. Since Meadow Brook dairy processing plant in Erie Pa is closing, why

doesn't the state help Pa farmers buy it and produce our Pa milk!

6-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Martha

Middle Initial: D Last Name: Young

Address Line 1: 747 East Street

Address Line 2: City: LeRaysville

State: PA

Zip Code: 18829

Are you a dairy farmer?: Yes

Comments: I would like to recommend not having a milk marketing board. This puts additional costs on milk sold in PA, thus consumers by NY milk in our area, where there is no MMB. It also is putting the PA producers, in a disadvantaged market. The farmers in the Lancaster area that lost their markets, when walmart can purchase milk cheaper... they will. Just like consumers. Many states operate w/out this agency, we need too, as well. Thank you!

7-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Lori Middle Initial:

Last Name: Schweitzer

Address Line 1: 23557 Britton Run Road

Address Line 2: City: Spartansburg

State: PA

Zip Code: 16434

Are you a dairy farmer?: Yes

Comments: Russ, or current resident of the secretary's office, your letter is insulting. Hot Topic? Thanks but partnering with consulting groups, and social awareness initiatives is nothing more than a bunch of people who enjoy hearing themselves talk and throw warm fuzzies around hoping someone feels good for the moment. "Pay a fee and we will send people to speak on your behalf to the government" The easiest money making scheme since the dawn of time....gain a few extra coins from the man who is already beaten down. This is will be a reckoning and when your PA people are starving, don't ask for more outputs because the farms will be gone. The Global "snack bar" coalition will have the menu you can choose from. Pennsylvania use to be a premier dairy state. Dairy has been discredited and demonized. It is a total obliteration of peoples lives. When your PA people are tired of the white water they've been made to drink, then maybe, the American Farmer will be held in higher regard.

8-A Public Dairy Comments form has been submitted by:

Prefix: Mrs.

First Name: Charlene

Middle Initial:

Last Name: McWilliams

Address Line 1: 288 Sechler Road

Address Line 2: City: Somerset State: PA

State. I A

Zip Code: 15501

Are you a dairy farmer?: Yes

Comments: We must put whole milk back to n the schools

The inmates in the prisons and jails should only be served white milk chocolate milk or water. Soda should not be an option. They are not on vacation and should not have any luxury items.

Plant based milk products should not be all We'd to use the word milk in the labeling. I think this issue has already been addressed. Grocery stores should not be allowed to put the plant based products in the dairy case. Should be mandatory that they are in with juice items.

9-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Aubrey Middle Initial: j Last Name: hess

Address Line 1: 1336 colebrook road

Address Line 2: City: marietta State: PA

Zip Code: 17547

Are you a dairy farmer?: Yes

Comments: Hi my name is Aubrey Hess I am a third generation diary farmer in Lancaster county. I am in my twenties and very blessed to have grown up on farm. It taught me hard work, dedication, pray hard, dream big, and how to deal with hard circumstances. This past year has been hard for us and it breaks my heart to see other farms sell their cows and be forced to take other job doing something other than caring and loving for their cows. The american public is extremely uneducated about dairy farming and what specifically happens on the farm. I encourage our government to speak positively about dairy farming and teach the public about all we do to help the environment and care for our cows. June is national dairy month, use this opportunity teach america what all dairy farmers do and have to endure.

I personally know and love all 130 cows on our farm and can tell them all apart. Please save our farms and our livelihoods.

10-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Scott Middle Initial: B. Last Name: Driscoll

Address Line 1: 1736 Minnequa Road

Address Line 2: City: Canton State: PA

Zip Code: 17724

Are you a dairy farmer?: Yes

Comments: Dairy farms in the Northern Tier are under undue stress due to low milk and beef prices, post production gas costs, local and state tax structures, and poor weather. I suggest that our dairy industry needs to follow Canada's milk production model which includes milk quotas. Strict import quotas need to be imposed on both beef and dairy product imports. Legislation needs to be addressed that guarantees 12.5 percent natural gas royalties to land owners. Land tax dependency must be

changed for funding local governments and schools. Farms should get a tax break thru depreciation similar to the federal model. And last but not least, we could also enjoy a change in the rainy weather as it is preventing me from planting my crops.

11-A Public Dairy Comments form has been submitted by:

Prefix: Mrs.

First Name: Lucy Middle Initial: M

Last Name: Oberholtzer

Address Line 1: 3961 Division Hwy

Address Line 2: City: East Earl State: PA

Zip Code: 17519

Are you a dairy farmer?: Yes

Comments: Thank You , for the sympathetic letter you send to make all of "dairy farmers" possibly fell better. Well as we all know part of this problem started when WHOLE MILK was removed from school lunches . What is taking so long for milk to be put back on the menu? I worked in the school cafeteria for 12 years and WHOLE MILK was always on the students tray. Some got as many as 4 boxes of milk . As we all know the farmers milk price was always higher when the schools would contract their milk for the next school year . What can't you understand about that ? It's simple do your math, people . Also if your paycheck would be the wages as back in the 1970's like the DAIRY FARMERS wages are , I think it would be a different story . We've been dairy farmers now for 37 years , and we've had a lot of down years , but this is way too long . And why do you pay someone to sit at every dairy sale and hay auction just to write down what the selling price is ? So who is paying that person?

### 12- A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Bridget Middle Initial: Last Name: Griffin

Address Line 1: 1735 Kinderhook Road

Address Line 2: City: Columbia State: PA

Zip Code: 17512

Are you a dairy farmer?: No

Comments: PART 4

I think with the current pricing regulations, this is a deterrent to increasing our capacity to process

milk.

I am sure at one time the PMMB was useful and helpful to the PA dairy producer, but we live in a different world than when the law was written, or even last amended. We are not only competing with other states, we are competing with other countries. Our milk price is based on a multitude of factors including the weather on the other side of the world, the value of a dollar, the quotas in other countries, trade agreements between countries, and many other factors. As my business is sustained by dairy

producers, I do not wish to keep dairy producers just for the sake of having dairy producers. I wish to encourage thriving dairy producers that can compete with any other producer in the world.

Thank you for your time.

Bridget T. Griffin, DVM

13-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Bridget Middle Initial: Last Name: Griffin

Address Line 1: 1735 Kinderhook Road

Address Line 2: City: Columbia

State: PA

Zip Code: 17512

Are you a dairy farmer?: No

Comments: PART 3

One could argue that if we produce any more milk that we do not have a market for, we are contributing to the overproduction and the low milk price. I would argue that without the ability to compete on pricing, we are going to lose our entire industry.

As Mr. Duer brought up at the hearing, most of the same things we are discussing now were looked at in 2009 when the dairy producers were losing money. All of the competing states experienced the same down market, and yet they have grown since then while Pennsylvania has not. I wonder what the contribution of the PMMB has to do with the lack of competitive pricing when there is other milk to be purchased from surrounding states. I also wonder if the regulation on milk pricing we have in the Commonwealth has affected the choice for where to place processing plants. As a business owner, I understand that multiple factors need to be taken into account when planning the expansion of a business.

14-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Bridget Middle Initial: Last Name: Griffin

Address Line 1: 1735 Kinderhook Road

Address Line 2: City: Columbia

State: PA

Zip Code: 17512

Are you a dairy farmer?: No

Comments: PART 2

I agree with the one producer who commented that it appears that everyone but the farmers in the supply chain are ensured a margin on fluid milk. He stated that the amount he received from the over order premium was not enough to make a difference on his farm. When I talk with my clients, I find that this is the case with most of them. I have asked producers from varying sizes farms, and no one

could tell me what the benefit on their milk check was from the over order premium. But the PMMB is convinced it is helping farmers.

When looking at the "Study to Support Growth and Competitiveness of the Pennsylvania Dairy Industry" included in the Department of Agriculture Petition for Hearing, it is abundantly clear that we are not competitive with other states. We have dropped in total production over the time period from 2000 to 2016. Michigan has almost doubled during the same time period. We also have not kept up with production per cow.

15-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Bridget Middle Initial: Last Name: Griffin

Address Line 1: 1735 Kinderhook Road

Address Line 2: City: Columbia State: PA

Zip Code: 17512

Are you a dairy farmer?: No

Comments: PART 1

I am a veterinarian who works with dairy cattle in Lancaster County and surrounding counties. I attended the PA Milk Marketing Board hearing on Wednesday, May 2. I wanted to comment on the situation facing our dairy farms.

