



# Commonwealth of Pennsylvania Milk Marketing Board

2301 North Cameron Street  
Harrisburg, PA 17110-9408

Luke F. Brubaker - *Chairman*  
Lynda J. Bowman - *Consumer Member*  
Richard Kriebel - *Member*

Phone (717) 787-4194

Fax (717) 783-6492

Web Address: [www.mmb.state.pa.us](http://www.mmb.state.pa.us)

E-Mail: [RA-PMMB@pa.gov](mailto:RA-PMMB@pa.gov)

Tom Corbett - *Governor*  
Tim Moyer - *Secretary*

## Minimum Resale Prices For August 2013

| AREA-ZONE                                   | OFFICIAL GENERAL ORDERS |                                        |                  | CLASS I DIFF.    | OVER-PRICE PREMIUM | OVER-ORDER PREMIUM /1/                  | BUTTERFAT VALUE /2/ | SKIM VALUE /2/   | CLASS I PRICE @ 3.5% |          |
|---------------------------------------------|-------------------------|----------------------------------------|------------------|------------------|--------------------|-----------------------------------------|---------------------|------------------|----------------------|----------|
| 1-0                                         | <b>A-951 (CRO 4)</b>    | 893, 899, 925, 942, 972, 980, 982, 983 |                  | \$3.05           | \$0.46             | \$1.85                                  | <b>\$1.6505</b>     | <b>\$19.13</b>   | \$24.24              |          |
| 2-0                                         | <b>A-953 (CRO 4)</b>    | 893, 925, 942, 972, 980, 982, 983      |                  | \$2.80           | \$0.60             | \$1.85                                  | <b>\$1.6494</b>     | <b>\$19.02</b>   | \$24.13              |          |
| 3-0                                         | <b>A-962 (CRO 3)</b>    | 893, 925, 942, 972, 980, 982, 983      |                  | \$2.80           | \$0.42             | \$1.85                                  | <b>\$1.6476</b>     | <b>\$18.84</b>   | \$23.95              |          |
| 4-0                                         | <b>A-963 (CRO 3)</b>    | 893, 925, 942, 972, 980, 982, 983      |                  | \$2.90           | \$0.40             | \$1.85                                  | <b>\$1.6484</b>     | <b>\$18.92</b>   | \$24.03              |          |
| 5-0                                         | <b>A-954 (CRO 3)</b>    | 893, 925, 942, 972, 980, 982, 983      |                  | \$2.30           | \$0.48             | \$1.85                                  | <b>\$1.6432</b>     | <b>\$18.40</b>   | \$23.51              |          |
| 6-0                                         | <b>A-956 (CRO 3)</b>    | 893, 925, 942, 960, 972, 980, 982, 983 |                  | \$2.50           | \$0.55             | \$1.85                                  | <b>\$1.6459</b>     | <b>\$18.67</b>   | \$23.78              |          |
| Advanced Class II Butterfat Price /2/       |                         |                                        |                  | <b>\$1.7830</b>  |                    | Class I Butterfat Differential          |                     |                  |                      | \$1.46   |
| Advanced Class II Skim Price /2/            |                         |                                        |                  | <b>\$14.47</b>   |                    | Advanced Class III Skim Price           |                     |                  |                      | \$12.26  |
| Class II Price @ 3.5% Butterfat             |                         |                                        |                  | \$20.20          |                    | Advanced Class IV Skim Price            |                     |                  |                      | \$13.77  |
| School Stop Charge for Area 1 /2/           |                         |                                        |                  | <b>\$14.18</b>   |                    | Advanced Class III & IV Butterfat Price |                     |                  |                      | \$1.5969 |
| Consumer Price Index /2/                    |                         |                                        |                  | <b>233.504</b>   |                    |                                         |                     |                  |                      |          |
| <b>Container Cost /2/</b>                   |                         |                                        | Area 1           | Area 2           | Area 3             | Area 4                                  | Area 5              | Area 6           |                      |          |
| Gallon                                      |                         |                                        | <b>\$0.1926</b>  | <b>\$0.1771</b>  | <b>\$0.1902</b>    | <b>\$0.1857</b>                         | <b>\$0.1719</b>     | <b>\$0.2019</b>  |                      |          |
| Half Gallon                                 |                         |                                        | <b>\$0.1348</b>  | <b>\$0.1393</b>  | <b>\$0.1451</b>    | <b>\$0.1494</b>                         | <b>\$0.1329</b>     | <b>\$0.1363</b>  |                      |          |
| Quart                                       |                         |                                        | <b>\$0.1273</b>  | <b>\$0.1114</b>  | <b>\$0.1121</b>    | <b>\$0.1470</b>                         | <b>\$0.1070</b>     | <b>\$0.1800</b>  |                      |          |
| Pint                                        |                         |                                        | <b>\$0.0900</b>  | <b>\$0.0797</b>  | <b>\$0.0805</b>    | <b>\$0.0986</b>                         | <b>\$0.1015</b>     | <b>\$0.1429</b>  |                      |          |
| Half Pint Paper                             |                         |                                        | <b>\$0.0233</b>  | <b>\$0.0252</b>  | <b>\$0.0277</b>    | <b>\$0.0276</b>                         | <b>\$0.0292</b>     | <b>\$0.0290</b>  |                      |          |
| Half Pint Plastic Add On                    |                         |                                        | <b>\$0.0385</b>  | <b>\$0.0447</b>  | <b>\$0.0412</b>    | <b>\$0.0426</b>                         | <b>\$0.0308</b>     | <b>\$0.0471</b>  |                      |          |
| Ingredients - Flavored Milk /2/             |                         |                                        | <b>\$0.0706</b>  | <b>\$0.0497</b>  | <b>\$0.0411</b>    | <b>\$0.0456</b>                         | <b>\$0.0456</b>     | <b>\$0.0433</b>  |                      |          |
| Ingredients - Flavored Reduced Fat Milk /2/ |                         |                                        | <b>\$0.0415</b>  | <b>\$0.0367</b>  | <b>\$0.0360</b>    | <b>\$0.0421</b>                         | <b>\$0.0336</b>     | <b>\$0.0385</b>  |                      |          |
| Ingredients - Flavored Non-Fat Milk /2/     |                         |                                        | <b>\$0.0396</b>  | <b>\$0.0411</b>  | <b>\$0.0397</b>    | <b>\$0.0406</b>                         | <b>\$0.0441</b>     | <b>\$0.0455</b>  |                      |          |
| Energy, Heating & Disc Eff. Add-Ons /2/     |                         |                                        | <b>-\$0.0008</b> | <b>-\$0.0012</b> | <b>-\$0.0011</b>   | <b>-\$0.0005</b>                        | <b>-\$0.0007</b>    | <b>-\$0.0002</b> |                      |          |

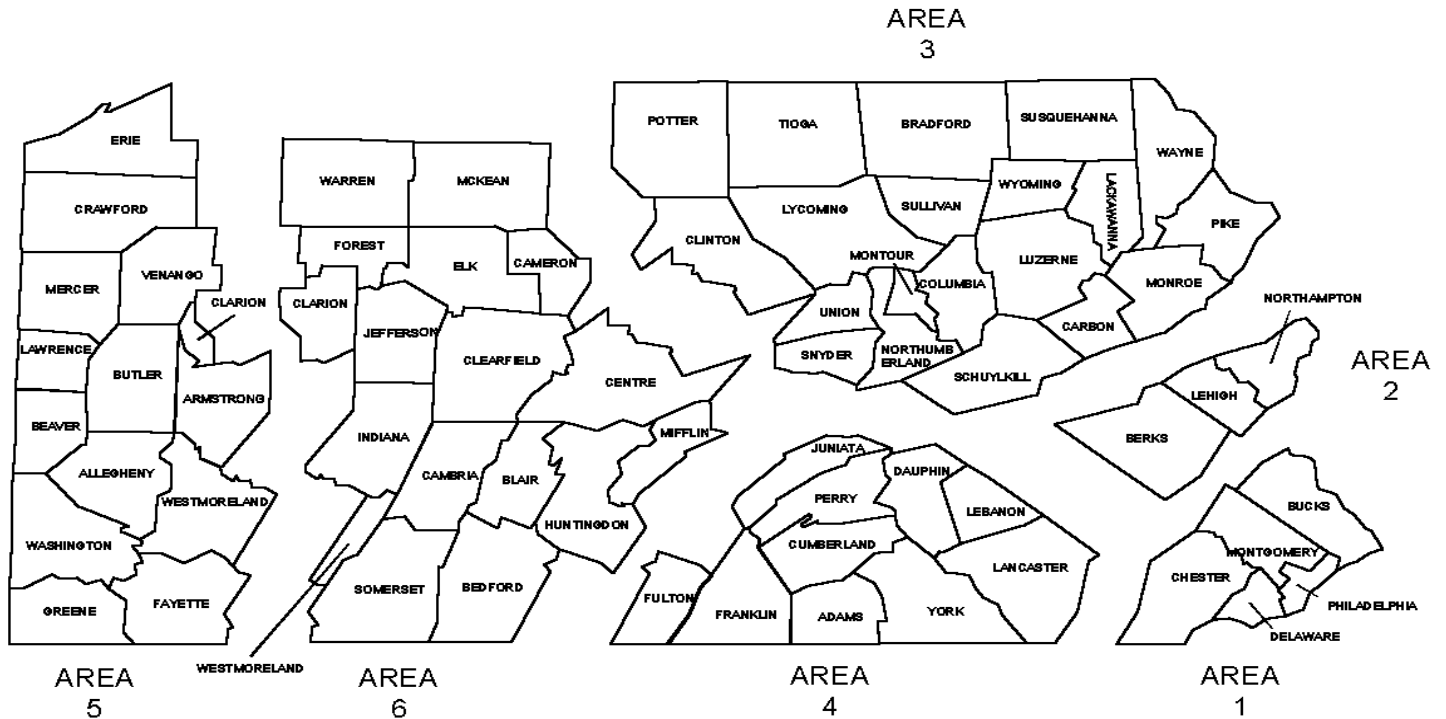
/1/ The Over-Order Premium includes an \$0.25 Fuel Adjustment pursuant to O.G.O A-983.

