



# Commonwealth of Pennsylvania Milk Marketing Board

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## Minimum Resale Prices For January, 2004

AREA-ZONE	OFFICIAL GENERAL ORDERS	CLASS I DIFF.	OVER-PRICE PREMIUM	OVER-ORDER PREMIUM	CARRY-OVER-CLASS I	BUTTERFAT VALUE/1/	SKIM VALUE/1/	CLASS I PRICE @ 3.5%	
1-0	<b>A-890A (CRO 8)</b> 893, 899, 913A, 919, 921, 922, 924	\$3.05	\$0.35	\$1.65	(\$0.41)	<b>\$1.3520</b>	<b>\$12.37</b>	\$16.67	
2-0	<b>A-911 (CRO 3)</b> 893, 913A, 921, 922, 924	\$2.80	\$0.42	\$1.65	(\$0.41)	<b>\$1.3502</b>	<b>\$12.19</b>	\$16.49	
3-0	<b>A-910 (CRO 3)</b> 893, 913A, 921, 922, 924	\$2.80	\$0.31	\$1.65	(\$0.41)	<b>\$1.3491</b>	<b>\$12.08</b>	\$16.38	
4-0	<b>A-900 (CRO 5)</b> 893, 913A, 921, 922, 924	\$2.90	\$0.36	\$1.65	(\$0.41)	<b>\$1.3506</b>	<b>\$12.23</b>	\$16.53	
5-0	<b>A-887 (CRO 8)</b> 893, 913A, 921, 922, 924	\$2.30	\$0.58	\$1.65	(\$0.41)	<b>\$1.3468</b>	<b>\$11.85</b>	\$16.15	
6-0	<b>A-907 (CRO 4)</b> 893, 913A, 921, 922, 924	\$2.50	\$0.53	\$1.65	(\$0.41)	<b>\$1.3483</b>	<b>\$12.00</b>	\$16.30	
Class I Butterfat Differential		\$ 1.2283	Class II Price @ 3.5% Butterfat		\$ 11.24				
Advanced Class II Skim Price		\$ 6.66	Consumer Price Index /1/		185.0				
Class II Skim Carry-Over		\$ 0.04	Advanced Class III Skim Price		\$ 7.73				
Advance Adjusted Class II Skim Price /1/		\$ <b>6.70</b>	Advanced Class IV Skim Price		\$ 5.96				
Advance Class II Butterfat Price		\$ 1.3126	Advanced Class III & IV Butterfat Price		\$ 1.3056				
Class II Butterfat Carry-Over		\$ 0.0490	School Stop Charge for Area 1 /1/		\$ <b>9.47</b>				
Advance Adjusted Class II Butterfat Price /1/		\$ <b>1.3616</b>	Previous Class I Mover Without Differential (PMMB)		\$ 14.25				
Energy Addon For PMMB Areas. /1/		\$ -	Previous Class I Price Without Differential (USDA)		\$ 13.84				
Plastic Container Addon /1/									
		Area 1	Area 2	Area 3	Area 4	Area 5	Area 6		
	Gallon	\$0.0036	\$0.0031	\$0.0028	\$0.0086	\$0.0027	\$0.0021		
	Half Gallon	-\$0.0037	-\$0.0005	\$0.0000	\$0.0102	\$0.0026	\$0.0011		
	Quart	-\$0.0005	\$0.0012	\$0.0012	-\$0.0004	\$0.0050	\$0.0010		
	Pint	-\$0.0059	-\$0.0001	-\$0.0005	-\$0.0003	\$0.0048	\$0.0119		

## RESALE PRICES OF PROMINENT PRODUCTS AND SIZES

AREA-ZONE	CONTAINER	WHOLESALE				RETAIL OUT-OF-STORE			
		HOMO 4% & UNDER	REDUCED FAT 2%	LOW-FAT 1%	NONFAT	HOMO 4% & UNDER	REDUCED FAT 2%	LOW-FAT 1%	NONFAT
1-0	GALLON	2.7662	2.6313	2.5252	2.4302	2.79	2.65	2.55	2.45
	HALF GALLON	1.4281	1.3607	1.3077	1.2602	1.44	1.37	1.32	1.27
	QUART	0.7429	0.7092	0.6827	0.6589	0.75	0.71	0.69	0.66
2-0	GALLON	2.5977	2.4966	2.3554	2.2540	2.78	2.69	2.57	2.48
	HALF GALLON	1.3323	1.2818	1.2112	1.1605	1.42	1.38	1.31	1.27
	QUART	0.6833	0.6580	0.6228	0.5974	0.73	0.70	0.67	0.65
3-0	GALLON	2.6285	2.4972	2.3894	2.2918	2.76	2.64	2.54	2.45
	HALF GALLON	1.3290	1.2635	1.2095	1.1607	1.39	1.33	1.28	1.24
	QUART	0.6917	0.6588	0.6319	0.6074	0.72	0.69	0.67	0.64
4-0	GALLON	2.7111	2.5772	2.4684	2.3905	2.91	2.77	2.66	2.58
	HALF GALLON	1.4001	1.3332	1.2788	1.2399	1.50	1.43	1.38	1.34
	QUART	0.7415	0.7080	0.6809	0.6613	0.79	0.76	0.73	0.71
5-0	GALLON	2.6473	2.5106	2.4036	2.3210	2.82	2.70	2.60	2.53
	HALF GALLON	1.3611	1.2928	1.2392	1.1979	1.45	1.38	1.34	1.30
	QUART	0.7336	0.6993	0.6727	0.6520	0.77	0.74	0.72	0.70
6-0	GALLON	2.6629	2.5209	2.4130	2.3367	2.82	2.69	2.59	2.52
	HALF GALLON	1.3526	1.2817	1.2277	1.1895	1.43	1.36	1.32	1.28
	QUART	0.7432	0.7077	0.6807	0.6617	0.77	0.74	0.72	0.70