I was intrigued by the smaller grocers opposed to eliminating the minimum price structure. Mr. Duer made the comment that we should let the consumers speak with their dollars. But the grocers seemed to think that if the minimum price was done away with, they would not be able to compete with the big box stores. I think they may not be competing now, as the big box stores may be purchasing milk out of state, processing it out of state and trucking it into the Commonwealth. They then can keep this "stranded premium". This means the big box stores are already making a larger profit on the milk than these small grocers. If the consumers want a local store to shop at, they will make it known with their dollars.

16-A Public Dairy Comments form has been submitted by:

Prefix: Dr.

First Name: Robert Middle Initial:

Last Name: Stoltzfus

Address Line 1: 820 Prospect Road

Address Line 2: City: Columbia

State: PA

Zip Code: 17512-8934 Are you a dairy farmer?: No

Comments: part 7:. If there are policy changes the PMMB can legally institute now, than do it. If legislative action is necessary to empower the PMMB to place PA producers, processors, and retailers on equal footing in a competitive market, then do it. If the state can financially encourage infrastructure development within PA of fluid or non-fluid milk utilizers, than do it. If the only solution is a free market, then do it now before we lose more of our dairy industry. This is a time to consider proactive solutions, granted with calculated risk, to save PA dairy producers.

Sincerely

Robert Stoltzfus, VMD

17-A Public Dairy Comments form has been submitted by:

Prefix: Dr.

First Name: Robert Middle Initial:

Last Name: Stoltzfus

Address Line 1: 820 Prospect Road

Address Line 2: City: Columbia

State: PA

Zip Code: 17512-8934 Are you a dairy farmer?: No

Comments: part 6:I have heard the concern that disbanding the PMMB will accelerate the loss of small fluid milk processing companies that cannot compete with larger firms. But under current regulations they cannot compete with the larger box stores that use out of state milk to evade the over order premiums paid by in state milk. The box stores still sell their milk at the state minimum but pocket a larger margin.

Whatever happens going forward, it is evident that there is a communication gap between the PMMB and producers manifested as misinformation and inaccuracies' from the producer's perspective. It is also evident to me that failure to institute meaningful policy changes now that allow PA dairy producers to compete on a level playing field is not an option. Doing nothing will destroy the industry.

18-A Public Dairy Comments form has been submitted by:

Prefix: Dr.

First Name: Robert Middle Initial:

Last Name: Stoltzfus

Address Line 1: 820 Prospect Road

Address Line 2: City: Columbia

State: PA

Zip Code: 17512-8934 Are you a dairy farmer?: No

Comments: part 5:As painful as that may be for some, are we just prolonging the agony for those producers who will eventually be lost and facilitating the loss of those that could thrive in an equitable market?

Many producers that I interact with question the need for the PMMB. The PMMB has protected the dairy industry in PA. However as herds have expanded and efficiencies of production have accelerated across the USA, current policies place PA dairy producers at a competitive disadvantage for markets. The implications of losing dairy farms go beyond the disappearance of cows and farms to include the many supportive industries and jobs that benefit from the PA dairy industry.

19-A Public Dairy Comments form has been submitted by:

Prefix: Dr.

First Name: Robert Middle Initial:

Last Name: Stoltzfus

Address Line 1: 820 Prospect Road

Address Line 2: City: Columbia

State: PA

Zip Code: 17512-8934 Are you a dairy farmer?: No

Comments: In the past there was always a buyer for PA produced milk. That has changed. Because of the saturation of PA milk processing capacity with a surplus of raw milk combined with the loss of retail markets for PA produced milk, some producers have lost their market and fear not having a buyer for their milk. While the goal of preserving the smaller producers has been noble, many have already been lost and I believe that more will be lost regardless of policy changes.

I have read through the letters distributed at the first PMMB Hearing on May 2. It is striking that the issues raised in 2009 are virtually the same issues relevant today in 2018. The same issues have surfaced again. It occurs to me that since PMMB policies are constrained by Federal commerce laws, perhaps a free market may now be the only way to preserve dairy in PA.

20-A Public Dairy Comments form has been submitted by:

Prefix: Dr.

First Name: Robert Middle Initial:

Last Name: Stoltzfus

Address Line 1: 820 Prospect Road

Address Line 2: City: Columbia

State: PA

Zip Code: 17512-8934 Are you a dairy farmer?: No

Comments: Part 3:Producers comment that over order pricing is so miniscule on their milk check that

it is irrelevant.

Whether or not these comments are accurate they nevertheless do represent a problem of communication and accountability for the PMMB. My impression is that current policies place PA dairy producers at a competitive disadvantage with out of state milk to market their own PA milk. If this is not corrected soon the PA dairy industry will be diminished at an ever increasing rate. The hardest hit are the small herds. Larger producers have expanded their herds, become more efficient, and used the latest technologies available. It has made them better producers.

21-A Public Dairy Comments form has been submitted by:

Prefix: Dr.

First Name: Robert Middle Initial:

Last Name: Stoltzfus

Address Line 1: 820 Prospect Road

Address Line 2: City: Columbia

State: PA

Zip Code: 17512-8934 Are you a dairy farmer?: No

Comments: Part 2: The current turmoil in the dairy industry has been a topic of conversation on virtually every farm visit I have made recently. I would like to share a sampling of some of the comments directed at the PA Milk Marketing Board (PMMB) I frequently hear from dairy producers: The PMMB is discouraging expansion of milk processing plants in PA by setting prices for raw milk higher than surrounding states. Fluid milk processors are importing milk from out of state because it is cheaper than PA milk. Some fluid milk processors are shifting PA produced milk out of the state and then back into the state to avoid PMMB regulations. Supermarkets cannot offer sales on milk or use milk as a lost leader to draw customers to their store because of minimum pricing constraints. Why are milk substitutes such as almond milk or soy milk permitted to use the title of "milk" for their products? Where do the funds in the PMMB budget come from and how are the used?

22-A Public Dairy Comments form has been submitted by:

Prefix: Dr.

First Name: Robert Middle Initial:

Last Name: Stoltzfus

Address Line 1: 820 Prospect Road

Address Line 2: City: Columbia

State: PA

Zip Code: 17512-8934 Are you a dairy farmer?: No

Comments: I will submit my comments in several parts. Part 1: This letter concerns the current economic situation in the PA dairy industry and its relationship to the PA Milk Marketing Board. As a matter of introduction I am a veterinarian who offers veterinary and nutritional services to dairy farms in Lancaster, York, Cumberland, Lebanon, Berks, and Chester Counties. I am a co-owner of Lancaster Veterinary Associates which consists of five veterinarians whose work is almost exclusively with dairy farms. Our business and livelihood are heavily dependent upon the financial health of our client's dairy farms.

23-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Brian Middle Initial: W Last Name: Smith

Address Line 1: 1207 Calkins rd

Address Line 2: City: Milanville

State: PA

Zip Code: 18443

Are you a dairy farmer?: Yes

Comments: Add a line of milk that is pasteurized but not homogenized... And take a look at an additional line of a2 milk company. CEO Blake Waltrip is saying that the Northeast US is home to 60 million consumers and will give there a2 milk company exposure to 20 percent of the milk volume in the US . We should be paying some attention to this and acting because consumers are looking for options, and we are already losing shelf space to non milk options like soy and almond products.

24-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Don Middle Initial: Last Name: Kiel

Address Line 1: 201 Furnace Road

Address Line 2: City: Lewisburg

State: PA

Zip Code: 17837

Are you a dairy farmer?: No

Comments: As Executive Director of the SEDA-COG Natural Gas Cooperative, which serves six counties in central Pennsylvania, I recognize the significance of energy costs to the financial well-being of our dairy farmers. If available, natural gas can provide cost and environmental benefits to farmers. Pennsylvania has a bountiful supply of natural gas produced in our state, but in many cases it has not been possible for dairy farmers to have access to this energy source because of lack of delivery infrastructure. With the recent advent of "virtual pipeline" delivery systems for natural gas, it is becoming more economically feasible to provide natural gas to dairy and other types of farms and agricultural-related businesses. We have been active in facilitating development of this approach, and encourage the Pennsylvania Department of Agriculture to support provision of natural gas resources via virtual pipeline as an integral part of its plan to solidify the future of Pennsylvania dairy.