/2/ For generating PMMB Excel prices.

### WHOLESALE / RETAIL PRICES OF PROMINENT PRODUCTS AND SIZES

| AREA-ZONE | CONTAINER SIZE | WHOLESALE |             |          |          | RETAIL (OUT-OF-STORE) |             |         |        |
|-----------|----------------|-----------|-------------|----------|----------|-----------------------|-------------|---------|--------|
|           |                | HOMO      | REDUCED FAT | LOW-FAT  | NONFAT   | HOMO                  | REDUCED FAT | LOW-FAT | NONFAT |
| 1-0       | Gallon         | \$3.7894  | \$3.6203    | \$3.4909 | \$3.3822 | \$3.90                | \$3.75      | \$3.64  | \$3.54 |
|           | Half Gallon    | \$1.9247  | \$1.8402    | \$1.7755 | \$1.7212 | \$1.98                | \$1.90      | \$1.85  | \$1.80 |
|           | Quart          | \$1.0740  | \$1.0318    | \$0.9994 | \$0.9722 | \$1.09                | \$1.05      | \$1.02  | \$1.00 |
| 2-0       | Gallon         | \$3.5474  | \$3.3871    | \$3.2567 | \$3.1453 | \$3.77                | \$3.63      | \$3.51  | \$3.41 |
|           | Half Gallon    | \$1.8350  | \$1.7548    | \$1.6896 | \$1.6338 | \$1.94                | \$1.87      | \$1.81  | \$1.76 |
|           | Quart          | \$0.9953  | \$0.9551    | \$0.9225 | \$0.8946 | \$1.04                | \$1.00      | \$0.97  | \$0.95 |
| 3-0       | Gallon         | \$3.5865  | \$3.4280    | \$3.2977 | \$3.2006 | \$3.73                | \$3.58      | \$3.47  | \$3.38 |
|           | Half Gallon    | \$1.8382  | \$1.7589    | \$1.6938 | \$1.6452 | \$1.90                | \$1.83      | \$1.77  | \$1.73 |
|           | Quart          | \$1.0072  | \$0.9676    | \$0.9350 | \$0.9108 | \$1.03                | \$0.99      | \$0.97  | \$0.94 |
| 4-0       | Gallon         | \$3.5932  | \$3.4454    | \$3.3160 | \$3.2110 | \$3.96                | \$3.80      | \$3.67  | \$3.56 |
|           | Half Gallon    | \$1.8635  | \$1.7897    | \$1.7250 | \$1.6724 | \$2.05                | \$1.97      | \$1.90  | \$1.85 |
|           | Quart          | \$1.0437  | \$1.0068    | \$0.9744 | \$0.9482 | \$1.14                | \$1.10      | \$1.07  | \$1.04 |
| 5-0       | Gallon         | \$3.6355  | \$3.4697    | \$3.3428 | \$3.2394 | \$3.87                | \$3.72      | \$3.60  | \$3.51 |
|           | Half Gallon    | \$1.8783  | \$1.7954    | \$1.7319 | \$1.6802 | \$1.99                | \$1.91      | \$1.86  | \$1.81 |
|           | Quart          | \$1.0371  | \$0.9957    | \$0.9640 | \$0.9380 | \$1.08                | \$1.04      | \$1.02  | \$0.99 |
| 6-0       | Gallon         | \$3.7363  | \$3.5708    | \$3.4422 | \$3.3505 | \$3.92                | \$3.77      | \$3.65  | \$3.57 |
|           | Half Gallon    | \$1.9197  | \$1.8369    | \$1.7726 | \$1.7267 | \$2.01                | \$1.93      | \$1.87  | \$1.83 |
|           | Quart          | \$1.1197  | \$1.0783    | \$1.0462 | \$1.0233 | \$1.15                | \$1.11      | \$1.08  | \$1.06 |

# COMMONWEALTH OF PENNSYLVANIA MILK MARKETING BOARD PENNSYLVANIA MILK MARKETING AREAS



## MAJOR WHOLESALE DISCOUNTS AVAILABLE /1/

|   |                                                                                          |                                           |                                                                                                                                                              |
|---|------------------------------------------------------------------------------------------|-------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1 | 400 quarts/delivery & over<br>700 quarts/delivery & over<br>1,200 quarts/delivery & over | 4%<br>7%<br>13%                           | Qualified multi-store entities may receive an additional:<br>1% on deliveries of 10,000 quarts/week & over<br>2% on deliveries of 100,000 quarts/week & over |
| 2 | 200 quarts/delivery & over<br>500 quarts/delivery & over<br>700 quarts/delivery & over   | 3.5%<br>6.5%<br>9.5%                      | 1,000 quarts/delivery & over 11.5%<br>Qualified multi-store entities may receive an additional<br>2% on deliveries of 100,000 quarts/week & over             |
| 3 | 200 quarts/delivery & over<br>400 quarts/delivery & over<br>600 quarts/delivery & over   | 4%<br>9%<br>13%                           | Qualified multi-store entities may receive an additional<br>2% on deliveries of 25,000 quarts/week & over                                                    |
| 4 | 200 quarts/delivery & over<br>500 quarts/delivery & over<br>1,000 quarts/delivery & over | \$0.0223/qt<br>\$0.0764/qt<br>\$0.1010/qt | Wholesale customers picking up at the dock:<br>1,000 quarts/pickup & over - 20%<br>2,000 quarts/pickup & over - 23%                                          |
| 5 | 400 quarts/delivery & over<br>700 quarts/delivery & over<br>1,400 quarts/delivery & over | 4%<br>7%<br>10%                           | Qualified multi-store entities may receive an additional<br>2% on deliveries of 30,000 quarts/week & over                                                    |
| 6 | 200 quarts/delivery & over<br>500 quarts/delivery & over<br>1,000 quarts/delivery & over | 4%<br>7.5%<br>10.5%                       | Qualified multi-store entities may receive an additional<br>2% on deliveries of 25,000 quarts/week & over                                                    |

/1/ SEE OFFICIAL GENERAL ORDERS FOR COMPLETE DETAILS AND QUALIFICATIONS FOR EACH AREA AND DISCOUNT.

# AREA 1

PENNSYLVANIA MILK MARKETING BOARD  
SOUTHEASTERN MILK MARKETING AREA  
MINIMUM WHOLESALE PRICES  
SCHEDULE I

|                |           |           |
|----------------|-----------|-----------|
|                | CLASS I   | CLASS II  |
| SKIM RATE      | \$ 19.13  | \$ 14.47  |
| BUTTERFAT RATE | \$ 1.6505 | \$ 1.7830 |

## August 2013

## A-951 (CRO 4)

| DESCRIPTION                  | PRODUCT CODE | BUTTERFAT % RANGE |       | BULK PER QT. EQUIV. | NON-RETURNABLE |           |           |           |           |           |           |           |           |
|------------------------------|--------------|-------------------|-------|---------------------|----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
|                              |              | LOW               | HIGH  |                     | /1/            | /2/       | QUART     | PINT      | 12 OZ.    | 10 OZ.    | /5/       | 4 OZ.     |           |
|                              |              |                   |       |                     | GAL.           | 1/2 GAL.  |           |           |           |           | 1/2 PT.   |           |           |
| STANDARD MILK                | 400          | 3.10              | 6.00  | \$ 1.0426           | \$ 3.7894      | \$ 1.9247 | \$ 1.0740 | \$ 0.6302 | \$ 0.4315 | \$ 0.3557 | \$ 0.2808 | \$ 0.1655 |           |
| REDUCED FAT MILK, 2% MILKFAT | 800          | 1.50              | 3.09  | \$ 1.0004           | \$ 3.6203      | \$ 1.8402 | \$ 1.0318 | \$ 0.6091 | \$ 0.4155 | \$ 0.3425 | \$ 0.2703 | \$ 0.1601 |           |
| LOWFAT MILK, 1% MILKFAT      | 900          | 0.50              | 1.49  | \$ 0.9680           | \$ 3.4909      | \$ 1.7755 | \$ 0.9994 | \$ 0.5930 | \$ 0.4034 | \$ 0.3324 | \$ 0.2622 | \$ 0.1561 |           |
| NONFAT MILK                  | 1200         | 0.00              | 0.49  | \$ 0.9409           | \$ 3.3822      | \$ 1.7212 | \$ 0.9722 | \$ 0.5793 | \$ 0.3933 | \$ 0.3240 | \$ 0.2554 | \$ 0.1528 |           |
| FLAVORED MILK                | 500          | 3.10              | 6.00  | \$ 1.1517           | \$ 4.2258      | \$ 2.1429 | \$ 1.1831 | \$ 0.6848 | \$ 0.4724 | \$ 0.3898 | \$ 0.3082 | \$ 0.1791 |           |
| FLAVORED REDUCED FAT MILK    | 600          | 0.50              | 3.09  | \$ 1.0211           | \$ 3.7033      | \$ 1.8817 | \$ 1.0525 | \$ 0.6195 | \$ 0.4234 | \$ 0.3490 | \$ 0.2755 | \$ 0.1628 |           |
| FLAVORED NONFAT MILK         | 700          | 0.00              | 0.49  | \$ 0.9900           | \$ 3.5790      | \$ 1.8195 | \$ 1.0214 | \$ 0.6039 | \$ 0.4117 | \$ 0.3393 | \$ 0.2677 | \$ 0.1589 |           |
| BUTTERMILK                   | 1000         | 0.00              | 6.00  | \$ 1.0356           | \$ 3.7613      | \$ 1.9107 | \$ 1.0670 | \$ 0.6267 | \$ 0.4288 | \$ 0.3536 | \$ 0.2791 | \$ 0.1646 |           |
| EGG NOG                      | 510          | 0.00              | 17.99 | \$ 1.3594           | \$ 5.0565      | \$ 2.5583 | \$ 1.3908 | \$ 0.7886 | \$ 0.5502 | \$ 0.4547 | \$ 0.3600 | \$ 0.2051 |           |
| MIXED MILK /3/               | 1500         | 0.00              | 17.99 | \$ 1.4223           |                | \$ 2.6840 | \$ 1.4537 | \$ 0.8201 | \$ 0.5738 | \$ 0.4744 | \$ 0.3758 | \$ 0.2129 |           |
| LIGHT CREAM                  | 1700         | 18.00             | 29.99 | \$ 1.7014           |                | \$ 3.2423 | \$ 1.7328 | \$ 0.9596 | \$ 0.6785 | \$ 0.5615 | \$ 0.4455 | \$ 0.2478 |           |
| MEDIUM CREAM                 | 1800         | 30.00             | 35.99 | \$ 2.1052           |                | \$ 4.0498 | \$ 2.1365 | \$ 1.1615 | \$ 0.8299 | \$ 0.6877 | \$ 0.5465 | \$ 0.2983 |           |
| HEAVY CREAM                  | 1900         | 36.00             | 50.00 | \$ 2.3682           |                | \$ 4.5759 | \$ 2.3996 | \$ 1.2931 | \$ 0.9286 | \$ 0.7699 | \$ 0.6122 | \$ 0.3313 |           |
| SOUR CREAM /4/               | 1600         | 0.00              | 29.99 | \$ 2.1341           | \$1.0031 / LB. |           | \$ 4.0857 | \$ 2.0924 | \$ 1.1122 | \$ 0.8254 | \$ 0.6840 | \$ 0.5443 | \$ 0.2870 |

/1/ DEDUCT \$0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.