# COMMONWEALTH OF PENNSYLVANIA MILK MARKETING BOARD PENNSYLVANIA MILK MARKETING AREAS



## MAJOR WHOLESALE DISCOUNTS AVAILABLE /1/

1	400 quarts/delivery & over	4%	Qualified multi-store entities may receive an additional: 1% on deliveries of 10,000 quarts/week & over 2% on deliveries of 100,000 quarts/week & over
	700 quarts/delivery & over	7%	
	1,200 quarts/delivery & over	13%	
2	200 quarts/delivery & over	4%	1,000 quarts/delivery & over 13% Qualified multi-store entities may receive an additional 2% on deliveries of 100,000 quarts/week & over
	500 quarts/delivery & over	7%	
	700 quarts/delivery & over	11%	
3	100 quarts/delivery & over	4%	Qualified multi-store entities may receive an additional 2% on deliveries of 25,000 quarts/week & over
	250 quarts/delivery & over	9%	
	400 quarts/delivery & over	13%	
4	200 quarts/delivery & over	\$0.0223/qt	Wholesale customers picking up at the dock: 1,000 quarts/pickup & over - 20% 2,000 quarts/pickup & over - 23%
	500 quarts/delivery & over	\$0.0764/qt	
	1,000 quarts/delivery & over	\$0.1010/qt	
5	400 quarts/delivery & over	4%	Qualified multi-store entities may receive an additional 2% on deliveries of 30,000 quarts/week & over
	700 quarts/delivery & over	7%	
	1,400 quarts/delivery & over	10%	
6	200 quarts/delivery & over	4%	Qualified multi-store entities may receive an additional 2% on deliveries of 25,000 quarts/week & over
	500 quarts/delivery & over	7.5%	
	1,000 quarts/delivery & over	10.5%	

/1/ SEE OFFICIAL GENERAL ORDERS FOR COMPLETE DETAILS AND QUALIFICATIONS FOR EACH AREA AND DISCOUNT.

# AREA 1

PENNSYLVANIA MILK MARKETING BOARD  
SOUTHEASTERN MILK MARKETING AREA

MINIMUM WHOLESALE PRICES

SCHEDULE I

	CLASS I	CLASS II
SKIM RATE	12.37	\$6.70
BUTTERFAT RATE	1.3520	1.3616

## January-2004

## CRO 8

## OGO A-890A

DESCRIPTION	PRODUCT CODE	BUTTERFAT % RANGE		BULK PER QT. EQUIV.	NON-RETURNABLE						
		LOW	HIGH		GAL. /1/	1/2 GAL. /2/	/5/ QUART	/5/ PINT	1/3 QT.	1/2 PT.	4 OZ.
STANDARD MILK	400	3.10	6.00	0.7390	2.7662	1.4281	0.7429	0.4263	0.2494	0.1998	0.1145
REDUCED FAT MILK, 2% MILKFAT	800	1.50	3.09	0.7053	2.6313	1.3607	0.7092	0.4094	0.2388	0.1913	0.1104
LOWFAT MILK, 1% MILKFAT	900	0.50	1.49	0.6788	2.5252	1.3077	0.6827	0.3962	0.2290	0.1847	0.1071
NONFAT MILK	1200	0.00	0.49	0.6550	2.4302	1.2602	0.6589	0.3843	0.2215	0.1788	0.1041
FLAVORED MILK	500	3.10	6.00	0.8014	3.0158	1.5530	0.8054	0.4575	0.2672	0.2154	0.1224
FLAVORED REDUCED FAT MILK	600	0.00	3.09	0.7148	2.6692	1.3796	0.7187	0.4142	0.2402	0.1937	0.1115
BUTTERMILK	1000	0.00	6.00	0.7172	2.6786	1.3843	0.7211	0.4153	0.2410	0.1943	0.1118
EGG NOG	510	0.00	17.99	1.0072	3.8391	1.9645	1.0112	0.5604	0.3316	0.2668	0.1480
MIXED MILK /3/	1500	6.01	17.99	0.9343		1.8187	0.9383	0.5239	0.3088	0.2486	0.1389
LIGHT CREAM	1700	18.00	29.99	1.2200		2.3899	1.2239	0.6667	0.3982	0.3199	0.1747
MEDIUM CREAM	1800	30.00	35.99	1.7185		3.3871	1.7224	0.9160	0.5539	0.4445	0.2371
HEAVY CREAM	1900	36.00	50.00	1.8170		3.5839	1.8209	0.9653	0.5847	0.4691	0.2493
SOUR CREAM /4/	1600	0.00	29.99	1.5948		3.1371	1.5796	0.7956	0.5014	0.4051	0.2099

/1/ DEDUCT \$0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.