25-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: R Middle Initial: Last Name: Murcek

Address Line 1: 103 South Front Street

Address Line 2: City: Lewisburg

State: PA

Zip Code: 17837

Are you a dairy farmer?: No

Comments: We're consumers, and buy quite a bit of organic milk every week. We would prefer to buy organic milk from Pennsylvania cows, but have no way of finding it! It would be good marketing to make info available about where various PA-sourced dairy products can be purchased. We might consider non-organic milk from PA cows.

26-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Tom Middle Initial: L

Last Name: Krall

Address Line 1: 490 Schaeffer rd Lebanon Pa.

Address Line 2: City: Lebanon State: PA

Zip Code: 17042

Are you a dairy farmer?: Yes

Comments: 1 Why is it that things that are in place stay in place even when they would never be implemented today? therefore throw the PMMB laws out and rebuild if necessary. No one in there right mind would be able to sell the benefits for a marketing premium paid by all Pa. milk buyers to go to? follow the money and sell the truth with the moms that are paying the premium.

- 2. We have a minimum milk price that may have made sense when 70% of milk was consumed as fluid today its what ? 30% Dairy is being consumed as cheese yogurt, etc. and on top of that fluid milk is being diversely sold in ever increasingly different sizes and combinations it soon will be impossible to keep track of all the selections and minimum prices to go with each.
- 3. The PMMB operates as if they think it is their job to guarantee everyone a profit. They cannot do that, it does not work it kills incentive to be creative. Did the PMMB throw a fit when low fat milk was introduced in our schools? No something is w

27-A Public Dairy Comments form has been submitted by:

Prefix: Mrs.

First Name: Melinda

Middle Initial: Last Name: Sleppy

Address Line 1: 115 Lakeview Drive

Address Line 2: City: Muncy Valley

State: PA

Zip Code: 17758

Are you a dairy farmer?: No

Comments: Dairy farmers could stop exploiting and killing cows and instead use their land for growing crops. If no one wants it, why continue to hurt someone for it? Switching to growing food would help so much in the efforts to combat climate change and the fight against hunger, solving several problems at once.

28-A Public Dairy Comments form has been submitted by:

Prefix: Mr.

First Name: Brian Middle Initial:

Last Name: Ferguson

Address Line 1: 455 Sturdevant Rd.

Address Line 2: City: Gillett State: PA

Zip Code: 16925

Are you a dairy farmer?: No

Comments: Reduce government regulations to allow purchasing of raw milk (unpasteurized).

Set up stores where this type milk can be purchased.

29-A Public Dairy Comments form has been submitted by:

Prefix: Dr.

First Name: Peter Middle Initial: M Last Name: Jansson

Address Line 1: 124 Meixell Circle

Address Line 2: City: Lewisburg

State: PA

Zip Code: 17837

Are you a dairy farmer?: No

Comments: Consumers concerned about their health prefer grass-fed whole organic milk products, including grass fed butter made from pastured (grass-fed) cows. Pennsylvania dairy farmers could lead the market by producing these well priced highly sought after foods to local and global (in the case of grass-fed butter) markets

30-A Public Dairy Comments form has been submitted by:

Prefix: MS

First Name: Linda Middle Initial: Last Name: Walker

Address Line 1: 1060 Westbranch Highway

Address Line 2: City: Winfield State: PA

Zip Code: 17889

Are you a dairy farmer?: No

Comments: From conversations I have read on line (not just from PA) people are saying that Walmart is buying up farms and milk cows. they are putting small farmers out of business. I hope you look into this because I do not feel its right for them to become a monopoly while the small farmer is trying to feed his family.

31-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Dan Middle Initial:

Last Name: Simmons

Address Line 1: 433 Schoolhouse Rd.

Address Line 2: City: Jersey Shote

State: PA

Zip Code: 17740

Are you a dairy farmer?: No

Comments: As a former store manager of a big box retailer I never understood the milk pricing philosophy at the retail level. The prices always had a floor and you weren't able to sell milk for any reason under that price even if the milk was going out of date. In other states the retailer can low ball

the price to bring in customers. Lower prices mean more milk being sold with the farmer suffering no loss.

32-A Public Dairy Comments form has been submitted by:

Prefix: Mr.

First Name: John Middle Initial: Last Name: Ryan

Address Line 1: 810 S Main St

Address Line 2: City: Athens State: PA

Zip Code: 18810

Are you a dairy farmer?: No

Comments: I am a milk consumer. I prefer raw milk. (This is not the format to discuss the perceived safety issues of consuming raw milk. I believe it is safe.) I would like to purchase raw milk directly from a farmer. That option has been nearly eliminated by regulations and/or corporate bullying. I propose that farmers be allowed to sell directly to consumers, thereby eliminating the middle-person, and increasing profits. While not a large source of sales/income, it could help. Minimum essential testing could be maintained. From there, it would be up to the farmer to package and sell in a cost effective manner, possibly at local retail outlets. Please consider strengthening existing law to allow direct, raw milk sales to consumers.

33-A Public Dairy Comments form has been submitted by:

Prefix: Mrs.

First Name: Susan Middle Initial:

Last Name: Richards

Address Line 1: 50 Martic Heights Drive

Address Line 2: City: Holtwood

State: PA

Zip Code: 17532

Are you a dairy farmer?: No

Comments: My son in law is a dairy farmer in southern Lancaster County. Dairy farming is his passion and he is the hardest working and most dedicated person I know. As a mother and grandmother of twin boys I worry. Why have we let this issue with farmers getting paid a fair wage go so far. I could go on and on but I'm sure you are aware of what could be said. My issue is with all of these "new milks" that are not really milk but advertised as such. (How do you milk an almond?) We have people starving in this country yet we are dumping milk. I am not business minded enough to solve this problem but I'm sure some one else can. Also why can't milk be brought back into the schools. Facts are out there that some children go to school without any nutrition at all. Maybe this would remedy some of the overflow. I just pray that some issues are resolved quick enough to save the dairy farmers that are contemplating selling out this year. Thank you.

34-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Katie

Middle Initial:

Last Name: Sattazahn

Address Line 1: 3993 Smaltz Rd

Address Line 2: City: Womelsdorf

State: PA

Zip Code: 19567

Are you a dairy farmer?: Yes

Comments: Please provide tax (or other) incentives for companies to use PA milk. Shipping it in from other states is killing our farms. Consumers want small family farms for aesthetic, economic, homeland security, and social reasons. Do the best you can for companies to use PA milk and pay a

profitable rate to the farmer.

35-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Derek Middle Initial: Q Last Name: Frey

Address Line 1: 4070 Laurel Lane

Address Line 2: City: Mount Joy

State: PA

Zip Code: 17552

Are you a dairy farmer?: No

Comments: Inflation casues farmers to gradually increase milk output in order to cover increasing costs. Unfortunately, milk consumption is declining. As a result, farmers must sell their milk for less in order to find a buyer. Classical economic theory states that either demand needs to increase, or supply needs to decrease. Supply decreases are painful - we lose family farms. Increasing demand is the best thing the state can do for farmers. Solutions: make milk the defacto beverage of the state (schools, prisons, capital, etc. only serve milk on premise). Create a two tier minimum pricing system at retail: 1. in-state sourced milk priced lower 2. out of state milk priced higher. Incentivize class II, III, IV milk utilization through corporate tax breaks at the state and local level.

36-A Public Dairy Comments form has been submitted by:

Prefix: MS

First Name: Marsha Middle Initial: Last Name: Fleeger

Address Line 1: 1434 Airport Rd

Address Line 2: City: Fredonia State: PA

Zip Code: 16124

Are you a dairy farmer?: No

Comments: Former dairy farmer, ceased dairy operations in 2015.

37-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Patty

Middle Initial:

Last Name: Mccandless

Address Line 1: 118 pleasant acres rd

Address Line 2: Suite f

City: York State: PA

Zip Code: 17402

Are you a dairy farmer?: No

Comments: Have a recipe contest to see what other products can be made with dairy products. Could be a school project or some group, 4 h or FFA, other groups...

38-A Public Dairy Comments form has been submitted by:

Prefix: Mr.