/2/ DEDUCT \$0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.

/3/ CREAMER PRICES:           3/8 OZ. -   \$ 0.0230   Case of 400 = \$ 9.20

                                  1/2 OZ. -   \$ 0.0308   Case of 300 = \$ 9.24

/4/ SOUR CREAM :           5 LBS. -   \$ 4.4816                   10 LBS. - \$ 8.7498

/5/ ADD \$ 0.0385 WHEN SOLD IN RIGID PLASTIC CONTAINERS

/6/ SCHOOL STOP CHARGE IS       \$12.97

# AREA 1

PENNSYLVANIA MILK MARKETING BOARD  
SOUTHEASTERN MILK MARKETING AREA  
MINIMUM RETAIL OUT-OF-STORE (CASH AND CARRY)  
SCHEDULE II /4/

August 2013

A-951 (CRO 4)

| DESCRIPTION                  | PRODUCT CODE | BUTTERFAT % RANGE |       | BULK PER QT. EQUIV. | NON-RETURNABLE |          |         |         |         |         |         |         |
|------------------------------|--------------|-------------------|-------|---------------------|----------------|----------|---------|---------|---------|---------|---------|---------|
|                              |              | LOW               | HIGH  |                     | /1/            | /2/      | QUART   | PINT    | 12 OZ.  | 10 OZ.  | /5/     | 4 OZ.   |
|                              |              |                   |       |                     | GAL.           | 1/2 GAL. |         |         |         |         | 1/2 PT. |         |
| STANDARD MILK                | 400          | 3.10              | 6.00  | \$ 1.06             | \$ 3.90        | \$ 1.98  | \$ 1.09 | \$ 0.64 | \$ 0.44 | \$ 0.36 | \$ 0.29 | \$ 0.17 |
| REDUCED FAT MILK, 2% MILKFAT | 800          | 1.50              | 3.09  | \$ 1.02             | \$ 3.75        | \$ 1.90  | \$ 1.05 | \$ 0.61 | \$ 0.42 | \$ 0.35 | \$ 0.28 | \$ 0.17 |
| LOWFAT MILK, 1% MILKFAT      | 900          | 0.50              | 1.49  | \$ 0.99             | \$ 3.64        | \$ 1.85  | \$ 1.02 | \$ 0.60 | \$ 0.41 | \$ 0.34 | \$ 0.27 | \$ 0.16 |
| NONFAT MILK                  | 1200         | 0.00              | 0.49  | \$ 0.97             | \$ 3.54        | \$ 1.80  | \$ 1.00 | \$ 0.58 | \$ 0.40 | \$ 0.33 | \$ 0.26 | \$ 0.16 |
| FLAVORED MILK                | 500          | 3.10              | 6.00  | \$ 1.16             | \$ 4.28        | \$ 2.17  | \$ 1.19 | \$ 0.69 | \$ 0.48 | \$ 0.39 | \$ 0.31 | \$ 0.18 |
| FLAVORED REDUCED FAT MILK    | 600          | 0.00              | 3.10  | \$ 1.04             | \$ 3.82        | \$ 1.94  | \$ 1.07 | \$ 0.62 | \$ 0.43 | \$ 0.35 | \$ 0.28 | \$ 0.17 |
| FLAVORED NONFAT MILK         | 700          | 0.00              | 0.49  | \$ 1.01             | \$ 3.71        | \$ 1.88  | \$ 1.04 | \$ 0.61 | \$ 0.42 | \$ 0.34 | \$ 0.27 | \$ 0.16 |
| BUTTERMILK                   | 1000         | 0.00              | 6.00  | \$ 1.05             | \$ 3.87        | \$ 1.96  | \$ 1.08 | \$ 0.63 | \$ 0.43 | \$ 0.36 | \$ 0.28 | \$ 0.17 |
| EGG NOG                      | 510          | 0.00              | 17.99 | \$ 1.36             | \$ 5.06        | \$ 2.56  | \$ 1.40 | \$ 0.79 | \$ 0.56 | \$ 0.46 | \$ 0.37 | \$ 0.21 |
| MIXED MILK                   | 1500         | 0.00              | 17.99 | \$ 1.43             |                | \$ 2.69  | \$ 1.46 | \$ 0.83 | \$ 0.58 | \$ 0.48 | \$ 0.38 | \$ 0.22 |
| LIGHT CREAM                  | 1700         | 18.00             | 29.99 | \$ 1.71             |                | \$ 3.25  | \$ 1.74 | \$ 0.96 | \$ 0.68 | \$ 0.57 | \$ 0.45 | \$ 0.25 |
| MEDIUM CREAM                 | 1800         | 30.00             | 35.99 | \$ 2.11             |                | \$ 4.05  | \$ 2.14 | \$ 1.17 | \$ 0.83 | \$ 0.69 | \$ 0.55 | \$ 0.30 |
| HEAVY CREAM                  | 1900         | 36.00             | 50.00 | \$ 2.37             |                | \$ 4.58  | \$ 2.40 | \$ 1.30 | \$ 0.93 | \$ 0.77 | \$ 0.62 | \$ 0.34 |
| SOUR CREAM /3/               | 1600         | 0.00              | 29.99 | \$ 2.14             |                | \$ 4.09  | \$ 2.10 | \$ 1.12 | \$ 0.83 | \$ 0.69 | \$ 0.55 | \$ 0.29 |

- /1/ DEDUCT \$0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.
- /2/ DEDUCT \$0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.
- /3/ SOUR CREAM -           5 LBS. - \$ 4.56           10 LBS. - \$ 8.90
- /4/ ADD \$0.0425 PER QUART FOR HOME-DELIVERED MILK
- /5/ ADD \$ 0.04 WHEN SOLD IN RIGID PLASTIC CONTAINERS

# AREA 2

PENNSYLVANIA MILK MARKETING BOARD  
EAST CENTRAL MILK MARKETING AREA  
MINIMUM WHOLESALE PRICES  
SCHEDULE I

|                |           |           |
|----------------|-----------|-----------|
|                | CLASS I   | CLASS II  |
| SKIM RATE      | \$ 19.02  | \$ 14.47  |
| BUTTERFAT RATE | \$ 1.6494 | \$ 1.7830 |

## August 2013

## A-953 (CRO 4)

| DESCRIPTION                  | PRODUCT CODE | BUTTERFAT % RANGE |       | BULK PER QT. EQUIV. | NON-RETURNABLE |           |           |           |           |           |           |           |
|------------------------------|--------------|-------------------|-------|---------------------|----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
|                              |              | LOW               | HIGH  |                     | /1/            | /2/       | QUART     | PINT      | 12 OZ.    | 10 OZ.    | /5/       | 4 OZ.     |
|                              |              |                   |       |                     | GAL.           | 1/2 GAL.  |           |           |           |           | 1/2 PT.   |           |
| STANDARD MILK                | 400          | 3.10              | 6.00  | \$ 0.9322           | \$ 3.5474      | \$ 1.8350 | \$ 0.9953 | \$ 0.5511 | \$ 0.4216 | \$ 0.3901 | \$ 0.2657 | \$ 0.1734 |
| REDUCED FAT MILK, 2% MILKFAT | 800          | 1.50              | 3.09  | \$ 0.8921           | \$ 3.3871      | \$ 1.7548 | \$ 0.9551 | \$ 0.5310 | \$ 0.4066 | \$ 0.3776 | \$ 0.2556 | \$ 0.1684 |
| LOWFAT MILK, 1% MILKFAT      | 900          | 0.50              | 1.49  | \$ 0.8595           | \$ 3.2567      | \$ 1.6896 | \$ 0.9225 | \$ 0.5147 | \$ 0.3944 | \$ 0.3673 | \$ 0.2475 | \$ 0.1644 |
| NONFAT MILK                  | 1200         | 0.00              | 0.49  | \$ 0.8316           | \$ 3.1453      | \$ 1.6338 | \$ 0.8946 | \$ 0.5008 | \$ 0.3840 | \$ 0.3586 | \$ 0.2405 | \$ 0.1609 |
| FLAVORED MILK                | 500          | 3.10              | 6.00  | \$ 0.9998           | \$ 3.8178      | \$ 1.9701 | \$ 1.0628 | \$ 0.5849 | \$ 0.4470 | \$ 0.4113 | \$ 0.2825 | \$ 0.1819 |
| FLAVORED REDUCED FAT MILK    | 600          | 0.50              | 3.09  | \$ 0.8997           | \$ 3.4174      | \$ 1.7699 | \$ 0.9627 | \$ 0.5348 | \$ 0.4095 | \$ 0.3800 | \$ 0.2576 | \$ 0.1694 |
| FLAVORED NONFAT MILK         | 700          | 0.00              | 0.49  | \$ 0.8835           | \$ 3.3527      | \$ 1.7376 | \$ 0.9465 | \$ 0.5267 | \$ 0.4034 | \$ 0.3749 | \$ 0.2535 | \$ 0.1674 |
| BUTTERMILK                   | 1000         | 0.00              | 6.00  | \$ 0.9511           | \$ 3.6230      | \$ 1.8727 | \$ 1.0141 | \$ 0.5605 | \$ 0.4288 | \$ 0.3960 | \$ 0.2703 | \$ 0.1758 |
| EGG NOG                      | 510          | 0.00              | 17.99 | \$ 1.4116           | \$ 5.4651      | \$ 2.7937 | \$ 1.4746 | \$ 0.7908 | \$ 0.6014 | \$ 0.5399 | \$ 0.3855 | \$ 0.2334 |
| MIXED MILK /3/               | 1500         | 0.00              | 17.99 | \$ 1.2967           |                | \$ 2.5639 | \$ 1.3597 | \$ 0.7334 | \$ 0.5584 | \$ 0.5040 | \$ 0.3568 |           |
| LIGHT CREAM                  | 1700         | 18.00             | 29.99 | \$ 1.6069           |                |           | \$ 1.6699 | \$ 0.8884 | \$ 0.6747 | \$ 0.6009 | \$ 0.4344 |           |
| MEDIUM CREAM                 | 1800         | 30.00             | 35.99 | \$ 1.9973           |                |           | \$ 2.0603 | \$ 1.0836 | \$ 0.8211 | \$ 0.7230 | \$ 0.5320 |           |
| HEAVY CREAM                  | 1900         | 36.00             | 50.00 | \$ 2.2874           |                |           | \$ 2.3504 | \$ 1.2286 | \$ 0.9298 | \$ 0.8136 | \$ 0.6045 |           |
| SOUR CREAM /4/               | 1600         | 0.00              | 29.99 | \$ 2.0485           | \$0.9629 / LB. |           | \$ 2.0403 | \$ 1.0488 | \$ 0.7916 | \$ 0.6642 | \$ 0.5297 |           |