/2/ DEDUCT \$0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.

/3/ MIXED MILK PRICES:                    3/8 OZ. -    0.0178                    1/2 OZ. -    0.0238                    3/4 OZ. -    0.0355

ADD \$.02 PER QT. EQUIVALENT TO ESTABLISH RETAIL PRICES ON SCHEDULE II.

/4/ SOUR CREAM :                    5 LBS. -    3.3172                    10 LBS. -    6.4764

/5/ SCHOOLS DEDUCT \$.0122 PER 1/2 PINT

/5/ SCHOOL STOP CHARGE IS                    \$9.47

# AREA 1

PENNSYLVANIA MILK MARKETING BOARD  
 SOUTHEASTERN MILK MARKETING AREA  
 MINIMUM RETAIL OUT-OF-STORE (CASH AND CARRY)  
 SCHEDULE II /4/

January-2004

CRO 8

OGO A-890A

DESCRIPTION	PRODUCT CODE	BUTTERFAT % RANGE		BULK PER QT. EQUIV.	NON-RETURNABLE						
		LOW	HIGH		GAL. /1/	1/2 GAL. /2/	/5/		1/3 QT.	1/2 PT.	4 OZ.
							QUART	PINT			
STANDARD MILK	400	3.10	6.00	0.74	2.79	1.44	0.75	0.43	0.25	0.20	0.12
REDUCED FAT MILK, 2% MILKFAT	800	1.50	3.09	0.71	2.65	1.37	0.71	0.41	0.24	0.20	0.12
LOWFAT MILK, 1% MILKFAT	900	0.50	1.49	0.68	2.55	1.32	0.69	0.40	0.23	0.19	0.11
NONFAT MILK	1200	0.00	0.49	0.66	2.45	1.27	0.66	0.39	0.23	0.18	0.11
FLAVORED MILK	500	3.10	6.00	0.81	3.04	1.56	0.81	0.46	0.27	0.22	0.13
FLAVORED REDUCED FAT MILK	600	0.00	3.10	0.72	2.69	1.39	0.72	0.42	0.25	0.20	0.12
BUTTERMILK	1000	0.00	6.00	0.72	2.70	1.39	0.73	0.42	0.25	0.20	0.12
EGG NOG	510	0.00	17.99	1.01	3.86	1.97	1.02	0.57	0.34	0.27	0.15
MIXED MILK	1500	6.01	17.99	0.94		1.83	0.94	0.53	0.31	0.25	0.14
LIGHT CREAM	1700	18.00	29.99	1.23		2.40	1.23	0.67	0.40	0.32	0.18
MEDIUM CREAM	1800	30.00	35.99	1.72		3.40	1.73	0.92	0.56	0.45	0.24
HEAVY CREAM	1900	36.00	50.00	1.82		3.59	1.83	0.97	0.59	0.47	0.25
SOUR CREAM /3/	1600	0.00	29.99	1.60		3.15	1.58	0.80	0.51	0.41	0.21

/1/ DEDUCT \$0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.

/2/ DEDUCT \$0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.

/3/ SOUR CREAM - 5 LBS. - \$ 3.39

10 LBS. - \$ 6.63

/4/ ADD \$0.0425 PER QUART FOR HOME-DELIVERED MILK

/5/ ADD \$0.05 IF SOLD IN PLASTIC QUART, \$0.04 IF SOLD IN PLASTIC PINT.