First Name: Kenton Middle Initial: W Last Name: Glick

Address Line 1: 1018 New St

Address Line 2: City: Akron State: PA

Zip Code: 17501

Are you a dairy farmer?: No

Comments: I am just a dairy user, not directly connected with the industry. But I feel it is absolutely disgusting the way the PA Milk Marketing Board runs. It is clear that deception is their game, and the driving out of small producers. It's a rigged market. Let's invite some Communists in to see what you've done, they would be proud, hah! Shame on those who are associated with this present Board. It is time to get rid of the whole system and put something in place that is fair and transparent; this isn't even close to a free market.

39-A Public Dairy Comments form has been submitted by:

Prefix: Mr.

First Name: Ronald Middle Initial: L Last Name: Fox

Address Line 1: 409 Evans Rd

Address Line 2: City: Lititz State: PA

Zip Code: 17543

Are you a dairy farmer?: No

Comments: They should put the milk in clear plastic water bottles and call it "Liquid Snow". Americans will clear the shelves. Or maybe it's time for milk to get a complete makeover so it's more appealing. Let's re-label it so it can break free of the pre-conceived notions about it. Instead of "Milk" let's call it "Cow Juice" or "Bovine Wine" or "Udder drippings". Catch Phrase: "Extracted from deep within the bowels of nature's most nurturing creatures, this succulent nectar will fill your belly, satisfy your cravings and make your cereal taste better. Also, in frozen form it becomes ice cream!"

40-A Public Dairy Comments form has been submitted by:

Prefix: Mrs.

First Name: Kathleen Middle Initial: M Last Name: O'Malley

Address Line 1: 925 Tasker Street

Address Line 2: City: Philadelphia

State: PA

Zip Code: 19148

Are you a dairy farmer?: No

Comments: I'd like to see raw milk sales get better support. Dairy farmers that I talk to say that a big barrier for them to get involved is the ever increasing cost to send samples to testing sites. I agree that safety should be top of mind for everyone involved with raw milk sales but I'd like to see affordable testing options for these farms.

41-A Public Dairy Comments form has been submitted by:

Prefix: Mrs.

First Name: Dayna Middle Initial:

Last Name: Reidenouer

Address Line 1: 413 Butler Avenue

Address Line 2: City: Lancaster

State: PA

Zip Code: 17601

Are you a dairy farmer?: No

Comments: I would like to see higher-fat, lower-carb ice creams and chocolate milk. I don't like the sweetness of the current chocolate milk formulations. Richer ice creams taste better and have a smoother consistency. Ben & Jerry's New York Super Fudge Chunk is a good example, but even that is a bit on the top-sweet side.

Oh, and don't use fatphobia to market dairy. Fat bodies are just as respectable as thin bodies. There's nothing inherently unhealthy about being fat, and there's nothing inherently healthy about fatness. Fatphobia only serves to stigmatize fat people and incubate eating disorders, which - while being harmful to everyone - are counterproductive to your goal of selling more dairy products.

42-A Public Dairy Comments form has been submitted by:

Prefix: Mr. & Mrs. First Name: Robert Middle Initial: Last Name: Weer

Address Line 1: 8 Penn Oak Lane

Address Line 2: Southridge

City: Kennett Square

State: PA

Zip Code: 19348

Are you a dairy farmer?: No

Comments: I have to drive over an hour to New Holland PA to buy Golden Guernsey milk made in PA in glass bottles.

The price is cheap <\$2.50 / .5 gallon ).

There should be more Golden Guernsey herds in Chest County and cheap milk processing of this highly advantageous A2 Casein milk from reputable and clean producers at a fair price!

Also there is a wide open market for A2 whole milk greek yogurt which is rare to find and none that i know of produced here in PA.

Thanks

43-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Stephen Middle Initial: Last Name: Artz

Address Line 1: 13 Cedar Chase Drive

Address Line 2: 210 City: Mountville

State: PA

Zip Code: 17554

Are you a dairy farmer?: No

Comments: Price supports for dairy farmers should be phased out. Artificially inflating demand for dairy products is counter to natural economic cycles. Why must consumers pay more than fair market value for dairy (or any other product) in our capitalistic economy.

Do not manipulate the market.

Now is the time to phase out subsidies.

The dairy farmers will need to adjust to the changing market conditions, just like me and everyone else in the economy.

44-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Ravina Middle Initial: R Last Name: Breden

Address Line 1: 2860 Harmonyville Rd

Address Line 2: City: Elverson State: PA

Zip Code: 19520

Are you a dairy farmer?: Yes

Comments: We need to stop allowing milk to be brought in from other states or countries. Pa should be the main provider of pa milk.

45-A Public Dairy Comments form has been submitted by:

Prefix: Mr. First Name: John

Middle Initial: C. Last Name: lapinski

Address Line 1: 333 Panorama 'drive

Address Line 2: City: Denver State: PA

Zip Code: 17517

Are you a dairy farmer?: No

Comments: Serve whole Milk to students so they like the taste( instead of "wash water) and drink something healthy the little bit of fat in whole milk won't cause obesity if they are active. (Lets help their teeth and bones) Also its about time to eliminate the Pa Milk Marketing board they aren't working for the farmer They are allowing other milk to come in and not be as trackable as it should be. What other product does the producer pay for hauling (yes amazon maybe) Coops were to help the farmer it sure seems as though the only ones they are helping are their CEO maybe they should be paid on the same basis as the farmers

46-A Public Dairy Comments form has been submitted by:

Prefix: Mr.

First Name: David Middle Initial: A. Last Name: Rodriguez

Address Line 1: 941 East Fulton Street

Address Line 2: City: Lancaster State: PA

Zip Code: 17602

Are you a dairy farmer?: No

Comments: Why not build co-op milk processing plants. The farmers would all have a stake in the

outcome.

The plants could turn the milk into drinking milk, ice cream, cheese or any milk product that it would be set to handle.

A co-op processing plant to take all excess milk and dehydrate to be sold to third world nations that are in need of milk.

47-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Sara Middle Initial: Last Name: Kolb

Address Line 1: Kolb's Farm Store Address Line 2: 151 Kolb Rd.

City: Spring City

State: PA

Zip Code: 19475

Are you a dairy farmer?: Yes

Comments: We are producer/processor with an on-farm retail milk store for 43 years. We also produce for Land o Lakes co-op. We've sold retail for years and last year became licensed to sell milk wholesale. We sell milk & cream to many restaurants, however it's been nearly impossible to get a foot

in the door in local grocery stores because of the minimum pricing structures that exist. While we are tied to the minimum pricing for wholesale sales for our Region 1, stores can purchase from commercial dairies just miles away in regions that have far lower minimum pricing so they won't consider us. Many people are ready to support purchasing of local products and continually ask why we aren't selling at local retail outlets.

There are few differences in the industry anymore and the regional pricing no longer makes sense since dairy is now a far more consolidated market. We need to level the playing field in pricing. We have the population in the southeast region to justify our production.

48-A Public Dairy Comments form has been submitted by:

Prefix: Mr.

First Name: Michael Middle Initial: A Last Name: Leventry

Address Line 1: 4 Hutchinson Street

Address Line 2: City: Linwood State: PA

Zip Code: 19061

Are you a dairy farmer?: No

Comments: Overhead must be cut - I suggest encouraging voluntary farm cooperatives that will allow multiple farmers to cut overhead and avoid burdensome taxes by becoming a non-profits (taxes are still generated by farm related supply/service businesses). Multi-farm cooperatives can purchase supplies in larger bulk quantities, will be more competitive for contracts supplying large retailers, and can obtain various insurances at discounted rates. Additionally, larger cooperatives will be more insulated from agricultural market fluctuations (if their crop and animal production is diversified). Finally, cooperatives are popular from a marketing standpoint - they're "warm and fuzzy" - Pennsylvania can help with marketing. Having worked on a local farm for my first job as a kid, I really hope that Pennsylvania can turn this around. I would be happy to help further in any way I can.

49-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Ashley Middle Initial: Last Name: Steer

Address Line 1: 227 Springville Rd

Address Line 2: City: Mount Joy

State: PA

Zip Code: 17552

Are you a dairy farmer?: No

Comments: I refuse to buy conventional dairy products. I only buy dairy products from grass-fed cows. If more dairy farmers turned to organic, grass-fed farming, they would most definitely see an increase in profits.

50-A Public Dairy Comments form has been submitted by:

Prefix: Mrs.