/1/ DEDUCT \$0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.

/2/ DEDUCT \$0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.

/3/ CREAMER PRICES:                    3/8 OZ. -    \$ 0.0224    Case of 400 = \$ 8.96

                                                 1/2 OZ. -    \$ 0.0300    Case of 300 = \$ 9.00

/4/ SOUR CREAM :                    5 LBS. -    \$ 4.3019                    10 LBS. -    \$ 8.3989

/5/ ADD \$            0.0447 WHEN SOLD IN RIGID PLASTIC CONTAINERS

# AREA 2

PENNSYLVANIA MILK MARKETING BOARD  
 EAST CENTRAL MILK MARKETING AREA  
 MINIMUM RETAIL OUT-OF-STORE (CASH AND CARRY)  
 SCHEDULE II /4/

August 2013

A-953 (CRO 4)

| DESCRIPTION                  | PRODUCT CODE | BUTTERFAT % RANGE |       | BULK PER QT. EQUIV. | NON-RETURNABLE |              |         |         |         |         |             |         |
|------------------------------|--------------|-------------------|-------|---------------------|----------------|--------------|---------|---------|---------|---------|-------------|---------|
|                              |              | LOW               | HIGH  |                     | /1/ GAL.       | /2/ 1/2 GAL. | QUART   | PINT    | 12 OZ.  | 10 OZ.  | /5/ 1/2 PT. | 4 OZ.   |
|                              |              |                   |       |                     |                |              |         |         |         |         |             |         |
| STANDARD MILK                | 400          | 3.10              | 6.00  | \$ 0.98             | \$ 3.77        | \$ 1.94      | \$ 1.04 | \$ 0.57 | \$ 0.43 | \$ 0.40 | \$ 0.27     | \$ 0.18 |
| REDUCED FAT MILK, 2% MILKFAT | 800          | 1.50              | 3.09  | \$ 0.95             | \$ 3.63        | \$ 1.87      | \$ 1.00 | \$ 0.55 | \$ 0.42 | \$ 0.38 | \$ 0.27     | \$ 0.17 |
| LOWFAT MILK, 1% MILKFAT      | 900          | 0.50              | 1.49  | \$ 0.92             | \$ 3.51        | \$ 1.81      | \$ 0.97 | \$ 0.53 | \$ 0.41 | \$ 0.37 | \$ 0.26     | \$ 0.17 |
| NONFAT MILK                  | 1200         | 0.00              | 0.49  | \$ 0.89             | \$ 3.41        | \$ 1.76      | \$ 0.95 | \$ 0.52 | \$ 0.40 | \$ 0.37 | \$ 0.25     | \$ 0.17 |
| FLAVORED MILK                | 500          | 3.10              | 6.00  | \$ 1.04             | \$ 4.01        | \$ 2.06      | \$ 1.10 | \$ 0.60 | \$ 0.46 | \$ 0.42 | \$ 0.29     | \$ 0.19 |
| FLAVORED REDUCED FAT MILK    | 600          | 0.50              | 3.09  | \$ 0.95             | \$ 3.65        | \$ 1.88      | \$ 1.01 | \$ 0.55 | \$ 0.42 | \$ 0.39 | \$ 0.27     | \$ 0.17 |
| FLAVORED NONFAT MILK         | 700          | 0.00              | 0.49  | \$ 0.94             | \$ 3.59        | \$ 1.85      | \$ 1.00 | \$ 0.55 | \$ 0.42 | \$ 0.38 | \$ 0.26     | \$ 0.17 |
| BUTTERMILK                   | 1000         | 0.00              | 6.00  | \$ 1.00             | \$ 3.84        | \$ 1.97      | \$ 1.06 | \$ 0.58 | \$ 0.44 | \$ 0.40 | \$ 0.28     | \$ 0.18 |
| EGG NOG                      | 510          | 0.00              | 17.99 | \$ 1.42             | \$ 5.47        | \$ 2.80      | \$ 1.48 | \$ 0.80 | \$ 0.61 | \$ 0.54 | \$ 0.39     | \$ 0.24 |
| MIXED MILK                   | 1500         | 0.00              | 17.99 | \$ 1.31             |                | \$ 2.59      | \$ 1.36 | \$ 0.74 | \$ 0.56 | \$ 0.51 | \$ 0.36     |         |
| LIGHT CREAM                  | 1700         | 18.00             | 29.99 | \$ 1.61             |                |              | \$ 1.67 | \$ 0.89 | \$ 0.68 | \$ 0.61 | \$ 0.44     |         |
| MEDIUM CREAM                 | 1800         | 30.00             | 35.99 | \$ 2.00             |                |              | \$ 2.07 | \$ 1.09 | \$ 0.83 | \$ 0.73 | \$ 0.54     |         |
| HEAVY CREAM                  | 1900         | 36.00             | 50.00 | \$ 2.29             |                |              | \$ 2.36 | \$ 1.23 | \$ 0.93 | \$ 0.82 | \$ 0.61     |         |
| SOUR CREAM /3/               | 1600         | 0.00              | 29.99 | \$ 2.05             |                |              | \$ 2.05 | \$ 1.05 | \$ 0.80 | \$ 0.67 | \$ 0.53     |         |

/1/ DEDUCT \$0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.

/2/ DEDUCT \$0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.

/3/ SOUR CREAM - 5 LBS. - \$ 4.38 10 LBS. - \$ 8.55

/4/ ADD \$0.04 PER QUART FOR HOME-DELIVERED MILK.

/5/ ADD \$ 0.05 WHEN SOLD IN RIGID PLASTIC CONTAINERS

# AREA 3

PENNSYLVANIA MILK MARKETING BOARD  
NORTHEASTERN MILK MARKETING AREA  
MINIMUM WHOLESALE PRICES  
SCHEDULE I

|                | CLASS I   | CLASS II  |
|----------------|-----------|-----------|
| SKIM RATE      | \$ 18.84  | \$ 14.47  |
| BUTTERFAT RATE | \$ 1.6476 | \$ 1.7830 |

August 2013

A-962 (CRO 3)