# AREA 2

PENNSYLVANIA MILK MARKETING BOARD  
EAST CENTRAL MILK MARKETING AREA

MINIMUM WHOLESALE PRICES

SCHEDULE I

	CLASS I	CLASS II
SKIM RATE	12.19	6.7
BUTTERFAT RATE	1.3502	1.3616

## January-2004

## CRO 3

## OGO A-911 - (CRO 3)

DESCRIPTION	PRODUCT CODE	BUTTERFAT % RANGE		BULK PER QT. EQUIV.	NON-RETURNABLE						
		LOW	HIGH		GAL. /1/	1/2 GAL. /2/	QUART	PINT	1/3 QT. /4/		
										1/2 PT.	4 OZ.
STANDARD MILK	400	3.10	6.00	0.7294	2.5977	1.3323	0.6833	0.4258	0.2558	0.1954	0.1288
REDUCED FAT MILK, 2% MILKFAT	800	1.50	3.09	0.7041	2.4966	1.2818	0.6580	0.4132	0.2479	0.1891	0.1257
LOWFAT MILK, 1% MILKFAT	900	0.50	1.49	0.6689	2.3554	1.2112	0.6228	0.3955	0.2368	0.1802	0.1213
NONFAT MILK	1200	0.00	0.49	0.6435	2.2540	1.1605	0.5974	0.3828	0.2289	0.1738	0.1182
FLAVORED MILK	500	3.10	6.00	0.7715	2.7660	1.4165	0.7254	0.4468	0.2689	0.2059	0.1341
FLAVORED REDUCED FAT MILK	600	0.00	3.09	0.6890	2.4360	1.2515	0.6429	0.4056	0.2431	0.1852	0.1239
BUTTERMILK	1000	0.00	6.00	0.7566	2.7065	1.3867	0.7105	0.4394	0.2643	0.2021	0.1323
EGG NOG	510	0.00	17.99	1.0757	3.9832	2.0251	1.0296	0.5990	0.3641	0.2819	0.1721
MIXED MILK /3/	1500	6.01	17.99	1.1734		2.2201	1.1272	0.6478	0.3945	0.3063	
LIGHT CREAM	1700	18.00	29.99	1.4841			1.4380	0.8031	0.4917	0.3841	
MEDIUM CREAM	1800	30.00	35.99	1.8149			1.7688	0.9685	0.5950	0.4668	
HEAVY CREAM	1900	36.00	50.00	2.0654			2.0193	1.0938	0.6734	0.5294	
SOUR CREAM	1600	0.00	29.99	0.7707 /LB. 1.6895			1.6396	0.8594	0.5398	0.4301	

/1/ DEDUCT \$0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.

/2/ DEDUCT \$0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.

/3/ MIXED MILK PRICES:                    3/8 OZ. -    0.0197                    1/2 OZ. -    0.0264                    3/4 OZ. -    0.0397

ADD \$.02 PER QT. EQUIVALENT TO ESTABLISH RETAIL PRICES ON SCHEDULE II.

/4/ ADD \$0.04 TO LOWFAT FLAVORED MILK PRICE FOR 12 OUNCE CONTAINERS.

# AREA 2

PENNSYLVANIA MILK MARKETING BOARD  
 EAST CENTRAL MILK MARKETING AREA  
 MINIMUM RETAIL OUT-OF-STORE (CASH AND CARRY)  
 SCHEDULE II /3/

January-2004

CRO 3

OGO A-911 - (CRO 3)

DESCRIPTION	PRODUCT CODE	BUTTERFAT % RANGE		BULK PER QT. EQUIV.	NON-RETURNABLE						
		LOW	HIGH		GAL. /1/	1/2 GAL. /2/	QUART	PINT	1/3 QT. /4/	1/2 PT.	4 OZ.
STANDARD MILK	400	3.10	6.00	0.77	2.78	1.42	0.73	0.44	0.26	0.20	0.13
REDUCED FAT MILK, 2% MILKFAT	800	1.50	3.09	0.75	2.69	1.38	0.70	0.43	0.26	0.20	0.13
LOWFAT MILK, 1% MILKFAT	900	0.50	1.49	0.71	2.57	1.31	0.67	0.41	0.25	0.19	0.13
NONFAT MILK	1200	0.00	0.49	0.69	2.48	1.27	0.65	0.40	0.24	0.18	0.12
FLAVORED MILK	500	3.10	6.00	0.81	2.93	1.50	0.76	0.46	0.28	0.21	0.14
FLAVORED REDUCED FAT MILK	600	0.00	3.09	0.73	2.64	1.35	0.69	0.42	0.25	0.19	0.13
BUTTERMILK	1000	0.00	6.00	0.79	2.88	1.47	0.75	0.45	0.27	0.21	0.14
EGG NOG	510	0.00	17.99	1.08	4.02	2.04	1.04	0.60	0.37	0.29	0.18
MIXED MILK	1500	6.01	17.99	1.18		2.23	1.13	0.65	0.40	0.31	
LIGHT CREAM	1700	18.00	29.99	1.49			1.44	0.81	0.50	0.39	
MEDIUM CREAM	1800	30.00	35.99	1.82			1.77	0.97	0.60	0.47	
HEAVY CREAM	1900	36.00	50.00	2.07			2.02	1.10	0.68	0.53	
SOUR CREAM	1600	0.00	29.99	1.69			1.64	0.86	0.54	0.44	

- /1/ DEDUCT \$0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.
- /2/ DEDUCT \$0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.
- /3/ ADD \$0.04 PER QUART FOR HOME-DELIVERED MILK.
- /4/ ADD \$0.04 TO LOWFAT FLAVORED MILK PRICE FOR 12 OUNCE CONTAINERS.