First Name: Catherine

Middle Initial: A Last Name: Douts

Address Line 1: 82 Charlestown Rd

Address Line 2:

City: Washington Boro

State: PA

Zip Code: 17582-9702 Are you a dairy farmer?: No

Comments: As a grandmother of 5, I'm always advocating for them to drink lots of milk, but in the last few years, I have begun to wonder about what we're really putting into those little bodies. My concern is that the dairy industry as well as many other food industries are not looking into alternative ways to prevent hormones, meds, etc., from entering the human food chain. We love our milk, but are starting to look for dairy farms which are providing healthier milk. I'm not sure why milk sales are in decline, but perhaps if milk and other dairy products were to provide that healthier alternative, maybe the public could be enticed to return to the best drink in town! Thankyou for your attention! Cathy Douts

51-A Public Dairy Comments form has been submitted by:

Prefix: Mr.

First Name: Rogers Middle Initial: Last Name: Smith Address Line 1: 6001 Address Line 2:

City: Erie State: PA

Zip Code: 16501

Are you a dairy farmer?: No

Comments: Are you in need of a Business/ Personal Loan Or even an Investment Loan, and you have been turn down by your bank or any establishment just because you are either blacklisted, or your Financier condition do not permit you to get a loan? Search no more SUPER H&M LOANS is here to meet all your financial need, It's fast and reliable to apply do contact us on our Email:

super.hmloan@yandex.com

52-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Sheila Middle Initial: A Last Name: Ranck

Address Line 1: 232 Paradise Lane

Address Line 2: City: Ronks State: PA

Zip Code: 17572

Are you a dairy farmer?: Yes

Comments: First of all get flavored milk back in schools. Encourage the return of 1/2 gallons of ice cream --- without raising the price. They have been making a pretty hefty profit the last couple of years!!! Everyone must work together -- the processor and the farmer. The price of cheese should be much cheaper than it is.

53-A Public Dairy Comments form has been submitted by:

Prefix: Mr. First Name: Jack Middle Initial: W Last Name: Smith

Address Line 1: 22 Stone Roll Creek Road Address Line 2:

City: Boyertown

State: PA

Zip Code: 19512

Are you a dairy farmer?: No

Comments: The PA Milk Marketing Board should be ELIMINATED. The Milk Marketing Board is one of the reasons why milk is being imported into PA. Additionally, the PA Milk Marketing Board has cost consumers Hundreds of Millions of Dollars as the price of Milk in PA is artificially inflated higher than it should be. According to USDA, the currentNational Average price if milk is \$2.14 per gallon.

54-A Public Dairy Comments form has been submitted by:

Prefix: Mr.

First Name: Larry Middle Initial: I

Last Name: McFarland

Address Line 1: 1042 Cambridge Dr.

Address Line 2: City: Manheim

State: PA

Zip Code: 17545

Are you a dairy farmer?: No

Comments: You don't need a PHD in economics or math to figure out what is wrong with the dairy industry. There are too many cows and greedy people. Economics tells you that the supply is outstripping the demand. When demand goes up and the supply is low the price goes up. When the demand goes down and the supply goes up the price goes down. Too many cows and greedy people imply that the demand goes down.

A gallon of milk weighs approximately 8.6 pounds. There are approximately 11.627 gallons in 100 pounds of milk. If the farmer is paid \$15.30 per 100 pounds of milk then the farmer is getting approximately \$1.31 for a gallon of milk. The last time I bought a gallon of milk I paid \$3.35 a gallon. So 100 pounds of milk is going to cost me approximately \$38.95. Why the huge discrepancy between what the farmers are paid and what I pay at the retail outlet?

55-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Winter Middle Initial: Last Name: Johnston

Address Line 1: 800 back run road

Address Line 2: City: Mcconnellsburg

State: PA

Zip Code: 17233

Are you a dairy farmer?: Yes

Comments: You want to improve the dairy industry. How about regulating costs. The price we get for product keeps going down while chemicals, fertilizers, feed, and equipment have all tripled in price. How does the government expect a person to survive?

56-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Michael

Middle Initial: Last Name: Grubic

Address Line 1: 2119 Mount Pleasant Rd

Address Line 2: City: Mount Joy

State: PA

Zip Code: 17552

Are you a dairy farmer?: No

Comments: 1) I think the State (or if a Federal item) should take the same position that is taken with juice. For juice, if it is not 100% juice, they cannot call it "juice". The surge in sales of items like almond milk, coconut milk, etc., has had to of had a negative impact on real milk sales. The PA Dairy Board should try to push for a regulation that you can not call the product "milk" unless it comes from an udder or breast. The consumer needs protected from marketing these alternative products that make it sound healthier than it is.

2) Using a hidden code somewhere on the container telling the consumer if the milk is local or not, is not what the consumer. The container should be specific and noticeable. And using a marketing tag line that says something about ..."Real"..., only seems to be used at the Farm Show type places. It should be used more often, or even one that is better designed. The PA Dairy commercials should changes its focus away from pushing "milk" to "PA milk".

57-A Public Dairy Comments form has been submitted by:

Prefix: MS

First Name: Brooke Middle Initial: Last Name: Johnson

Address Line 1: 1632 Poplar Ave

Address Line 2: City: Braddock

State: PA

Zip Code: 15104

Are you a dairy farmer?: No

Comments: The dairy market in Pennsylvania as well as other parts of the country is decreasing due to decreased demand. Customers are more educated today than ever about the negative health consequences of consuming dairy products. Casein, a protein found in dairy has been shown in studies to turn on cancer cells. Dairy has been linked to breast and prostate cancer. Many people are lactose

intolerant. The dairy market will not come back in the way it once was, farmers need to adjust and switch to other markets. One possibility for solving this problem is providing loans to farmers so they can transition to other kinds of farming, like growing organic produce which is in high demand or even producing plant based milks from soy beans or other types of things that could be grown in Pennsylvania.

58-A Public Dairy Comments form has been submitted by:

Prefix: Mr. First Name: Gary Middle Initial: L Last Name: Staley

Address Line 1: 279 Rainey Rd

Address Line 2: 1 City: Eighty Four

State: PA

Zip Code: 15330

Are you a dairy farmer?: No

Comments: Make milk available to be purchased from the farm ,so its fresh!

59-A Public Dairy Comments form has been submitted by:

Prefix: MS

First Name: Bretta Middle Initial: S. Last Name: Illig

Address Line 1: 53 West Lincoln Avenue

Address Line 2: City: Lititz State: PA

Zip Code: 17543

Are you a dairy farmer?: No

Comments: I am not a dairy farmer but I was raised on a dairy farm in Dauphin county. Thank you for coming to the citizens of Pennsylvania and asking our opinion about the crisis. When something is not working, that means we need to change the way we do things.

I am a professional baker in Lancaster I only use butter and it comes from Europe. I would prefer buying local but the butter from Finland produces a quality finished product. Lancaster county should be able to produce a butter with the same quality as European butter. To manufacture a quality butter, you need to start with the cow and the cows quality of life.....that means raising Jersey or Guernsey cows, pasture grazing, twice a day milking......farmers should be focused on quality rather than quantity.....agribusiness is not working....My space will soon be running out and I have more to say...Not butter, but Crisco and Veg shortenings are causing our heart problems and should be banned from use in the state of Pa... to be continued

60-A Public Dairy Comments form has been submitted by:

Prefix: Mrs.

First Name: Heather

Middle Initial: Philadelphia

Last Name: Veleanu

Address Line 1: 7205 Charlton St

Address Line 2: City: Philadelphia

State: PA

Zip Code: 19119

Are you a dairy farmer?: No

Comments: Switch to producing any of the delicious plant-based milks widely available today. They're better for us, better for the environment, and will be a better investment for you. Reach out to the good people at the Good Food Institute for support if you choose to grow and change with the market! Plant-based consumers love variety and welcome new producers to the market!

61-A Public Dairy Comments form has been submitted by:

Prefix: MS First Name: Sue

Middle Initial: HICKORY Last Name: Leipold

Address Line 1: 3826 Henderson Rd

Address Line 2: City: Hickory State: PA

Zip Code: 15340

Are you a dairy farmer?: No

Comments: Raised on a dairy farm. Lived the struggle. Dissolve the PA milk marketing board. We were poor our entire life. Farmers do it for the love of the land and how can one make a living when the govt controls what you get paid and doesn't control the cost of grain, fuel machinery etc. Cant be competitive when surrounding states are permitted to sell their.milk in PA. It isn't rocket science... second largest producer of milk in the US and the PA farmers get screwed over and over again.