| DESCRIPTION                  | PRODUCT CODE | BUTTERFAT % RANGE |       | BULK PER QT. EQUIV. | NON-RETURNABLE |              |           |           |           |           |             |           |
|------------------------------|--------------|-------------------|-------|---------------------|----------------|--------------|-----------|-----------|-----------|-----------|-------------|-----------|
|                              |              | LOW               | HIGH  |                     | /1/ GAL.       | /2/ 1/2 GAL. | QUART     | PINT      | 12 OZ.    | 10 OZ.    | /5/ 1/2 PT. | 4 OZ.     |
|                              |              |                   |       |                     |                |              |           |           |           |           |             |           |
| STANDARD MILK                | 400          | 3.10              | 6.00  | \$ 0.9151           | \$ 3.5865      | \$ 1.8382    | \$ 1.0072 | \$ 0.5611 | \$ 0.4358 | \$ 0.3760 | \$ 0.2668   | \$ 0.1663 |
| REDUCED FAT MILK, 2% MILKFAT | 800          | 1.50              | 3.09  | \$ 0.8755           | \$ 3.4280      | \$ 1.7589    | \$ 0.9676 | \$ 0.5413 | \$ 0.4210 | \$ 0.3636 | \$ 0.2568   | \$ 0.1613 |
| LOWFAT MILK, 1% MILKFAT      | 900          | 0.50              | 1.49  | \$ 0.8429           | \$ 3.2977      | \$ 1.6938    | \$ 0.9350 | \$ 0.5251 | \$ 0.4088 | \$ 0.3534 | \$ 0.2487   | \$ 0.1573 |
| NONFAT MILK                  | 1200         | 0.00              | 0.49  | \$ 0.8187           | \$ 3.2006      | \$ 1.6452    | \$ 0.9108 | \$ 0.5129 | \$ 0.3997 | \$ 0.3458 | \$ 0.2427   | \$ 0.1541 |
| FLAVORED MILK                | 500          | 3.10              | 6.00  | \$ 0.9662           | \$ 3.7909      | \$ 1.9404    | \$ 1.0583 | \$ 0.5867 | \$ 0.4551 | \$ 0.3919 | \$ 0.2795   | \$ 0.1727 |
| FLAVORED REDUCED FAT MILK    | 600          | 0.50              | 3.09  | \$ 0.8865           | \$ 3.4720      | \$ 1.7809    | \$ 0.9786 | \$ 0.5468 | \$ 0.4252 | \$ 0.3670 | \$ 0.2596   | \$ 0.1626 |
| FLAVORED NONFAT MILK         | 700          | 0.00              | 0.49  | \$ 0.8639           | \$ 3.3817      | \$ 1.7358    | \$ 0.9560 | \$ 0.5355 | \$ 0.4167 | \$ 0.3600 | \$ 0.2539   | \$ 0.1598 |
| BUTTERMILK                   | 1000         | 0.00              | 6.00  | \$ 0.9961           | \$ 3.9105      | \$ 2.0002    | \$ 1.0882 | \$ 0.6017 | \$ 0.4663 | \$ 0.4013 | \$ 0.2870   | \$ 0.1764 |
| EGG NOG                      | 510          | 0.00              | 17.99 | \$ 1.3180           | \$ 5.1979      | \$ 2.6439    | \$ 1.4101 | \$ 0.7625 | \$ 0.5870 | \$ 0.5019 | \$ 0.3675   | \$ 0.2166 |
| MIXED MILK /3/               | 1500         | 0.00              | 17.99 | \$ 1.2957           |                | \$ 2.5995    | \$ 1.3878 | \$ 0.7515 | \$ 0.5787 | \$ 0.4948 | \$ 0.3619   | \$ 0.2138 |
| LIGHT CREAM                  | 1700         | 18.00             | 29.99 | \$ 1.5658           |                | \$ 3.1396    | \$ 1.6579 | \$ 0.8865 | \$ 0.6799 | \$ 0.5793 | \$ 0.4294   | \$ 0.2476 |
| MEDIUM CREAM                 | 1800         | 30.00             | 35.99 | \$ 1.9823           |                | \$ 3.9727    | \$ 2.0745 | \$ 1.0947 | \$ 0.8361 | \$ 0.7094 | \$ 0.5336   | \$ 0.2997 |
| HEAVY CREAM                  | 1900         | 36.00             | 50.00 | \$ 2.1849           |                | \$ 4.3777    | \$ 2.2771 | \$ 1.1960 | \$ 0.9121 | \$ 0.7727 | \$ 0.5842   | \$ 0.3251 |
| SOUR CREAM /4/               | 1600         | 0.00              | 29.99 | \$ 2.0365           | \$0.9572 / LB. | \$ 4.0186    | \$ 2.0565 | \$ 1.0605 | \$ 0.8077 | \$ 0.6835 | \$ 0.5294   | \$ 0.2856 |

- /1/ DEDUCT \$0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.
- /2/ DEDUCT \$0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.
- /3/ CREAMER PRICES:
  - 3/8 OZ. - \$ 0.0230 Case of 400 = \$ 9.20
  - 1/2 OZ. - \$ 0.0308 Case of 300 = \$ 9.24
- /4/ SOUR CREAM
  - 5 LBS. - \$ 4.7861
  - 10 LBS. - \$ 9.5723
- /5/ ADD \$ 0.0412 WHEN SOLD IN RIGID PLASTIC CONTAINERS

# AREA 3

PENNSYLVANIA MILK MARKETING BOARD  
 NORTHEASTERN MILK MARKETING AREA  
 MINIMUM RETAIL OUT-OF-STORE (CASH AND CARRY)  
 SCHEDULE II /4/

August 2013

A-962 (CRO 3)

| DESCRIPTION                  | PRODUCT CODE | BUTTERFAT % RANGE |       | BULK PER QT. EQUIV. | NON-RETURNABLE |          |         |         |         |         |         |         |
|------------------------------|--------------|-------------------|-------|---------------------|----------------|----------|---------|---------|---------|---------|---------|---------|
|                              |              | LOW               | HIGH  |                     | /1/            | /2/      | QUART   | PINT    | 12 OZ.  | 10 OZ.  | /5/     | 4 OZ.   |
|                              |              |                   |       |                     | GAL.           | 1/2 GAL. |         |         |         |         | 1/2 PT. |         |
| STANDARD MILK                | 400          | 3.10              | 6.00  | \$ 0.95             | \$ 3.73        | \$ 1.90  | \$ 1.03 | \$ 0.57 | \$ 0.44 | \$ 0.38 | \$ 0.27 | \$ 0.17 |
| REDUCED FAT MILK, 2% MILKFAT | 800          | 1.50              | 3.09  | \$ 0.91             | \$ 3.58        | \$ 1.83  | \$ 0.99 | \$ 0.55 | \$ 0.43 | \$ 0.37 | \$ 0.26 | \$ 0.17 |
| LOWFAT MILK, 1% MILKFAT      | 900          | 0.50              | 1.49  | \$ 0.88             | \$ 3.47        | \$ 1.77  | \$ 0.97 | \$ 0.53 | \$ 0.41 | \$ 0.36 | \$ 0.25 | \$ 0.16 |
| NONFAT MILK                  | 1200         | 0.00              | 0.49  | \$ 0.86             | \$ 3.38        | \$ 1.73  | \$ 0.94 | \$ 0.52 | \$ 0.41 | \$ 0.35 | \$ 0.25 | \$ 0.16 |
| FLAVORED MILK                | 500          | 3.10              | 6.00  | \$ 0.99             | \$ 3.91        | \$ 1.99  | \$ 1.08 | \$ 0.59 | \$ 0.46 | \$ 0.40 | \$ 0.28 | \$ 0.18 |
| FLAVORED REDUCED FAT MILK    | 600          | 0.50              | 3.10  | \$ 0.92             | \$ 3.62        | \$ 1.85  | \$ 1.00 | \$ 0.55 | \$ 0.43 | \$ 0.37 | \$ 0.26 | \$ 0.17 |
| FLAVORED NONFAT MILK         | 700          | 0.00              | 0.49  | \$ 0.90             | \$ 3.54        | \$ 1.81  | \$ 0.98 | \$ 0.54 | \$ 0.42 | \$ 0.37 | \$ 0.26 | \$ 0.16 |
| BUTTERMILK                   | 1000         | 0.00              | 6.00  | \$ 1.02             | \$ 4.01        | \$ 2.05  | \$ 1.10 | \$ 0.61 | \$ 0.47 | \$ 0.41 | \$ 0.29 | \$ 0.19 |
| EGG NOG                      | 510          | 0.00              | 17.99 | \$ 1.33             | \$ 5.21        | \$ 2.65  | \$ 1.42 | \$ 0.77 | \$ 0.60 | \$ 0.51 | \$ 0.38 | \$ 0.23 |
| MIXED MILK                   | 1500         | 0.00              | 17.99 | \$ 1.31             |                | \$ 2.61  | \$ 1.40 | \$ 0.76 | \$ 0.59 | \$ 0.50 | \$ 0.37 | \$ 0.22 |
| LIGHT CREAM                  | 1700         | 18.00             | 29.99 | \$ 1.58             |                | \$ 3.15  | \$ 1.67 | \$ 0.90 | \$ 0.69 | \$ 0.59 | \$ 0.44 | \$ 0.26 |
| MEDIUM CREAM                 | 1800         | 30.00             | 35.99 | \$ 1.99             |                | \$ 3.98  | \$ 2.08 | \$ 1.10 | \$ 0.85 | \$ 0.72 | \$ 0.54 | \$ 0.31 |
| HEAVY CREAM                  | 1900         | 36.00             | 50.00 | \$ 2.19             |                | \$ 4.39  | \$ 2.29 | \$ 1.21 | \$ 0.92 | \$ 0.78 | \$ 0.59 | \$ 0.34 |
| SOUR CREAM /3/               | 1600         | 0.00              | 29.99 | \$ 2.05             |                | \$ 4.03  | \$ 2.07 | \$ 1.07 | \$ 0.82 | \$ 0.69 | \$ 0.54 | \$ 0.30 |

- /1/ DEDUCT \$0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.
- /2/ DEDUCT \$0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.
- /3/ SOUR CREAM -                   5 LBS. - \$   4.86                   10 LBS. - \$   9.72
- /4/ ADD \$0.04 PER QUART FOR HOME-DELIVERED MILK
- /5/ ADD \$           0.05 WHEN SOLD IN RIGID PLASTIC CONTAINERS



# AREA 4

PENNSYLVANIA MILK MARKETING BOARD  
SOUTH CENTRAL MILK MARKETING AREA  
MINIMUM WHOLESALE PRICES  
SCHEDULE I

|                | CLASS I   | CLASS II  |
|----------------|-----------|-----------|
| SKIM RATE      | \$ 18.92  | \$ 14.47  |
| BUTTERFAT RATE | \$ 1.6484 | \$ 1.7830 |