# AREA 3

PENNSYLVANIA MILK MARKETING BOARD  
NORTHEASTERN MILK MARKETING AREA  
MINIMUM WHOLESALE PRICES  
SCHEDULE I

	CLASS I	CLASS II
SKIM RATE	12.08	6.7
BUTTERFAT RATE	1.3491	1.3616

January-2004

CRO 3

OGO A-910 - (CRO 3)

DESCRIPTION	PRODUCT CODE	BUTTERFAT % RANGE		BULK PER QT. EQUIV.	NON-RETURNABLE						
		LOW	HIGH		GAL. /1/	1/2 GAL. /2/	QUART	PINT	1/3 QT.	1/2 PT.	4 OZ.
STANDARD MILK	400	3.10	6.00	0.6910	2.6285	1.3290	0.6917	0.3765	0.2618	0.1921	0.1261
REDUCED FAT MILK, 2% MILKFAT	800	1.50	3.09	0.6581	2.4972	1.2635	0.6588	0.3601	0.2515	0.1839	0.1221
LOWFAT MILK, 1% MILKFAT	900	0.50	1.49	0.6312	2.3894	1.2095	0.6319	0.3466	0.2430	0.1771	0.1187
NONFAT MILK	1200	0.00	0.49	0.6067	2.2918	1.1607	0.6074	0.3344	0.2355	0.1710	0.1157
FLAVORED MILK	500	3.10	6.00	0.7266	2.7710	1.4003	0.7273	0.3943	0.2729	0.2010	0.1307
FLAVORED REDUCED FAT MILK	600	0.00	3.09	0.6614	2.5104	1.2700	0.6621	0.3617	0.2526	0.1847	0.1225
BUTTERMILK	1000	0.00	6.00	0.7303	2.7860	1.4077	0.7310	0.3962	0.2741	0.2019	0.1311
EGG NOG	510	0.00	17.99	1.1218	4.3518	2.1907	1.1225	0.5919	0.3964	0.2997	0.1800
MIXED MILK /3/	1500	6.01	17.99	1.1348		2.2167	1.1356	0.5984	0.4005	0.3029	0.1817
LIGHT CREAM	1700	18.00	29.99	1.3982		2.7435	1.3989	0.7301	0.4829	0.3689	0.2146
MEDIUM CREAM	1800	30.00	35.99	1.7283		3.4038	1.7290	0.8951	0.5860	0.4514	0.2558
HEAVY CREAM	1900	36.00	50.00	2.0016		3.9504	2.0024	1.0318	0.6714	0.5198	0.2899
SOUR CREAM	1600	0.00	29.99	0.8711 /LB. 1.8703		3.6742	1.8533	0.9472	0.6098	0.4773	0.2591

/1/ DEDUCT \$0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.

/2/ DEDUCT \$0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.

/3/ MIXED MILK PRICES:           3/8 OZ. -     0.0181                   1/2 OZ. -     0.0243                   3/4 OZ. -     0.0364

ADD \$.02 PER QT. EQUIVALENT TO ESTABLISH RETAIL PRICES ON SCHEDULE II.

# AREA 3

PENNSYLVANIA MILK MARKETING BOARD  
 NORTHEASTERN MILK MARKETING AREA  
 MINIMUM RETAIL OUT-OF-STORE (CASH AND CARRY)  
 SCHEDULE II /4/

January-2004

CRO 3

OGO A-910 - (CRO 3)

DESCRIPTION	PRODUCT CODE	BUTTERFAT % RANGE		BULK PER QT. EQUIV.	NON-RETURNABLE						
		LOW	HIGH		GAL. /1/	1/2 GAL. /2/	QUART	PINT	1/3 QT.	1/2 PT.	4 OZ.
STANDARD MILK	400	3.10	6.00	0.72	2.76	1.39	0.72	0.39	0.27	0.20	0.13
REDUCED FAT MILK, 2% MILKFAT	800	1.50	3.09	0.69	2.64	1.33	0.69	0.37	0.26	0.19	0.13
LOWFAT MILK, 1% MILKFAT	900	0.50	1.49	0.67	2.54	1.28	0.67	0.36	0.25	0.18	0.12
NONFAT MILK	1200	0.00	0.49	0.64	2.45	1.24	0.64	0.35	0.24	0.18	0.12
FLAVORED MILK	500	3.10	6.00	0.75	2.88	1.45	0.75	0.40	0.28	0.21	0.14
FLAVORED REDUCED FAT MILK	600	0.00	3.10	0.69	2.65	1.34	0.69	0.37	0.26	0.19	0.13
BUTTERMILK	1000	0.00	6.00	0.75	2.90	1.46	0.75	0.40	0.28	0.21	0.14
EGG NOG	510	0.00	17.99	1.13	4.36	2.20	1.13	0.60	0.41	0.31	0.19
MIXED MILK	1500	6.01	17.99	1.14		2.23	1.15	0.61	0.41	0.31	0.19
LIGHT CREAM	1700	18.00	29.99	1.41		2.75	1.41	0.74	0.49	0.38	0.22
MEDIUM CREAM	1800	30.00	35.99	1.74		3.41	1.74	0.91	0.60	0.46	0.27
HEAVY CREAM	1900	36.00	50.00	2.01		3.96	2.01	1.04	0.68	0.53	0.30
SOUR CREAM /3/	1600	0.00	29.99	1.88		3.68	1.86	0.96	0.62	0.49	0.27

/1/ DEDUCT \$0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.