62-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Allen Middle Initial: Last Name: Salada

Address Line 1: 224 s Oswayo st.

Address Line 2: City: Shinglehouse

State: PA

Zip Code: 16748

Are you a dairy farmer?: Yes

Comments: Hummmm only about 4 years to try and fix the problem! Really? Seems all the financial institution couldn't loan enough money all through the 80's,90's to expand 80 cow farms to 800+ cow farm and through geneics 16000 lbs per year cow to 24000 lb cow per year! Welcome to corporate farming in America! Laws of supply and demand but I guess you geniuses in Harrisburg slept through that part of class! So I guess cow buy back is in order now along with quart of milk with the kiddies lunch program at school. Drink up does the body good.

63-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Celia Middle Initial: Last Name: Turzai

Address Line 1: 978 Groff Avenue

Address Line 2: City: Elizabethtown

State: PA

Zip Code: 17022

Are you a dairy farmer?: No

Comments: I would prefer milk and dairy products from cows that are naturally fed, allowed to pasture and eat what they would normally eat in their natural environment. I also do not want growth-hormones and antibiotics in my milk and dairy products. Follow the techniques of Joel Salatin <a href="https://na01.safelinks.protection.outlook.com/?url=http%3A%2F%2Fwww.polyfacefarms.com%2F&data=02%7C01%7Cedemsey%40pa.gov%7Cd0c89cab596f43e8c4c908d5ae29ecc4%7C418e284101284dd59b6c47fc5a9a1bde%7C1%7C0%7C636606417447478483&sdata=KK%2FW0vHGGqiGUll8zgIAkT6LE%2BoHncVdTX4DBuU7PU4%3D&reserved=0</a>. You should also do more to promote the benefits of milk and dairy products. Some say milk is for cows, not for humans. I think if we weren't supposed to consume it, then we never would have figured out that we could. Please make milk and dairy healthier and safer.

64-A Public Dairy Comments form has been submitted by:

Prefix: Mrs.

First Name: Valerie Middle Initial: Last Name: Roth

Address Line 1: 46 Karen Court

Address Line 2: City: Lititz State: PA

Zip Code: 17543

Are you a dairy farmer?: No

Comments: Promote more sales of A2A2 raw milk! Lactose intolerant people can drink it....it's so good for us. AND, in the local store that I purchase raw milk, it sells out so quickly.....so you know there is a definite demand for it.

65-A Public Dairy Comments form has been submitted by:

Prefix: MS

First Name: Carla Middle Initial: Fresno Last Name: Mckizzick

Address Line 1: 4640 e Michigan ave

Address Line 2: City: Fresno State: CA

Zip Code: 93703

Are you a dairy farmer?: No

Comments: People have discovered what happens to the babies and the cows after only four years you kill them. Be nicer to the cows. Find a way not to mistreat them and then slaughter. Figure out to do something else. Make sanctuaries for them.

66-A Public Dairy Comments form has been submitted by:

Prefix: Mr.

First Name: Thomas

Middle Initial: EAST PETERSBURG

Last Name: NESBITT

Address Line 1: 3313 CAROLINE DR

Address Line 2:

City: EAST PETERSBURG

State: PA

Zip Code: 17520

Are you a dairy farmer?: No

Comments: Milk, especially chocolate milk, is an excellent recovery drink for athletes. Make it easy for Pennsylvania high school and college athletes to drink milk after practices and contests through price and supply supports. Get our youth in the habit of drinking milk instead of high fructose, unhealthy beverages. Perhaps a statewide beverage tax (consult Philadelphia) could support such a program.

67-A Public Dairy Comments form has been submitted by:

Prefix: Mrs.

First Name: Darlene Middle Initial: R Last Name: Creighton

Address Line 1: 1833 Windsong Lane

Address Line 2: City: Lancaster

State: PA

Zip Code: 17602

Are you a dairy farmer?: No

Comments: I have read recently, in the newspaper, that a lack of a milk processing plant in this region

was a major problem. Could this be the answer?

68-A Public Dairy Comments form has been submitted by:

Prefix: Mr.

First Name: Gerald Middle Initial: H Last Name: Phillips

Address Line 1: 603 S. Smith Drive

Address Line 2: City: Quarryviile

State: PA

Zip Code: 17566

Are you a dairy farmer?: No

Comments: Having been raised on a 36 cow dairy farm, and having spend my entire work-career in agriculture as a teacher, salesman and loan officer.....maybe one of the first places to consider is

providing a profitable price to our Pennsylvania dairy producers for Pennsylvania a produced milk; by scaling back or eliminating imported milk from other states. Milk co-ops and processors also need to be held accountable for every deduction that is taken away from the producer, and it needs totally transparent as to what those deductions are for. Thanks for considering.

69-A Public Dairy Comments form has been submitted by:

Prefix:

Address Line 2: City: Denver State: PA

Zip Code: 17517

Are you a dairy farmer?: No

Comments: First please do not use or publish my name address or phone, as my wife never likes me

writing suggestions to anyone.

However, reading and seeing the top cheese production states being WI, CA, ID, NY, NM, MN... all making more cheese

than PA. That does not have to be. If we could increase cheese production in PA by 50% I am sure the industry would take take of a part of the milk issue. Makes sense to have the raw material close to the plants. SO put more cheese plants in PA. Speak with Warren Buffet I am sure he could help make it happen for PA. More PA jobs. Close to major population markets. Close to many major food warehouse retails for the populous east coast consumer trade. BUILD CHEESE PLANTS! Makes sense to me. and do not drag your tails. There is no reason Wisconsin has to be the cheese state!!

70-A Public Dairy Comments form has been submitted by:

Prefix: Dr.

First Name: William Middle Initial: S Last Name: Croushore

Address Line 1: 652 Indiantown Rd

Address Line 2: City: Somerset State: PA

State. I A

Zip Code: 15501

Are you a dairy farmer?: No

Comments: Allow retailers to sell fluid milk for whatever price they see fit. Imposing a minimum price on fluid milk at the retail level is an asinine policy. If they give it away, it would be better than what we have now.

71-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Sherry Middle Initial: A Last Name: Dulaney

Address Line 1: 112 Paradise Lane

Address Line 2: City: Towanda State: PA

Zip Code: 18848

Are you a dairy farmer?: No

Comments: My parents & grandparents were dairy farmers. My uncle inherited my grandparents dairy farm which he just sold all the dairy cows this past December right befor the new year. Milk production was his sole income and low milk prices forced him out.

I don't agree with the company's being able to have hidden fees. Thats like leagalised theft. All deductions should be known to the dairy farmer upfront when contracts are signed. Termination needs to come with more than a 28 day notice. Sixth or ninety would be more suitable.

I also believe it is an Excellent idea that all milk sales are recorded so that there is actual accountability and record of actual milk consumption. With so many dairy farms shutting down it has become painfully obviously that the current way is tremendously flawed.

### 72-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Allison Middle Initial: Last Name: Meyers

Address Line 1: 1861 south hill road

Address Line 2: City: Wyalusing

State: PA

Zip Code: 18853

Are you a dairy farmer?: Yes

Comments: Processors are charging farmers a penalty for not shipping over 5k lbs of milk. We are charge .81 for every hundred lbs if it is less than 5k lbs shipped. Plus stop carges, plus hauling charges. Unfair charges. More money out of the farmers pocket. One is forced to milk more cows to meet the 5k and not pay extra charges. Then milk from out of state is shipped in. Not fair. I can see why farms are selling out. Processors are claiming record profits while farmers starve.

## 73-A Public Dairy Comments form has been submitted by:

Prefix: Mr.

First Name: Nate Middle Initial: Last Name: Martin

Address Line 1: 1511 union grove rd

Address Line 2: City: East earl State: PA

Zip Code: 17519

Are you a dairy farmer?: No

Comments: I would suggest to help the farmer to give all the public schools a good healthy Lancaster milk and all so lower the price of milk per gal so the average person can drink more milk instead of soda's an other junk drinks

74-A Public Dairy Comments form has been submitted by:

Prefix: MS

First Name: Bettina Middle Initial:

Last Name: Hansen

Address Line 1: 4296 W Veranda St

Address Line 2: City: Tucson State: AZ

Zip Code: 85741

Are you a dairy farmer?: No

Comments: I would like to see farmers receive help in transitioning from animal to plant farms. There is almost no help for them to get out of the dairy business and transition into a sustainable way of farming. Instead of holding on to the dairy industry for dear life, evolve with the time and transition to plant farming.