## August 2013

## A-963 (CRO 3)

| DESCRIPTION                  | PRODUCT CODE | BUTTERFAT % RANGE |       | BULK PER QT. EQUIV. | NON-RETURNABLE |           |           |           |           |           |           |           |
|------------------------------|--------------|-------------------|-------|---------------------|----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
|                              |              | LOW               | HIGH  |                     | /1/            | /2/       | QUART     | PINT      | 12 OZ.    | 10 OZ.    | /5/       | 4 OZ.     |
|                              |              |                   |       |                     | GAL.           | 1/2 GAL.  |           |           |           |           | 1/2 PT.   |           |
| STANDARD MILK                | 400          | 3.10              | 6.00  | \$ 1.0827           | \$ 3.5932      | \$ 1.8635 | \$ 1.0437 | \$ 0.5967 | \$ 0.4522 | \$ 0.3678 | \$ 0.2685 | \$ 0.1832 |
| REDUCED FAT MILK, 2% MILKFAT | 800          | 1.50              | 3.09  | \$ 1.0458           | \$ 3.4454      | \$ 1.7897 | \$ 1.0068 | \$ 0.5782 | \$ 0.4383 | \$ 0.3563 | \$ 0.2593 | \$ 0.1785 |
| LOWFAT MILK, 1% MILKFAT      | 900          | 0.50              | 1.49  | \$ 1.0134           | \$ 3.3160      | \$ 1.7250 | \$ 0.9744 | \$ 0.5620 | \$ 0.4262 | \$ 0.3462 | \$ 0.2512 | \$ 0.1745 |
| NONFAT MILK                  | 1200         | 0.00              | 0.49  | \$ 0.9872           | \$ 3.2110      | \$ 1.6724 | \$ 0.9482 | \$ 0.5489 | \$ 0.4163 | \$ 0.3380 | \$ 0.2446 | \$ 0.1712 |
| FLAVORED MILK                | 500          | 3.10              | 6.00  | \$ 1.1434           | \$ 3.8360      | \$ 1.9849 | \$ 1.1044 | \$ 0.6270 | \$ 0.4749 | \$ 0.3869 | \$ 0.2837 | \$ 0.1907 |
| FLAVORED REDUCED FAT MILK    | 600          | 0.50              | 3.09  | \$ 1.0645           | \$ 3.5205      | \$ 1.8272 | \$ 1.0255 | \$ 0.5876 | \$ 0.4453 | \$ 0.3622 | \$ 0.2639 | \$ 0.1809 |
| FLAVORED NONFAT MILK         | 700          | 0.00              | 0.49  | \$ 1.0330           | \$ 3.3946      | \$ 1.7642 | \$ 0.9940 | \$ 0.5719 | \$ 0.4335 | \$ 0.3524 | \$ 0.2561 | \$ 0.1769 |
| BUTTERMILK                   | 1000         | 0.00              | 6.00  | \$ 1.0816           | \$ 3.5889      | \$ 1.8613 | \$ 1.0426 | \$ 0.5962 | \$ 0.4517 | \$ 0.3675 | \$ 0.2682 | \$ 0.1831 |
| EGGNOG                       | 510          | 0.00              | 17.99 | \$ 1.5558           | \$ 5.4857      | \$ 2.8098 | \$ 1.5168 | \$ 0.8332 | \$ 0.6296 | \$ 0.5158 | \$ 0.3868 | \$ 0.2423 |
| MIXED MILK /3/               | 1500         | 0.00              | 17.99 | \$ 1.4634           |                | \$ 2.6250 | \$ 1.4244 | \$ 0.7871 | \$ 0.5950 | \$ 0.4868 | \$ 0.3636 | \$ 0.2308 |
| LIGHT CREAM                  | 1700         | 18.00             | 29.99 | \$ 1.7323           |                | \$ 3.1629 | \$ 1.6933 | \$ 0.9215 | \$ 0.6957 | \$ 0.5709 | \$ 0.4309 | \$ 0.2643 |
| MEDIUM CREAM                 | 1800         | 30.00             | 35.99 | \$ 2.1423           |                | \$ 3.9828 | \$ 2.1032 | \$ 1.1266 | \$ 0.8495 | \$ 0.6990 | \$ 0.5334 | \$ 0.3156 |
| HEAVY CREAM                  | 1900         | 36.00             | 50.00 | \$ 2.3458           |                | \$ 4.3896 | \$ 2.3068 | \$ 1.2283 | \$ 0.9258 | \$ 0.7625 | \$ 0.5842 | \$ 0.3410 |
| SOUR CREAM /4/               | 1600         | 0.00              | 29.99 | \$ 2.1872           | \$1.0281 / LB. | \$ 4.0250 | \$ 2.0495 | \$ 1.0736 | \$ 0.8212 | \$ 0.6978 | \$ 0.5295 | \$ 0.3005 |

- /1/ DEDUCT \$0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.
- /2/ DEDUCT \$0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.
- /3/ CREAMER PRICES:
  - 3/8 OZ. - \$ 0.0228 Case of 400 = \$ 9.12
  - 1/2 OZ. - \$ 0.0306 Case of 300 = \$ 9.18
- /4/ SOUR CREAM
  - 5 LBS. - \$ 5.1403      10 LBS. - \$ 10.2806
- /5/ ADD \$ 0.0426 WHEN SOLD IN RIGID PLASTIC CONTAINERS

# AREA 4

PENNSYLVANIA MILK MARKETING BOARD  
SOUTH CENTRAL MILK MARKETING AREA  
MINIMUM RETAIL OUT-OF-STORE (CASH AND CARRY)  
SCHEDULE II /4/

August 2013

A-963 (CRO 3)

| DESCRIPTION                  | PRODUCT CODE | BUTTERFAT % RANGE |       | BULK PER QT. EQUIV. | NON-RETURNABLE |          |         |         |         |         |         |         |
|------------------------------|--------------|-------------------|-------|---------------------|----------------|----------|---------|---------|---------|---------|---------|---------|
|                              |              | LOW               | HIGH  |                     | /1/            | /2/      | QUART   | PINT    | 12 OZ.  | 10 OZ.  | /5/     | 4 OZ.   |
|                              |              |                   |       |                     | GAL.           | 1/2 GAL. |         |         |         |         | 1/2 PT. |         |
| STANDARD MILK                | 400          | 3.10              | 6.00  | \$ 1.18             | \$ 3.96        | \$ 2.05  | \$ 1.14 | \$ 0.65 | \$ 0.49 | \$ 0.40 | \$ 0.29 | \$ 0.20 |
| REDUCED FAT MILK, 2% MILKFAT | 800          | 1.50              | 3.09  | \$ 1.14             | \$ 3.80        | \$ 1.97  | \$ 1.10 | \$ 0.63 | \$ 0.47 | \$ 0.39 | \$ 0.28 | \$ 0.19 |
| LOWFAT MILK, 1% MILKFAT      | 900          | 0.50              | 1.49  | \$ 1.11             | \$ 3.67        | \$ 1.90  | \$ 1.07 | \$ 0.61 | \$ 0.46 | \$ 0.38 | \$ 0.27 | \$ 0.19 |
| NONFAT MILK                  | 1200         | 0.00              | 0.49  | \$ 1.08             | \$ 3.56        | \$ 1.85  | \$ 1.04 | \$ 0.60 | \$ 0.45 | \$ 0.37 | \$ 0.27 | \$ 0.18 |
| FLAVORED MILK                | 500          | 3.10              | 6.00  | \$ 1.24             | \$ 4.20        | \$ 2.17  | \$ 1.20 | \$ 0.68 | \$ 0.51 | \$ 0.42 | \$ 0.31 | \$ 0.20 |
| FLAVORED REDUCED FAT MILK    | 600          | 0.50              | 3.09  | \$ 1.16             | \$ 3.88        | \$ 2.01  | \$ 1.12 | \$ 0.64 | \$ 0.48 | \$ 0.39 | \$ 0.29 | \$ 0.19 |
| FLAVORED NONFAT MILK         | 700          | 0.00              | 0.49  | \$ 1.13             | \$ 3.75        | \$ 1.94  | \$ 1.09 | \$ 0.62 | \$ 0.47 | \$ 0.38 | \$ 0.28 | \$ 0.19 |
| BUTTERMILK                   | 1000         | 0.00              | 6.00  | \$ 1.18             | \$ 3.95        | \$ 2.04  | \$ 1.14 | \$ 0.65 | \$ 0.49 | \$ 0.40 | \$ 0.29 | \$ 0.20 |
| EGGNOG                       | 510          | 0.00              | 17.99 | \$ 1.66             | \$ 5.90        | \$ 3.02  | \$ 1.62 | \$ 0.89 | \$ 0.67 | \$ 0.55 | \$ 0.41 | \$ 0.26 |
| MIXED MILK                   | 1500         | 0.00              | 17.99 | \$ 1.57             |                | \$ 2.83  | \$ 1.53 | \$ 0.84 | \$ 0.64 | \$ 0.52 | \$ 0.39 | \$ 0.25 |
| LIGHT CREAM                  | 1700         | 18.00             | 29.99 | \$ 1.84             |                |          | \$ 1.80 | \$ 0.98 | \$ 0.74 | \$ 0.61 | \$ 0.46 |         |
| MEDIUM CREAM                 | 1800         | 30.00             | 35.99 | \$ 2.26             |                |          | \$ 2.22 | \$ 1.19 | \$ 0.90 | \$ 0.74 | \$ 0.56 |         |
| HEAVY CREAM                  | 1900         | 36.00             | 50.00 | \$ 2.47             |                |          | \$ 2.43 | \$ 1.29 | \$ 0.97 | \$ 0.80 | \$ 0.62 |         |
| SOUR CREAM /3/               | 1600         | 0.00              | 29.99 | \$ 2.31             |                |          | \$ 2.17 | \$ 1.13 | \$ 0.87 | \$ 0.74 | \$ 0.56 |         |

/1/ DEDUCT \$0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.

/2/ DEDUCT \$0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.

/3/ SOUR CREAM - 5 LBS. - \$ 5.22 10 LBS. - \$ 10.43

/4/ ADD \$0.04 PER QUART FOR HOME-DELIVERED MILK.