/2/ DEDUCT \$0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.

/3/ SOUR CREAM -                   5 LBS. -   \$ 3.97  
   10 LBS. -   \$ 7.75

/4/ ADD \$0.04 PER QUART FOR HOME-DELIVERED MILK



# AREA 4

PENNSYLVANIA MILK MARKETING BOARD  
SOUTH CENTRAL MILK MARKETING AREA

MINIMUM WHOLESALE PRICES

SCHEDULE I

	CLASS I	CLASS II
SKIM RATE	12.23	6.7
BUTTERFAT RATE	1.3506	1.3616

January-2004

CRO 5

OGO A-900

DESCRIPTION	PRODUCT CODE	BUTTERFAT % RANGE		BULK PER QT. EQUIV.	NON-RETURNABLE						
		LOW	HIGH		GAL. /1/	1/2 GAL. /2/	QUART	PINT	1/3 QT.	1/2 PT.	4 OZ.
STANDARD MILK	400	3.10	6.00	0.7157	2.7111	1.4001	0.7415	0.4187	0.2383	0.1988	0.1242
REDUCED FAT MILK, 2% MILKFAT	800	1.50	3.09	0.6822	2.5772	1.3332	0.7080	0.4019	0.2278	0.1904	0.1201
LOWFAT MILK, 1% MILKFAT	900	0.50	1.49	0.6551	2.4684	1.2788	0.6809	0.3884	0.2193	0.1836	0.1167
NONFAT MILK	1200	0.00	0.49	0.6356	2.3905	1.2399	0.6613	0.3786	0.2132	0.1787	0.1142
FLAVORED MILK	500	3.10	6.00	0.7422	2.8169	1.4531	0.7680	0.4319	0.2466	0.2054	0.1276
FLAVORED REDUCED FAT MILK	600	0.00	3.09	0.7021	2.6564	1.3728	0.7278	0.4119	0.2340	0.1954	0.1226
BUTTERMILK	1000	0.00	6.00	0.6620	2.4957	1.2925	0.6877	0.3918	0.2215	0.1853	0.1175
EGGNOG	510	0.00	17.99	0.9762	3.7529	1.9211	1.0020	0.5489	0.3197	0.2639	0.1568
MIXED MILK /3/	1500	6.01	17.99	1.2177		2.4041	1.2435	0.6697	0.3951	0.3243	0.1870
LIGHT CREAM	1700	18.00	29.99	1.6922		3.3529	1.7179	0.9069	0.5434	0.4429	0.2463
MEDIUM CREAM	1800	30.00	35.99	2.1670		4.3027	2.1928	1.1444	0.6918	0.5617	0.3056
HEAVY CREAM	1900	36.00	50.00	2.4007		4.7702	2.4265	1.2613	0.7648	0.6201	0.3348
SOUR CREAM	1600	0.00	29.99	0.7680 /LB. 1.6583		3.2274	1.6339	0.8272	0.5217	0.4205	0.2243

/1/ DEDUCT \$0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.

/2/ DEDUCT \$0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.

/3/ MIXED MILK PRICES:           3/8 OZ. -   0.0216                   1/2 OZ. -   0.0287                   3/4 OZ. -   0.0430

ADD \$.02 PER QT. EQUIVALENT TO ESTABLISH RETAIL PRICES ON SCHEDULE II.

# AREA 4

PENNSYLVANIA MILK MARKETING BOARD  
SOUTH CENTRAL MILK MARKETING AREA  
MINIMUM RETAIL OUT-OF-STORE (CASH AND CARRY)  
SCHEDULE II /3/