75-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Marguerite

Middle Initial:

Last Name: RIVETTI-KAUFFMAN Address Line 1: 1053 BEAR DR

Address Line 2: City: BUSHKILL

State: PA

Zip Code: 18324

Are you a dairy farmer?: No

Comments: Would it be too much money to make cheeses and yogurts? How about different butters?

76-A Public Dairy Comments form has been submitted by:

Prefix: Miss

First Name: Donna

Middle Initial: New Port Richey

Last Name: Price

Address Line 1: 5028 Bitner St.

Address Line 2: 28 City: New Port Richey

State: FL

Zip Code: 34652

Are you a dairy farmer?: No

Comments: People are more health conscious and going a different route, and it's not dairy so give up your cows and put them in a sanctuary.

77-A Public Dairy Comments form has been submitted by:

Prefix: Mr.

First Name: Mike Middle Initial: Last Name: Eby

Address Line 1: 459 Queen Rd

Address Line 2: City: Gordonville

State: PA

Zip Code: 17529

Are you a dairy farmer?: No

Comments: I was a dairy farmer of 17 years and seven generations. 2016 I sold my purebred herd of 60

cows.

Problem: Milk is not worth what it cost to make.

Solution: support the federal government investigation into the co-ops and their interpretation of the

Capper Volstead act of 1922. (GAO)

Co-ops are to exist for one purpose, and that is to mutually benefit all members. Instead it has been alleged co-ops have favored the large Farm members as well as elinimating competition by merging co-ops as well as closing processing plants. (NE class action)

What else can the state do? Take the magnet off Pa's back. Out of state milk comes in to collect the higher retail price. Co-ops, processors, dealers and retailers have played these games at the farmers expense, all the while pitching it to the media as benefiting the farmer. It's simply not true. The farmer is losing big time by the very ones who were put in place to protect them.

78-A Public Dairy Comments form has been submitted by:

Prefix: Mr.

First Name: Delmar Middle Initial: J Last Name: MARTIN

Address Line 1: 201 Bomberger Road

Address Line 2: City: Akron State: PA

Zip Code: 17501

Are you a dairy farmer?: No

Comments: Government should get completely out of the dairy industry. It is a corrupt capitalist system. Government is catering to the big dairy farms. The other day when I went to Turkey Hill mini Mart I got the last gallon on the shelf. If the price wouldn't be regulated at a minimum price, it's family would drink more milk. We drink very little, because it is an expensive snack.

79-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: John Middle Initial: Last Name: Berry

Address Line 1: 175 Pine St

Address Line 2: City: Emmaus State: PA

Zip Code: 18049

Are you a dairy farmer?: No

Comments: Follow CA regulation that sets a milk component standard that only CA dairies can meet.

Utilize the sport/health drink trend and market fluid milk branded with our sports teams - PSU, Eagles, etc

80-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Carrie Middle Initial:

Last Name: Anderson

Address Line 1: 23584 park rd

Address Line 2: City: Orbisonia State: PA

Zip Code: 17243

Are you a dairy farmer?: Yes

Comments: Land o lakes has a base system installed why can't the other co-ops install a base system as well. Also the milk price fluctuates but the price of seed corn, fertilizer, diesel fuel and even parts don't come down when milk prices are really low if anything they go up why cant something be done about that. Right now farmers are trying to figure out how they can afford to put in all the spring crops and keep their bills paid. Creditors are not very understanding when you tell them no I can't make my payment this month I have fertilizer to pay for. I guess what I'm trying to say is milk prices are low but if the cost of everything else wouldn't be so high it might make things a little easier.

81-A Public Dairy Comments form has been submitted by:

Prefix: Mrs.

First Name: Laura Middle Initial: L Last Name: BROOKS

Address Line 1: 13364 Dimock to Nicholson Rd Address Line 2:

City: Hop Bottom

State: PA

Zip Code: 18824-7760 Are you a dairy farmer?: Yes

Comments: Put whole.milk back in the schools. We farmers are not askung for a hand out just to be paid fairly. We cant survive on milk prices 20 yrs ago when feed and everything else is 2018 prices

82-A Public Dairy Comments form has been submitted by:

Prefix: Mrs.

First Name: Laura Middle Initial: L Last Name: BROOKS

Address Line 1: 13364 Dimock to Nicholson Rd Address Line 2:

City: Hop Bottom

State: PA

Zip Code: 18824-7760

Are you a dairy farmer?: Yes

Comments: Put whole.milk back in the schools. We farmers are not askung for a hand out just to be paid fairly. We cant survive on milk prices 20 yrs ago when feed and everything else is 2018 prices

83-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: wesley Middle Initial: Last Name: landis

Address Line 1: 139 springville rd

Address Line 2: City: quarryville

State: PA

Zip Code: 17566

Are you a dairy farmer?: Yes

Comments: buy 1 gallon of milk and get 1 free.

84-A Public Dairy Comments form has been submitted by:

Prefix: Mr.

First Name: Michael Middle Initial: J Last Name: Sexton

Address Line 1: 301 N. Market st.

Address Line 2: City: Myerstown

State: PA

Zip Code: 17067

Are you a dairy farmer?: No

Comments: I have worked on dairy farms and milk processing plants. Whatever was done to make out of state milk as cheap or cheaper than PA produced milk needs undone. Transporting milk out of state for processing while importing milk for consumption makes no sense at all. All of the extra added cost could have built processing plants. The pipes, pumps, tanks, and machinery to process milk should not be that expensive and is relatively easy to run and maintain. Someone went out of their way to make it cost a lot more than it should have. I think someone in the PA ag. owned stock in an out of state major supplier.

85-A Public Dairy Comments form has been submitted by:

Prefix: Mrs.

First Name: Pamela Middle Initial: Last Name: Peters

Address Line 1: Ridings Way

Address Line 2: City: Lancaster

State: PA

Zip Code: 17601

Are you a dairy farmer?: No

Comments: People have started to shift their thoughts in regards to food, primarily the health benefits associated with what they consume. Benefits of dairy products need to be explored beyond the calcium

benefit. Ie. Omega 3s, probiotics etc. There are new products that you like dairy such as Kefir, whole milk yogurt and lactose free products. Obviously the excessive PA tax also needs to be amended.

86-A Public Dairy Comments form has been submitted by:

Prefix: Mrs.

First Name: Christine

Middle Initial: Last Name: WOOd

Address Line 1: 3825 baltimore pike

Address Line 2: City: littlestown

State: PA

Zip Code: 17340

Are you a dairy farmer?: No

Comments: I am a retired dairy producer and a full time substitute teacher in two large school districts. There needs to be many adjustments to schools serving milk to kids. FIrst bring back whole milk in schools...kids don't drink their milk half the time because it tastes like chocolate or vanilla WATER! Research is coming in on this being the right course of action so lets get this changed. Next, two days ago I grabbed a milk carton for a child and the milk was FROZEN. I promptly returned it to the cafeteria worker who proceeded to tell me that this happens often...WHAT?! WE need a high quality, consistent product in school cafeterias. Milk needs to be in plastic containers, like yogurt drinks are to ensure more consistency and better taste/temperature. FINAllY, the public needs to continue to be advised about the direness of this situation...TV ads, social media depicting sale auctions, barren dairy farms, and people interviewed about their loss of career! I believe consumers will drink more

87-A Public Dairy Comments form has been submitted by:

Prefix: Mr.

First Name: Robert Middle Initial: M Last Name: Spencer

Address Line 1: 5490 Leon rd.

Address Line 2: City: Andover State: OH

Zip Code: 44003

Are you a dairy farmer?: Yes

Comments: Don't let Co-ops bring in milk from other states that is priced below market price!

88-A Public Dairy Comments form has been submitted by:

Prefix: Mrs. First Name: Faye

Middle Initial: Lancaster Last Name: Bowman

Address Line 1: 2048 Ursinus Ave.