/5/ ADD \$ 0.05 WHEN SOLD IN RIGID PLASTIC CONTAINERS

# AREA 5

PENNSYLVANIA MILK MARKETING BOARD  
WESTERN MILK MARKETING AREA  
MINIMUM WHOLESALE PRICES  
SCHEDULE I

|                |           |           |
|----------------|-----------|-----------|
|                | CLASS I   | CLASS II  |
| SKIM RATE      | \$ 18.40  | \$ 14.47  |
| BUTTERFAT RATE | \$ 1.6432 | \$ 1.7830 |

August 2013

A-954 (CRO 3)

| DESCRIPTION                  | PRODUCT CODE | BUTTERFAT % RANGE |       | BULK PER QT. EQUIV. | NON-RETURNABLE |           |           |           |           |           |           |           |
|------------------------------|--------------|-------------------|-------|---------------------|----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
|                              |              | LOW               | HIGH  |                     | /1/            | /2/       | QUART     | PINT      | 12 OZ.    | 10 OZ.    | /5/       | 4 OZ.     |
|                              |              |                   |       |                     | GAL.           | 1/2 GAL.  |           |           |           |           | 1/2 PT.   |           |
| STANDARD MILK                | 400          | 3.10              | 6.00  | \$ 1.0743           | \$ 3.6355      | \$ 1.8783 | \$ 1.0371 | \$ 0.6293 | \$ 0.3954 | \$ 0.3475 | \$ 0.2912 | \$ 0.1783 |
| REDUCED FAT MILK, 2% MILKFAT | 800          | 1.50              | 3.09  | \$ 1.0329           | \$ 3.4697      | \$ 1.7954 | \$ 0.9957 | \$ 0.6086 | \$ 0.3798 | \$ 0.3346 | \$ 0.2809 | \$ 0.1731 |
| LOWFAT MILK, 1% MILKFAT      | 900          | 0.50              | 1.49  | \$ 1.0012           | \$ 3.3428      | \$ 1.7319 | \$ 0.9640 | \$ 0.5928 | \$ 0.3679 | \$ 0.3247 | \$ 0.2730 | \$ 0.1691 |
| NONFAT MILK                  | 1200         | 0.00              | 0.49  | \$ 0.9752           | \$ 3.2394      | \$ 1.6802 | \$ 0.9380 | \$ 0.5798 | \$ 0.3582 | \$ 0.3167 | \$ 0.2665 | \$ 0.1659 |
| FLAVORED MILK                | 500          | 3.10              | 6.00  | \$ 1.1351           | \$ 3.8790      | \$ 2.0000 | \$ 1.0979 | \$ 0.6598 | \$ 0.4182 | \$ 0.3666 | \$ 0.3065 | \$ 0.1859 |
| FLAVORED REDUCED FAT MILK    | 600          | 0.50              | 3.09  | \$ 1.0427           | \$ 3.5093      | \$ 1.8152 | \$ 1.0055 | \$ 0.6136 | \$ 0.3836 | \$ 0.3377 | \$ 0.2834 | \$ 0.1744 |
| FLAVORED NONFAT MILK         | 700          | 0.00              | 0.49  | \$ 1.0352           | \$ 3.4794      | \$ 1.8002 | \$ 0.9980 | \$ 0.6099 | \$ 0.3808 | \$ 0.3354 | \$ 0.2815 | \$ 0.1734 |
| BUTTERMILK                   | 1000         | 0.00              | 6.00  | \$ 1.0853           | \$ 3.6796      | \$ 1.9003 | \$ 1.0481 | \$ 0.6349 | \$ 0.3995 | \$ 0.3511 | \$ 0.2940 | \$ 0.1797 |
| EGG NOG                      | 510          | 0.00              | 17.99 | \$ 1.4033           | \$ 4.9518      | \$ 2.5364 | \$ 1.3661 | \$ 0.7939 | \$ 0.5188 | \$ 0.4504 | \$ 0.3735 | \$ 0.2195 |
| MIXED MILK /3/               | 1500         | 0.00              | 17.99 | \$ 1.4590           |                | \$ 2.6478 | \$ 1.4218 | \$ 0.8218 | \$ 0.5397 | \$ 0.4677 | \$ 0.3874 | \$ 0.2264 |
| LIGHT CREAM                  | 1700         | 18.00             | 29.99 | \$ 1.7296           |                | \$ 3.1891 | \$ 1.6924 | \$ 0.9571 | \$ 0.6411 | \$ 0.5524 | \$ 0.4551 | \$ 0.2602 |
| MEDIUM CREAM                 | 1800         | 30.00             | 35.99 | \$ 2.1433           |                | \$ 4.0165 | \$ 2.1061 | \$ 1.1639 | \$ 0.7962 | \$ 0.6816 | \$ 0.5585 | \$ 0.3119 |
| HEAVY CREAM                  | 1900         | 36.00             | 50.00 | \$ 2.3437           |                | \$ 4.4171 | \$ 2.3065 | \$ 1.2642 | \$ 0.8713 | \$ 0.7442 | \$ 0.6086 | \$ 0.3370 |
| SOUR CREAM /4/               | 1600         | 0.00              | 29.99 | \$ 2.1730           | \$1.0214 / LB. | \$ 4.0833 | \$ 2.0975 | \$ 1.1099 | \$ 0.7867 | \$ 0.6575 | \$ 0.5538 | \$ 0.2967 |

- /1/ DEDUCT \$0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.
- /2/ DEDUCT \$0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.
- /3/ CREAMER PRICES:
  - 3/8 OZ. - \$ 0.0235 Case of 400 = \$ 9.40
  - 1/2 OZ. - \$ 0.0314 Case of 300 = \$ 9.42
- /4/ SOUR CREAM
  - 5 LBS. - \$ 5.1069
  - 10 LBS. - \$ 10.2139
- /5/ ADD \$ 0.0308 WHEN SOLD IN RIGID PLASTIC CONTAINERS

# AREA 5

PENNSYLVANIA MILK MARKETING BOARD  
 WESTERN MILK MARKETING AREA  
 MINIMUM RETAIL OUT-OF-STORE (CASH AND CARRY)  
 SCHEDULE II /4/

August 2013

A-954 (CRO 3)

| DESCRIPTION                  | PRODUCT CODE | BUTTERFAT % RANGE |       | BULK PER QT. EQUIV. | NON-RETURNABLE |          |         |         |         |         |         |         |
|------------------------------|--------------|-------------------|-------|---------------------|----------------|----------|---------|---------|---------|---------|---------|---------|
|                              |              | LOW               | HIGH  |                     | /1/            | /2/      | QUART   | PINT    | 12 OZ.  | 10 OZ.  | /5/     |         |
|                              |              |                   |       |                     | GAL.           | 1/2 GAL. |         |         |         |         | 1/2 PT. | 4 OZ.   |
| STANDARD MILK                | 400          | 3.10              | 6.00  | \$ 1.12             | \$ 3.87        | \$ 1.99  | \$ 1.08 | \$ 0.64 | \$ 0.41 | \$ 0.36 | \$ 0.30 | \$ 0.18 |
| REDUCED FAT MILK, 2% MILKFAT | 800          | 1.50              | 3.09  | \$ 1.08             | \$ 3.72        | \$ 1.91  | \$ 1.04 | \$ 0.62 | \$ 0.40 | \$ 0.35 | \$ 0.29 | \$ 0.18 |
| LOWFAT MILK, 1% MILKFAT      | 900          | 0.50              | 1.49  | \$ 1.05             | \$ 3.60        | \$ 1.86  | \$ 1.02 | \$ 0.61 | \$ 0.39 | \$ 0.34 | \$ 0.28 | \$ 0.17 |
| NONFAT MILK                  | 1200         | 0.00              | 0.49  | \$ 1.03             | \$ 3.51        | \$ 1.81  | \$ 0.99 | \$ 0.60 | \$ 0.38 | \$ 0.33 | \$ 0.28 | \$ 0.17 |
| FLAVORED MILK                | 500          | 3.10              | 6.00  | \$ 1.17             | \$ 4.09        | \$ 2.10  | \$ 1.14 | \$ 0.67 | \$ 0.43 | \$ 0.38 | \$ 0.31 | \$ 0.19 |
| FLAVORED REDUCED FAT MILK    | 600          | 0.50              | 3.09  | \$ 1.09             | \$ 3.75        | \$ 1.93  | \$ 1.05 | \$ 0.63 | \$ 0.40 | \$ 0.35 | \$ 0.29 | \$ 0.18 |
| FLAVORED NONFAT MILK         | 700          | 0.00              | 0.49  | \$ 1.08             | \$ 3.72        | \$ 1.92  | \$ 1.05 | \$ 0.62 | \$ 0.40 | \$ 0.35 | \$ 0.29 | \$ 0.18 |
| BUTTERMILK                   | 1000         | 0.00              | 6.00  | \$ 1.13             | \$ 3.91        | \$ 2.01  | \$ 1.09 | \$ 0.65 | \$ 0.42 | \$ 0.36 | \$ 0.30 | \$ 0.18 |
| EGG NOG                      | 510          | 0.00              | 17.99 | \$ 1.41             | \$ 5.06        | \$ 2.58  | \$ 1.38 | \$ 0.80 | \$ 0.52 | \$ 0.46 | \$ 0.38 | \$ 0.22 |
| MIXED MILK                   | 1500         | 0.00              | 17.99 | \$ 1.46             |                | \$ 2.68  | \$ 1.43 | \$ 0.83 | \$ 0.54 | \$ 0.47 | \$ 0.39 | \$ 0.23 |
| LIGHT CREAM                  | 1700         | 18.00             | 29.99 | \$ 1.73             |                | \$ 3.19  | \$ 1.70 | \$ 0.96 | \$ 0.65 | \$ 0.56 | \$ 0.46 | \$ 0.27 |
| MEDIUM CREAM                 | 1800         | 30.00             | 35.99 | \$ 2.15             |                | \$ 4.02  | \$ 2.11 | \$ 1.17 | \$ 0.80 | \$ 0.69 | \$ 0.56 | \$ 0.32 |
| HEAVY CREAM                  | 1900         | 36.00             | 50.00 | \$ 2.35             |                | \$ 4.42  | \$ 2.31 | \$ 1.27 | \$ 0.88 | \$ 0.75 | \$ 0.61 | \$ 0.34 |
| SOUR CREAM /3/               | 1600         | 0.00              | 29.99 | \$ 2.18             |                | \$ 4.09  | \$ 2.10 | \$ 1.11 | \$ 0.79 | \$ 0.66 | \$ 0.56 | \$ 0.30 |

- /1/ DEDUCT \$0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.
- /2/ DEDUCT \$0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.
- /3/ SOUR CREAM -                   5 LBS. - \$ 5.18                   10 LBS. - \$ 10.36
- /4/ ADD \$0.0425 PER QUART FOR HOME-DELIVERED MILK
- /5/ ADD \$                   0.04 WHEN SOLD IN RIGID PLASTIC CONTAINERS

# AREA 6

PENNSYLVANIA MILK MARKETING BOARD  
WEST CENTRAL MILK MARKETING AREA  
MINIMUM WHOLESALE PRICES  
SCHEDULE I

|                | CLASS I   | CLASS II  |
|----------------|-----------|-----------|
| SKIM RATE      | \$ 18.67  | \$ 14.47  |
| BUTTERFAT RATE | \$ 1.6459 | \$ 1.7830 |