January-2004

CRO 5

OGO A-900

DESCRIPTION	PRODUCT CODE	BUTTERFAT % RANGE		BULK PER QT. EQUIV.	NON-RETURNABLE						
		LOW	HIGH		GAL. /1/	1/2 GAL. /2/	QUART	PINT	1/3 QT.	1/2 PT.	4 OZ.
STANDARD MILK	400	3.10	6.00	0.77	2.91	1.50	0.79	0.45	0.26	0.21	0.13
REDUCED FAT MILK, 2% MILKFAT	800	1.50	3.09	0.73	2.77	1.43	0.76	0.43	0.24	0.20	0.13
LOWFAT MILK, 1% MILKFAT	900	0.50	1.49	0.70	2.66	1.38	0.73	0.41	0.24	0.20	0.12
NONFAT MILK	1200	0.00	0.49	0.68	2.58	1.34	0.71	0.40	0.23	0.19	0.12
FLAVORED MILK	500	3.10	6.00	0.79	3.02	1.55	0.82	0.46	0.26	0.22	0.13
FLAVORED REDUCED FAT MILK	600	0.00	3.09	0.75	2.85	1.47	0.78	0.44	0.25	0.21	0.13
BUTTERMILK	1000	0.00	6.00	0.71	2.69	1.39	0.74	0.42	0.24	0.20	0.12
EGGNOG	510	0.00	17.99	1.03	3.98	2.03	1.06	0.58	0.34	0.28	0.16
MIXED MILK /3/	1500	6.01	17.99	1.28		2.53	1.31	0.70	0.42	0.34	0.20
LIGHT CREAM	1700	18.00	29.99	1.77			1.79	0.95	0.57	0.46	
MEDIUM CREAM	1800	30.00	35.99	2.25			2.28	1.19	0.72	0.58	
HEAVY CREAM	1900	36.00	50.00	2.49			2.52	1.31	0.80	0.64	
SOUR CREAM	1600	0.00	29.99	1.73			1.71	0.86	0.55	0.44	

- /1/ DEDUCT \$0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.
- /2/ DEDUCT \$0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.
- /3/ ADD \$0.04 PER QUART FOR HOME-DELIVERED MILK.

# AREA 5

PENNSYLVANIA MILK MARKETING BOARD

WESTERN MILK MARKETING AREA

MINIMUM WHOLESALE PRICES

SCHEDULE I

	CLASS I	CLASS II
SKIM RATE	11.85	6.7
BUTTERFAT RATE	1.3468	1.3616

January-2004

CRO 8

OGO A-887

DESCRIPTION	PRODUCT CODE	BUTTERFAT % RANGE		BULK PER QT. EQUIV.	NON-RETURNABLE						
		LOW	HIGH		GAL. /1/	1/2 GAL. /2/	QUART	PINT	1/3 QT. /4/	1/2 PT. /5/	4 OZ.
STANDARD MILK	400	3.10	6.00	0.7103	2.6473	1.3611	0.7336	0.4162	0.2486	0.2037	0.1198
REDUCED FAT MILK, 2% MILKFAT	800	1.50	3.09	0.6761	2.5106	1.2928	0.6993	0.3991	0.2380	0.1952	0.1155
LOWFAT MILK, 1% MILKFAT	900	0.50	1.49	0.6494	2.4036	1.2392	0.6727	0.3857	0.2296	0.1885	0.1121
NONFAT MILK	1200	0.00	0.49	0.6287	2.3210	1.1979	0.6520	0.3754	0.2232	0.1834	0.1095
FLAVORED MILK	500	3.10	6.00	0.7502	2.8071	1.4410	0.7735	0.4361	0.2611	0.2138	0.1247
FLAVORED REDUCED FAT MILK	600	0.00	3.09	0.6946	2.5845	1.3297	0.7178	0.4083	0.2438	0.1998	0.1178
BUTTERMILK	1000	0.00	6.00	0.7262	2.7112	1.3930	0.7495	0.4241	0.2537	0.2078	0.1217
EGG NOG	510	0.00	17.99	1.0617	4.0531	2.0640	1.0850	0.5919	0.3584	0.2916	0.1637
MIXED MILK /3/	1500	6.01	17.99	1.0994		2.1394	1.1227	0.6108	0.3702	0.3009	0.1685
LIGHT CREAM	1700	18.00	29.99	1.3065		2.5534	1.3297	0.7142	0.4350	0.3528	0.1943
MEDIUM CREAM	1800	30.00	35.99	1.6342		3.2089	1.6575	0.8781	0.5374	0.4347	0.2353
HEAVY CREAM	1900	36.00	50.00	1.9946		3.9298	2.0178	1.0584	0.6500	0.5247	0.2804
SOUR CREAM /6/	1600	0.00	29.99	0.7099 /LB. 1.5492		3.0048	1.5104	0.7656	0.4865	0.3991	0.2098

/1/ DEDUCT \$0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.

/2/ DEDUCT \$0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.

/3/ MIXED MILK PRICES:      3/8 OZ. -      0.018                      1/2 OZ. -      0.0241                      3/4 OZ. -      0.0361

ADD \$.02 PER QT. EQUIVALENT TO ESTABLISH RETAIL PRICES ON SCHEDULE II.

/4/ ADD \$0.04 TO LOWFAT FLAVORED MILK PRICE FOR 12-OUNCE CONTAINERS.