Address Line 2: City: Lancaster

State: PA

Zip Code: 17603

Are you a dairy farmer?: No

Comments: Eliminate the middle man by teaching the dairy farmers the technology required by law to process their own milk. Give them loans for all the tools they will need. The people of Pennsylvania need these hard working men in our lives.. Everyone benefits, even the cows.

89-A Public Dairy Comments form has been submitted by:

Prefix: Mr.

First Name: Edon Middle Initial: Last Name: Babcock

Address Line 1: 236 poplar street

Address Line 2: City: Towanda State: PA

Zip Code: 18848

Are you a dairy farmer?: No

Comments: How about allowing farmers to sell directly to market. People could buy pa fresh unpasteurized directly from the farmers or farmers market. More money in the farmers pocket and savings to consumers. Win win

90- A Public Dairy Comments form has been submitted by:

Prefix: Mrs. First Name: Keely Middle Initial:

Last Name: Childers Heany Address Line 1: 417 Manor Ave

Address Line 2: City: Millersville

State: PA

Zip Code: 17551

Are you a dairy farmer?: No

Comments: Perhaps diary farmers could supplement their farms with growing produce before we face a food shortage. More consumers care about where their food comes from & this consciousness & push toward eating less animal products continues to grow.

91-A Public Dairy Comments form has been submitted by:

Prefix: Mr.
First Name: Carl
Middle Initial: Z
Last Name: musser

Address Line 1: 420 west girl scout rd

Address Line 2: City: stevens State: PA

Zip Code: 17578

Are you a dairy farmer?: No

Comments: Very simple do your grocery shopping at your family-owned markets. Stop shopping at

Walmart

92-A Public Dairy Comments form has been submitted by:

Prefix: MS First Name: Jodi Middle Initial: L Last Name: Dolezel

Address Line 1: 135 Otsego St

Address Line 2: City: Canajoharie

State: NY

Zip Code: 13327

Are you a dairy farmer?: No

Comments: My Dad got out of farming for this exact reason. No matter what the price of milk is bringing a CWT the milk processor makes sure they are the ones that are benefiting financially. They always raise the cost of something so that the difference goes their way & the trucking companies way. They should be investigated

93-A Public Dairy Comments form has been submitted by:

Prefix: Mr.

First Name: Frank Middle Initial: C Last Name: Jones

Address Line 1: 120 anonymous ave

Address Line 2: City: Lancaster State: PA

Zip Code: 16123

Are you a dairy farmer?: Yes

Comments: Please consider abolishing the promotion program. 15 cents could go a long way right now. As far as i can tell that money does nothing to promote fluid consumtion or dairy use at all. All i see is a billboard every now and again in a country setting to appease the farmer for their contributions. Start with the low hanging fruit and axe promotion. Next we can work on a quota sytem.

Overproduction is real.

94-A Public Dairy Comments form has been submitted by:

Prefix: Mr.
First Name: Jim
Middle Initial:
Last Name: Field

Address Line 1: 258 elsie ln

Address Line 2: City: Denver State: PA

Zip Code: 17517

Are you a dairy farmer?: No

Comments: When I was younger you couldn't turn on the tv without seeing an add for milk at least once an hour. What happened to that? You couldn't open a magazine without seeing an ad. Money for dairy promotion still comes out of the milk check. Where does it go, someones pockets? I have known

people personally that were on the national dairy promotion board. They had farms but still traveled the world promoting US milk.

I haven't farmed for 20 years. It is time to stop giving the dairies money to promote just their products and get a State and National campaign movement going to promote all dairy products.

95-A Public Dairy Comments form has been submitted by:

Prefix:

First Name: Len Middle Initial: Last Name: Schep

Address Line 1: 33 Tyler Dr

Address Line 2: City: Ephrata State: PA

Zip Code: 17522

Are you a dairy farmer?: No

Comments: Pennsylvania should only allow dairy products made from ONLY pa Farmers milk to be sold in Pennsylvania stores.

This will encourage dairy products producers to locate here in Pennsylvania and keep our Farmers and create many jobs for the citizens of Pennsylvania.

In turn, prices MUST COME DOWN.

I travel all over the country and milk and dairy prices are among the highest in the nation.

Bringing Down prices at the retail level, will encourage greater consumption.

Lower transportation cost will provide the means for lower retail price and higher prices to the Farmers

96-A Public Dairy Comments form has been submitted by:

Prefix: Mr.
First Name: Len
Middle Initial:
Last Name: Young

Address Line 1: 656 Cooper Rd

Address Line 2: City: Monroeville

State: PA

Zip Code: 15146

Are you a dairy farmer?: No

Comments: REDUCE GOVERNMENT SPENDING. ELIMINATE SUBSIDIES. YOUR ILL-IMFORMED POLICIES DO NOT "LEVEL THE PLAYING FIELD". THEY FAVOR ONE ENTITY AT THE EXPENSE OF ANOTHER. IN THE END, IT IS US TAXPAYERS WHO GET SCREWED. FIND WAYS TO SAVE MONEY INSTEAD OF YOUR OBVIOUS OBSESSION WITH SPENDING MORE OF OUR MONEY.

97-A Public Dairy Comments form has been submitted by:

Prefix: Reverend First Name: Ray Middle Initial: Last Name: Shaffer

Address Line 1: 575 mapledale rd

Address Line 2: City: Du Bois State: PA

Zip Code: 15801

Are you a dairy farmer?: No

Comments: I think it is outrageous when a company like walmart quits handling local dairy milk and brings it in from out of state. We need to help our dairy farmers. They also need to get more for their

milk

98-A Public Dairy Comments form has been submitted by:

Prefix: Mrs.

First Name: Susan Middle Initial:

Last Name: Richards

Address Line 1: 50 Martic Heights Drive

Address Line 2: City: Holtwood

State: PA

Zip Code: 17532

Are you a dairy farmer?: No

Comments: My son in law is a dairy farmer in southern Lancaster County. Dairy farming is his passion and he is the hardest working and most dedicated person I know. As a mother and grandmother of twin boys I worry. Why have we let this issue with farmers getting paid a fair wage go so far. I could go on and on but I'm sure you are aware of what could be said. My issue is with all of these "new milks" that are not really milk but advertised as such. (How do you milk an almond?) We have people starving in this country yet we are dumping milk. I am not business minded enough to solve this problem but I'm sure some one else can. Also why can't milk be brought back into the schools. Facts are out there that some children go to school without any nutrition at all. Maybe this would remedy some of the overflow. I just pray that some issues are resolved quick enough to save the dairy farmers that are contemplating selling out this year. Thank you.

Calls:

Ephram Esh

Advertise milk products more.

Henry Stoltzfus

**Chester County Dairy Farmer** 

- 1. PA/US needs to take responsibility
- a. Stop blaming Canada
- b. There are enough market in PA / US
- 2. Stop bashing the Trump administration
- a. We need to support Trump
- 3. Need a way to protect dairy farmers

Jody Levine - Tioga

Comment: Need a quota system. Sex semen; they are putting to many animals out at one time. Need to stop big dairy operations.

### Aaron Miller

He thinks what would help the milk industry is to educate the public on milk nutrition and farming, so that they can trust what they are drinking is safe and nutritional. He also believes that alternative milk drink need rebranding to say "drink" rather than "milk". He briefly talked about co-ops, but didn't go into much detail. He just said that the money needs to come back to farmers rather than going into these co-ops.

Stephen Ertel re: dairy comments. He said that he has held multiple meeting with about 100 dairy farmers and the points below are the reoccurring feedback from the meetings:

- 1. Dairy farmers are over producing
- 2. They feel co-ops are corrupt and stealing money from them
- 3. They do not like PMMB and feel as though there is no way to fix the corruption within the board or educate the members on dairy farming.
- 4. They would like to have a processing plant in Lancaster County and have 52% ownership, so that farmers have a say in controlling that it is only PA milk.
- 5. We need to stop importing non Pennsylvania milk
- 6. There needs to be more transparency from the co-ops and the government
- 7. They would like to form a local c-op of like-minded farmers
- 8. They would like to have access to private accountants that are not affiliated with the co-ops
- 9. They would like to have inspections similar to how Germany does theirs. They would like private inspectors that are not affiliated with the co-ops come out to do inspections

Simon Zook, Lebanon Co.

Comment: stop putting large dairy set ups in.