## August 2013

## A-956 (CRO 3)

| DESCRIPTION                  | PRODUCT CODE | BUTTERFAT % RANGE |       | BULK PER QT. EQUIV. | NON-RETURNABLE |              |           |           |           |           |             |           |
|------------------------------|--------------|-------------------|-------|---------------------|----------------|--------------|-----------|-----------|-----------|-----------|-------------|-----------|
|                              |              | LOW               | HIGH  |                     | /1/ GAL.       | /2/ 1/2 GAL. | QUART     | PINT      | 12 OZ.    | 10 OZ.    | /5/ 1/2 PT. | 4 OZ.     |
|                              |              |                   |       |                     |                |              |           |           |           |           |             |           |
| STANDARD MILK                | 400          | 3.10              | 6.00  | \$ 1.1182           | \$ 3.7363      | \$ 1.9197    | \$ 1.1197 | \$ 0.6268 | \$ 0.3978 | \$ 0.3543 | \$ 0.2709   | \$ 0.1622 |
| REDUCED FAT MILK, 2% MILKFAT | 800          | 1.50              | 3.09  | \$ 1.0768           | \$ 3.5708      | \$ 1.8369    | \$ 1.0783 | \$ 0.6061 | \$ 0.3823 | \$ 0.3414 | \$ 0.2605   | \$ 0.1571 |
| LOWFAT MILK, 1% MILKFAT      | 900          | 0.50              | 1.49  | \$ 1.0447           | \$ 3.4422      | \$ 1.7726    | \$ 1.0462 | \$ 0.5901 | \$ 0.3703 | \$ 0.3313 | \$ 0.2524   | \$ 0.1531 |
| NONFAT MILK                  | 1200         | 0.00              | 0.49  | \$ 1.0219           | \$ 3.3505      | \$ 1.7267    | \$ 1.0233 | \$ 0.5786 | \$ 0.3617 | \$ 0.3241 | \$ 0.2467   | \$ 0.1502 |
| FLAVORED MILK                | 500          | 3.10              | 6.00  | \$ 1.1722           | \$ 3.9519      | \$ 2.0275    | \$ 1.1736 | \$ 0.6537 | \$ 0.4181 | \$ 0.3711 | \$ 0.2843   | \$ 0.1691 |
| FLAVORED REDUCED FAT MILK    | 600          | 0.50              | 3.09  | \$ 1.0954           | \$ 3.6447      | \$ 1.8738    | \$ 1.0968 | \$ 0.6153 | \$ 0.3892 | \$ 0.3471 | \$ 0.2652   | \$ 0.1594 |
| FLAVORED NONFAT MILK         | 700          | 0.00              | 0.49  | \$ 1.0821           | \$ 3.5917      | \$ 1.8473    | \$ 1.0836 | \$ 0.6087 | \$ 0.3842 | \$ 0.3429 | \$ 0.2619   | \$ 0.1578 |
| BUTTERMILK                   | 1000         | 0.00              | 6.00  | \$ 1.1162           | \$ 3.7278      | \$ 1.9154    | \$ 1.1176 | \$ 0.6257 | \$ 0.3970 | \$ 0.3536 | \$ 0.2703   | \$ 0.1620 |
| EGG NOG                      | 510          | 0.00              | 17.99 | \$ 1.5041           | \$ 5.2795      | \$ 2.6912    | \$ 1.5055 | \$ 0.8197 | \$ 0.5425 | \$ 0.4748 | \$ 0.3673   | \$ 0.2105 |
| MIXED MILK /3/               | 1500         | 0.00              | 17.99 | \$ 1.4965           |                | \$ 2.6761    | \$ 1.4979 | \$ 0.8160 | \$ 0.5397 | \$ 0.4725 | \$ 0.3654   |           |
| LIGHT CREAM                  | 1700         | 18.00             | 29.99 | \$ 1.7725           |                | \$ 3.2281    | \$ 1.7739 | \$ 0.9539 | \$ 0.6433 | \$ 0.5588 | \$ 0.4344   |           |
| MEDIUM CREAM                 | 1800         | 30.00             | 35.99 | \$ 2.1751           |                | \$ 4.0333    | \$ 2.1765 | \$ 1.1552 | \$ 0.7942 | \$ 0.6845 | \$ 0.5350   |           |
| HEAVY CREAM                  | 1900         | 36.00             | 50.00 | \$ 2.5555           |                | \$ 4.7940    | \$ 2.5570 | \$ 1.3454 | \$ 0.9368 | \$ 0.8034 | \$ 0.6302   |           |
| SOUR CREAM /4/               | 1600         | 0.00              | 29.99 | \$ 2.1900           | \$1.0294 / LB. | \$ 4.1232    | \$ 2.1057 | \$ 1.0650 | \$ 0.7995 | \$ 0.6639 | \$ 0.5339   |           |

- /1/ DEDUCT \$0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.
- /2/ DEDUCT \$0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.
- /3/ CREAMER PRICES:
  - 3/8 OZ. - \$ 0.0234 Case of 400 = \$ 9.36
  - 1/2 OZ. - \$ 0.0312 Case of 300 = \$ 9.36
- /4/ SOUR CREAM
  - 5 LBS. - \$ 5.1469      10 LBS. - \$ 10.2938
- /5/ ADD \$ 0.0471 WHEN SOLD IN RIGID PLASTIC CONTAINERS

# AREA 6

PENNSYLVANIA MILK MARKETING BOARD  
WEST CENTRAL MILK MARKETING AREA  
MINIMUM RETAIL OUT-OF-STORE (CASH AND CARRY)  
SCHEDULE II /4/

August 2013

A-956 (CRO 3)

| DESCRIPTION                  | PRODUCT CODE | BUTTERFAT % RANGE |       | BULK PER QT. EQUIV. | NON-RETURNABLE |              |         |         |         |         |             |         |
|------------------------------|--------------|-------------------|-------|---------------------|----------------|--------------|---------|---------|---------|---------|-------------|---------|
|                              |              | LOW               | HIGH  |                     | /1/ GAL.       | /2/ 1/2 GAL. | QUART   | PINT    | 12 OZ.  | 10 OZ.  | /5/ 1/2 PT. | 4 OZ.   |
|                              |              |                   |       |                     |                |              |         |         |         |         |             |         |
| STANDARD MILK                | 400          | 3.10              | 6.00  | \$ 1.15             | \$ 3.92        | \$ 2.01      | \$ 1.15 | \$ 0.63 | \$ 0.41 | \$ 0.36 | \$ 0.28     | \$ 0.17 |
| REDUCED FAT MILK, 2% MILKFAT | 800          | 1.50              | 3.09  | \$ 1.11             | \$ 3.77        | \$ 1.93      | \$ 1.11 | \$ 0.61 | \$ 0.40 | \$ 0.35 | \$ 0.27     | \$ 0.16 |
| LOWFAT MILK, 1% MILKFAT      | 900          | 0.50              | 1.49  | \$ 1.08             | \$ 3.65        | \$ 1.87      | \$ 1.08 | \$ 0.60 | \$ 0.39 | \$ 0.34 | \$ 0.26     | \$ 0.16 |
| NONFAT MILK                  | 1200         | 0.00              | 0.49  | \$ 1.06             | \$ 3.57        | \$ 1.83      | \$ 1.06 | \$ 0.59 | \$ 0.38 | \$ 0.34 | \$ 0.26     | \$ 0.16 |
| FLAVORED MILK                | 500          | 3.10              | 6.00  | \$ 1.19             | \$ 4.11        | \$ 2.10      | \$ 1.19 | \$ 0.66 | \$ 0.43 | \$ 0.38 | \$ 0.29     | \$ 0.17 |
| FLAVORED REDUCED FAT MILK    | 600          | 0.50              | 3.09  | \$ 1.12             | \$ 3.84        | \$ 1.96      | \$ 1.13 | \$ 0.62 | \$ 0.40 | \$ 0.36 | \$ 0.27     | \$ 0.16 |
| FLAVORED NONFAT MILK         | 700          | 0.00              | 0.49  | \$ 1.11             | \$ 3.79        | \$ 1.94      | \$ 1.11 | \$ 0.62 | \$ 0.40 | \$ 0.35 | \$ 0.27     | \$ 0.16 |
| BUTTERMILK                   | 1000         | 0.00              | 6.00  | \$ 1.14             | \$ 3.91        | \$ 2.00      | \$ 1.14 | \$ 0.63 | \$ 0.41 | \$ 0.36 | \$ 0.28     | \$ 0.17 |
| EGG NOG                      | 510          | 0.00              | 17.99 | \$ 1.51             | \$ 5.31        | \$ 2.70      | \$ 1.52 | \$ 0.83 | \$ 0.55 | \$ 0.48 | \$ 0.37     | \$ 0.22 |
| MIXED MILK                   | 1500         | 0.00              | 17.99 | \$ 1.51             |                | \$ 2.69      | \$ 1.51 | \$ 0.83 | \$ 0.54 | \$ 0.48 | \$ 0.38     |         |
| LIGHT CREAM                  | 1700         | 18.00             | 29.99 | \$ 1.78             |                | \$ 3.24      | \$ 1.78 | \$ 0.96 | \$ 0.65 | \$ 0.57 | \$ 0.44     |         |
| MEDIUM CREAM                 | 1800         | 30.00             | 35.99 | \$ 2.19             |                | \$ 4.04      | \$ 2.19 | \$ 1.17 | \$ 0.80 | \$ 0.69 | \$ 0.55     |         |
| HEAVY CREAM                  | 1900         | 36.00             | 50.00 | \$ 2.57             |                | \$ 4.80      | \$ 2.57 | \$ 1.36 | \$ 0.95 | \$ 0.81 | \$ 0.64     |         |
| SOUR CREAM /3/               | 1600         | 0.00              | 29.99 | \$ 2.20             |                | \$ 4.13      | \$ 2.12 | \$ 1.08 | \$ 0.81 | \$ 0.67 | \$ 0.54     |         |

- /1/ DEDUCT \$0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.
- /2/ DEDUCT \$0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.
- /3/ SOUR CREAM - 5 LBS. - \$ 5.22 10 LBS. - \$ 10.44
- /4/ ADD \$0.0425 PER QUART FOR HOME-DELIVERED MILK.
- /5/ ADD \$ 0.05 WHEN SOLD IN RIGID PLASTIC CONTAINERS