/5/ SCHOOLS DEDUCT .0016 PER 1/2 PINT

/6/ SOUR CREAM      5 LBS - 3.5497      10 LBS - 7.0994

# AREA 5

PENNSYLVANIA MILK MARKETING BOARD  
 WESTERN MILK MARKETING AREA  
 MINIMUM RETAIL OUT-OF-STORE (CASH AND CARRY)  
 SCHEDULE II /4/

January-2004

CRO 8

OGO A-887

DESCRIPTION	PRODUCT CODE	BUTTERFAT % RANGE		BULK PER QT. EQUIV.	NON-RETURNABLE						
		LOW	HIGH		GAL. /1/	1/2 GAL. /2/	QUART	PINT	1/3 QT. /5/	1/2 PT.	4 OZ.
STANDARD MILK	400	3.10	6.00	0.75	2.82	1.45	0.77	0.43	0.26	0.21	0.12
REDUCED FAT MILK, 2% MILKFAT	800	1.50	3.09	0.72	2.70	1.38	0.74	0.41	0.25	0.20	0.12
LOWFAT MILK, 1% MILKFAT	900	0.50	1.49	0.69	2.60	1.34	0.72	0.40	0.24	0.20	0.12
NONFAT MILK	1200	0.00	0.49	0.68	2.53	1.30	0.70	0.39	0.24	0.19	0.11
FLAVORED MILK	500	3.10	6.00	0.79	2.97	1.52	0.81	0.45	0.27	0.22	0.13
FLAVORED REDUCED FAT MILK	600	0.00	3.09	0.74	2.77	1.42	0.76	0.42	0.25	0.21	0.12
BUTTERMILK	1000	0.00	6.00	0.76	2.88	1.47	0.79	0.44	0.26	0.21	0.13
EGG NOG	510	0.00	17.99	1.07	4.09	2.08	1.09	0.60	0.36	0.30	0.17
MIXED MILK	1500	6.01	17.99	1.10		2.15	1.13	0.62	0.38	0.31	0.17
LIGHT CREAM	1700	18.00	29.99	1.31		2.56	1.33	0.72	0.44	0.36	0.20
MEDIUM CREAM	1800	30.00	35.99	1.64		3.21	1.66	0.88	0.54	0.44	0.24
HEAVY CREAM	1900	36.00	50.00	2.00		3.93	2.02	1.06	0.66	0.53	0.29
SOUR CREAM /3/	1600	0.00	29.99	1.55		3.01	1.52	0.77	0.49	0.40	0.21

/1/ DEDUCT \$0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.

/2/ DEDUCT \$0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.

/3/ SOUR CREAM - 5 LBS. - 3.62 10 LBS. - 7.25

/4/ ADD \$0.0425 PER QUART FOR HOME-DELIVERED MILK

/5/ ADD \$0.04 TO LOWFAT FLAVORED MILK PRICE FOR 12-OUNCE CONTAINERS.



# AREA 6

PENNSYLVANIA MILK MARKETING BOARD  
 WEST CENTRAL MILK MARKETING AREA  
 MINIMUM RETAIL OUT-OF-STORE (CASH AND CARRY)  
 SCHEDULE II /4/

January-2004

CRO 4

OGO A-907

DESCRIPTION	PRODUCT CODE	BUTTERFAT % RANGE		BULK PER QT. EQUIV.	NON-RETURNABLE						
		LOW	HIGH		GAL. /1/	1/2 GAL. /2/	QUART	PINT	1/3 QT. /5/	1/2 PT.	4 OZ.
STANDARD MILK	400	3.10	6.00	0.81	2.82	1.43	0.77	0.45	0.25	0.20	0.11
REDUCED FAT MILK, 2% MILKFAT	800	1.50	3.09	0.78	2.69	1.36	0.74	0.43	0.24	0.19	0.11
LOWFAT MILK, 1% MILKFAT	900	0.50	1.49	0.75	2.59	1.32	0.72	0.42	0.23	0.18	0.11
NONFAT MILK	1200	0.00	0.49	0.73	2.52	1.28	0.70	0.41	0.22	0.18	0.10
FLAVORED MILK	500	3.10	6.00	0.83	2.91	1.47	0.80	0.46	0.25	0.20	0.12
FLAVORED REDUCED FAT MILK	600	0.00	3.09	0.78	2.72	1.38	0.75	0.44	0.24	0.19	0.11
BUTTERMILK	1000	0.00	6.00	0.81	2.84	1.44	0.78	0.45	0.25	0.20	0.12
EGG NOG	510	0.00	17.99	1.21	4.33	2.21	1.17	0.66	0.37	0.30	0.17
MIXED MILK	1500	6.01	17.99	1.02		1.85	0.98	0.57	0.32	0.25	
LIGHT CREAM	1700	18.00	29.99	1.73			1.69	0.92	0.54	0.43	
MEDIUM CREAM	1800	30.00	35.99	2.06			2.02	1.09	0.64	0.52	
HEAVY CREAM	1900	36.00	50.00	2.33			2.29	1.22	0.73	0.58	
SOUR CREAM /3/	1600	0.00	29.99	1.78			1.74	0.89	0.56	0.45	

/1/ DEDUCT \$0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.

/2/ DEDUCT \$0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.

/3/ SOUR CREAM 5 LB - 4.15

10 LB - 8.29

/4/ ADD \$0.0425 PER QUART FOR HOME-DELIVERED MILK.

/5/ ADD \$.04 TO LOWFAT FLAVORED MILK PRICE FOR 12 OUNCE CONTAINERS.